

# REAL ESTATE, FINANCE & INSURANCE (REFI)

## Montgomery County WIA



### For Today...

REQUIRES SHORT OR MODERATE-TERM ON-THE-JOB TRAINING	AVERAGE ANNUAL WAGE	AVERAGE ANNUAL OPENINGS
Customer Service Representatives	\$40,290	400
Secretaries	\$37,060	230
Bookkeeping, Accounting & Auditing Clerks	\$41,680	129
Tellers	\$27,220	98
Insurance Sales Agents	\$63,970	74

### ...Tomorrow...

REQUIRES LONG-TERM TRAINING, POSTSECONDARY AWARD AND/OR ASSOCIATE DEGREE	AVERAGE ANNUAL WAGE	AVERAGE ANNUAL OPENINGS
Maintenance & Repair Workers, General	\$42,570	131
Claims Adjusters, Examiners & Investigators	\$64,980	43
Executive Secretaries & Executive Administrative Assistants	\$60,730	31
Real Estate Sales Agents	\$55,960	20
Property, Real Estate & Community Association Managers	\$90,770	9

### ...and the Future

REQUIRES A BACHELOR'S DEGREE OR HIGHER	AVERAGE ANNUAL WAGE	AVERAGE ANNUAL OPENINGS
Accountants & Auditors	\$75,480	280
Financial Analysts	\$83,360	73
Insurance Underwriters	\$76,980	29
Loan Officers	\$78,240	26
Credit Analysts	\$64,340	11



**pennsylvania**  
DEPARTMENT OF LABOR & INDUSTRY  
CENTER FOR WORKFORCE INFORMATION & ANALYSIS

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For detailed information on these careers, or to learn about others, please visit [www.pacareercoach.pa.gov](http://www.pacareercoach.pa.gov)

Occupations selected based on an analysis of the area's industry employment and staffing patterns.  
Average Annual Wages represent May 2013 cross-industry wages for the area.  
Average Annual Openings are all cross-industry and come from the 2012-2022 employment projections for the area.

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