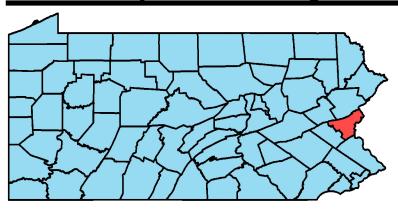
## **Northampton County Profile**



| 2022 Population             |         |            |  |  |  |  |  |
|-----------------------------|---------|------------|--|--|--|--|--|
| Demographic County PA       |         |            |  |  |  |  |  |
| Total Population            | 314,299 | 12,989,208 |  |  |  |  |  |
| Female                      | 158,590 | 6,578,442  |  |  |  |  |  |
| Male                        | 155,709 | 6,410,766  |  |  |  |  |  |
| Population by Race          |         |            |  |  |  |  |  |
| White                       | 78.9%   | 77.1%      |  |  |  |  |  |
| Black                       | 5.7%    | 10.8%      |  |  |  |  |  |
| Other                       | 15.3%   | 12.1%      |  |  |  |  |  |
| Hispanic Origin (all races) | 14.7%   | 8.1%       |  |  |  |  |  |

| Population        | on by Age |       |
|-------------------|-----------|-------|
| Ages 0 to 17      | 19.5%     | 20.5% |
| Ages 18 to 24     | 10.4%     | 9.2%  |
| Ages 25 to 34     | 11.9%     | 13.1% |
| Ages 35 to 44     | 11.8%     | 12.1% |
| Ages 45 to 54     | 12.7%     | 12.4% |
| Ages 55 to 64     | 14.1%     | 14.0% |
| Ages 65 to 74     | 11.0%     | 10.8% |
| Ages 75 and Older | 8.6%      | 7.9%  |
| Median Age        | 41.9      | 40.8  |

Source: U.S. Census 5 Year Estimate 2018-2022 (Tables: DP05 and B01001)

| Online Job Postings   | County | PA      |  |
|-----------------------|--------|---------|--|
| March 2024            | 6,035  | 221,580 |  |
| March 2023            | 4,481  | 195,191 |  |
| Annual Percent Change | 34.7%  | 13.5%   |  |
| Annual Volume Change  | 1,554  | 26,389  |  |

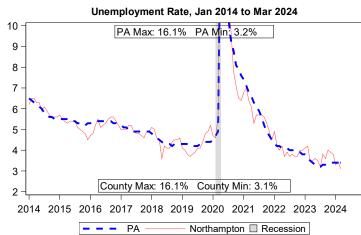
Source: The Conference Board - LightCast - Help Wanted OnLine TM

| 2022 Veterans                 | rans County |          |
|-------------------------------|-------------|----------|
| Total Veterans                | 16,509      | 680,824  |
| Veteran Median Income         | \$47,356    | \$46,106 |
| Non-Veteran Median Income     | \$39,383    | \$37,475 |
| Veteran Unemployment Rate     | 3.3%        | 4.2%     |
| Non-Veteran Unemployment Rate | 4.4%        | 5.3%     |

Source: U.S. Census 5 Year Estimate 2018-2022 (Table: S2101)

| 2022 Resident Income                         | County       | PA            |
|--|--------------|---------------|
| Per Capita Income                            | \$63,828     | \$64,506      |
| Total Personal Income (in thousands)         | \$20,330,906 | \$836,778,334 |
| Total Earnings (in thousands)                | \$12,784,492 | \$511,019,899 |
| Total Dividends/Interest/Rent (in thousands) | \$3,466,648  | \$151,238,652 |
| Total Transfer Payments (in thousands)       | \$4,079,766  | \$174,519,783 |
|  |              |               |

Source: Bureau of Economic Analysis



| Local Area Unemployment Statistics |         |           |  |  |  |
|------------------------------------|---------|-----------|--|--|--|
| Mar 2024                           | PA      |           |  |  |  |
| Unemployment Rate                  | 3.1%    | 3.4%      |  |  |  |
| Labor Force                        | 169,700 | 6,579,000 |  |  |  |
| Employed                           | 164,400 | 6,356,000 |  |  |  |
| Unemployed                         | 5,300   | 223,000   |  |  |  |

Notes: Current month's data are preliminary. Data are Seasonally Adjusted.

| Unemployment Compensation Exhaustees |        |           |         |          |  |  |  |
|--------------------------------------|--------|-----------|---------|----------|--|--|--|
| Apr 2023 to Mar 2024                 | Volu   | me        | Percent | of Total |  |  |  |
| Pre-UC Industry                      | County | County PA |         | PA       |  |  |  |
| Natural Resources and Mining         | 0      | 370       | 0.0%    | 1.0%     |  |  |  |
| Construction                         | 100    | 6,280     | 9.5%    | 13.0%    |  |  |  |
| Manufacturing                        | 120    | 5,250     | 11.5%   | 11.0%    |  |  |  |
| Trade, Transportation, and Utilities | 230    | 8,840     | 22.0%   | 18.0%    |  |  |  |
| Information                          | 30     | 1,260     | 3.0%    | 2.5%     |  |  |  |
| Financial Activities                 | 50     | 2,720     | 5.0%    | 5.5%     |  |  |  |
| Professional and Business Services   | 240    | 10,110    | 23.0%   | 20.5%    |  |  |  |
| Education and Health Service         | 120    | 6,990     | 11.5%   | 14.5%    |  |  |  |
| Leisure and Hospitality              | 70     | 3,350     | 6.5%    | 7.0%     |  |  |  |
| Other Services                       | 40     | 1,180     | 4.0%    | 2.5%     |  |  |  |
| Public Administration                | 20     | 1,010     | 2.0%    | 2.0%     |  |  |  |
| Unclassified Industry                | 30     | 1,380     | 3.0%    | 3.0%     |  |  |  |
| Total                                | 1,050  | 48,740    | 100%    | 100%     |  |  |  |

