

# REAL ESTATE, FINANCE & INSURANCE (REFI)

## BERKS COUNTY WIA



## For Today...

REQUIRES SHORT OR MODERATE-TERM ON-THE-JOB TRAINING	AVERAGE ANNUAL WAGE	AVERAGE ANNUAL OPENINGS
Customer Service Representatives	\$34,240	96
Office Clerks, General	\$32,960	95
Secretaries	\$33,910	64
Receptionists & Information Clerks	\$27,890	47
Bookkeeping, Accounting & Auditing Clerks	\$36,670	44

## ...Tomorrow...

REQUIRES LONG-TERM TRAINING, POSTSECONDARY AWARD AND/OR ASSOCIATE DEGREE	AVERAGE ANNUAL WAGE	AVERAGE ANNUAL OPENINGS
Maintenance & Repair Workers, General	\$42,390	56
Real Estate Sales Agents	\$50,510	8
Claims Adjusters, Examiners & Investigators	\$56,960	7
Executive Secretaries & Executive Administrative Assistants	\$50,210	7
Property, Real Estate & Community Association Managers	\$78,860	4

## ...and the Future

REQUIRES A BACHELOR'S DEGREE OR HIGHER	AVERAGE ANNUAL WAGE	AVERAGE ANNUAL OPENINGS
Accountants & Auditors	\$66,070	53
Financial Analysts	\$65,080	6
Personal Financial Advisors	\$88,410	6
Securities, Commodities & Financial Services Sales Agents	\$91,250	5
Loan Officers	\$62,620	3



**pennsylvania**  
DEPARTMENT OF LABOR & INDUSTRY  
CENTER FOR WORKFORCE INFORMATION & ANALYSIS

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For detailed information on these careers, or to learn about others, please visit [www.pacareercoach.pa.gov](http://www.pacareercoach.pa.gov)

Occupations selected based on an analysis of the area's industry employment and staffing patterns.  
Average Annual Wages represent May 2013 cross-industry wages for the area.  
Average Annual Openings are all cross-industry and come from the 2012-2022 employment projections for the area.

REAL ESTATE FINANCE