

# REAL ESTATE, FINANCE & INSURANCE (REFI)

West Central WIA



## For Today...

REQUIRES SHORT OR MODERATE-TERM ON-THE-JOB TRAINING	AVERAGE ANNUAL WAGE	AVERAGE ANNUAL OPENINGS
Customer Service Representatives	\$30,460	46
Office Clerks, General	\$26,660	39
Bookkeeping, Accounting & Auditing Clerks	\$31,470	19
Tellers	\$23,760	18
Billing & Posting Clerks	\$29,950	10

## ...Tomorrow...

REQUIRES LONG-TERM TRAINING, POSTSECONDARY AWARD AND/OR ASSOCIATE DEGREE	AVERAGE ANNUAL WAGE	AVERAGE ANNUAL OPENINGS
Maintenance & Repair Workers, General	\$33,820	27
Executive Secretaries & Executive Administrative Assistants	\$41,580	3
Claims Adjusters, Examiners & Investigators	\$66,900	1
Real Estate Sales Agents	\$38,550	1
Property, Real Estate & Community Association Managers	\$49,180	1

## ...and the Future

REQUIRES A BACHELOR'S DEGREE OR HIGHER	AVERAGE ANNUAL WAGE	AVERAGE ANNUAL OPENINGS
Accountants & Auditors	\$61,290	24
Securities, Commodities & Financial Services Sales Agents	\$96,420	6
Loan Officers	\$64,520	2
Financial Analysts	\$86,830	2
Credit Analysts	\$63,440	1



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For detailed information on these careers, or to learn about others, please visit [www.pacareercoach.pa.gov](http://www.pacareercoach.pa.gov)

Occupations selected based on an analysis of the area's industry employment and staffing patterns.

Average Annual Wages represent May 2013 cross-industry wages for the area.

Average Annual Openings are all cross-industry and come from the 2012-2022 employment projections for the area.

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