

REAL ESTATE, FINANCE & INSURANCE (REFI)

Northwest WIA



For Today...

REQUIRES SHORT OR MODERATE-TERM ON-THE-JOB TRAINING	AVERAGE ANNUAL WAGE	AVERAGE ANNUAL OPENINGS
Office Clerks, General	\$27,020	118
Customer Service Representatives	\$29,840	107
Receptionists & Information Clerks	\$23,820	52
Bookkeeping, Accounting & Auditing Clerks	\$30,030	43
Insurance Sales Agents	\$69,360	17

...Tomorrow...

REQUIRES LONG-TERM TRAINING, POSTSECONDARY AWARD AND/OR ASSOCIATE DEGREE	AVERAGE ANNUAL WAGE	AVERAGE ANNUAL OPENINGS
Maintenance & Repair Workers, General	\$32,490	76
Claims Adjusters, Examiners & Investigators	\$63,000	14
Executive Secretaries & Executive Administrative Assistants	\$45,500	9
Real Estate Sales Agents	\$46,650	7
Property, Real Estate & Community Association Managers	\$65,550	5

...and the Future

REQUIRES A BACHELOR'S DEGREE OR HIGHER	AVERAGE ANNUAL WAGE	AVERAGE ANNUAL OPENINGS
Accountants & Auditors	\$58,540	61
Securities, Commodities & Financial Services Sales Agents	\$94,840	10
Insurance Underwriters	\$70,310	8
Financial Analysts	\$49,020	6
Loan Officers	\$63,730	5



Spring 2015

For detailed information on these careers, or to learn about others, please visit www.pacareercoach.pa.gov

Occupations selected based on an analysis of the area's industry employment and staffing patterns.

Average Annual Wages represent May 2013 cross-industry wages for the area.

Average Annual Openings are all cross-industry and come from the 2012-2022 employment projections for the area.

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