

REAL ESTATE, FINANCE & INSURANCE (REFI)

Lehigh Valley WIA



For Today...

REQUIRES SHORT OR MODERATE-TERM ON-THE-JOB TRAINING	AVERAGE ANNUAL WAGE	AVERAGE ANNUAL OPENINGS
Customer Service Representatives	\$34,270	231
Secretaries	\$32,920	97
Receptionists & Information Clerks	\$26,790	86
Bookkeeping, Accounting & Auditing Clerks	\$37,120	64
Tellers	\$25,070	47

...Tomorrow...

REQUIRES LONG-TERM TRAINING, POSTSECONDARY AWARD AND/OR ASSOCIATE DEGREE	AVERAGE ANNUAL WAGE	AVERAGE ANNUAL OPENINGS
Maintenance & Repair Workers, General	\$38,690	89
Executive Secretaries & Executive Administrative Assistants	\$51,740	14
Claims Adjusters, Examiners & Investigators	\$63,350	11
Real Estate Sales Agents	\$66,300	5
Property, Real Estate & Community Association Managers	\$83,190	4

...and the Future

REQUIRES A BACHELOR'S DEGREE OR HIGHER	AVERAGE ANNUAL WAGE	AVERAGE ANNUAL OPENINGS
Accountants & Auditors	\$71,020	103
Financial Analysts	\$81,910	17
Personal Financial Advisors	\$92,640	11
Insurance Underwriters	\$78,680	8
Loan Officers	\$60,810	8



pennsylvania
DEPARTMENT OF LABOR & INDUSTRY
CENTER FOR WORKFORCE INFORMATION & ANALYSIS

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For detailed information on these careers, or to learn about others, please visit www.pacareercoach.pa.gov

Occupations selected based on an analysis of the area's industry employment and staffing patterns.
Average Annual Wages represent May 2013 cross-industry wages for the area.
Average Annual Openings are all cross-industry and come from the 2012-2022 employment projections for the area.

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