

# REAL ESTATE, FINANCE & INSURANCE (REFI)

CHESTER COUNTY WIA



## For Today...

| REQUIRES SHORT OR MODERATE-TERM ON-THE-JOB TRAINING | AVERAGE ANNUAL WAGE | AVERAGE ANNUAL OPENINGS |
|---|---------------------|-------------------------|
| Customer Service Representatives                    | \$39,340            | 187                     |
| Office Clerks, General                              | \$35,550            | 154                     |
| Secretaries   | \$35,710            | 126                     |
| Receptionists & Information Clerks                  | \$27,990            | 125                     |
| Bookkeeping, Accounting & Auditing Clerks           | \$39,750            | 74                      |

## ...Tomorrow...

| REQUIRES LONG-TERM TRAINING, POSTSECONDARY AWARD AND/OR ASSOCIATE DEGREE | AVERAGE ANNUAL WAGE | AVERAGE ANNUAL OPENINGS |
|--|---------------------|-------------------------|
| Maintenance & Repair Workers, General                                    | \$42,280            | 77                      |
| Claims Adjusters, Examiners & Investigators                              | \$61,400            | 18                      |
| Executive Secretaries & Executive Administrative Assistants              | \$59,690            | 16                      |
| Real Estate Sales Agents   | \$47,070            | 15                      |
| Property, Real Estate & Community Association Managers                   | \$63,610            | 4                       |

## ...and the Future

| REQUIRES A BACHELOR'S DEGREE OR HIGHER | AVERAGE ANNUAL WAGE | AVERAGE ANNUAL OPENINGS |
|--|---------------------|-------------------------|
| Accountants & Auditors                 | \$78,500            | 189                     |
| Financial Analysts                     | \$88,860            | 26                      |
| Loan Officers                          | \$77,500            | 9                       |
| Insurance Underwriters                 | \$82,860            | 5                       |
| Operations Research Analysts           | \$80,240            | 4                       |



**pennsylvania**  
DEPARTMENT OF LABOR & INDUSTRY  
CENTER FOR WORKFORCE INFORMATION & ANALYSIS

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For detailed information on these careers, or to learn about others, please visit [www.pacareercoach.pa.gov](http://www.pacareercoach.pa.gov)

Occupations selected based on an analysis of the area's industry employment and staffing patterns.  
Average Annual Wages represent May 2013 cross-industry wages for the area.  
Average Annual Openings are all cross-industry and come from the 2012-2022 employment projections for the area.

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