Note: Percentages less than 0.5% will be displayed as 0.0%. Source: Pennsylvania Unemployment Compensation System

## Top 10 Employers by Employment in Q3 of 2023

Wal-Mart Associates Inc
Lehigh University
United Parcel Service Inc
Bethlehem Area School District
Northampton County
FedEx Ground Package System Inc
Wind Creek
Saint Luke's Hospital

Victaulic Company
C&S Wholesale Grocers Inc

Source: Quarterly Census of Employment and Wages

|                   | Quarterly Census of Employment and Wages, 2022 Annual Averages |        |      |            |           |              |        |           |           |
|-------------------|--|--------|------|------------|-----------|--------------|--------|-----------|-----------|
|                   |  | Estab. |      | Employment |           | Employment % |        | Wages     |           |
| NAICS             | NAICS Description  | County | LQ   | County     | PA        | County       | PA     | County    | PA        |
|                   | Total, All Industries  | 6,999  | 1.00 | 118,391    | 5,863,297 | 100.0%       | 100.0% | \$56,476  | \$67,279  |
| 11                | Agriculture, Forestry, Fishing and Hunting                     | 33     | 0.60 | 328        | 27,150    | 0.3%         | 0.5%   | \$35,053  | \$42,543  |
| 21                | Mining, Quarrying, and Oil & Gas                               | 8      | 0.18 | 77         | 21,631    | 0.1%         | 0.4%   | \$70,918  | \$102,977 |
| 22                | Utilities  | 28     | 0.66 | 445        | 33,477    | 0.4%         | 0.6%   | \$108,323 | \$106,982 |
| 23                | Construction   | 615    | 0.80 | 4,310      | 267,291   | 3.6%         | 4.6%   | \$72,590  | \$75,093  |
| 31-33             | Manufacturing  | 387    | 1.44 | 16,460     | 564,391   | 13.9%        | 9.6%   | \$76,767  | \$72,172  |
| 42                | Wholesale Trade  | 288    | 0.93 | 3,985      | 213,153   | 3.4%         | 3.6%   | \$82,796  | \$95,505  |
| 44-45             | Retail Trade   | 808    | 1.01 | 12,327     | 603,195   | 10.4%        | 10.3%  | \$36,538  | \$36,323  |
| 48-49             | Transportation and Warehousing                                 | 310    | 2.63 | 18,286     | 344,384   | 15.4%        | 5.9%   | \$51,734  | \$56,878  |
| 51                | Information  | 91     | 0.72 | 1,399      | 96,291    | 1.2%         | 1.6%   | \$72,484  | \$114,641 |
| 52                | Finance and Insurance  | 339    | 0.45 | 2,428      | 269,171   | 2.1%         | 4.6%   | \$95,270  | \$114,792 |
| 53                | Real Estate and Rental and Leasing                             | 249    | 0.71 | 966        | 67,208    | 0.8%         | 1.1%   | \$53,543  | \$73,430  |
| 54                | Professional and Technical Services                            | 620    | 0.46 | 3,688      | 395,104   | 3.1%         | 6.7%   | \$84,123  | \$113,475 |
| 55                | Management of Companies and Enterprises                        | 65     | 0.40 | 1,168      | 145,205   | 1.0%         | 2.5%   | \$98,454  | \$145,955 |
| 56                | Administrative and Waste Services                              | 407    | 1.02 | 6,440      | 311,279   | 5.4%         | 5.3%   | \$43,469  | \$49,964  |
| 61                | Educational Services   | 232    | 1.27 | 12,149     | 474,147   | 10.3%        | 8.1%   | \$62,914  | \$65,366  |
| 62                | Health Care and Social Assistance                              | 959    | 0.65 | 13,957     | 1,063,096 | 11.8%        | 18.1%  | \$54,391  | \$62,217  |
| 71                | Arts, Entertainment, and Recreation                            | 123    | 0.90 | 1,757      | 96,469    | 1.5%         | 1.6%   | \$23,249  | \$41,986  |
| 72                | Accommodation and Food Services                                | 681    | 1.25 | 11,195     | 443,283   | 9.5%         | 7.6%   | \$28,428  | \$23,614  |
| 81                | Other Services (Except Public Administration)                  | 671    | 0.89 | 3,571      | 197,858   | 3.0%         | 3.4%   | \$38,084  | \$42,746  |
| 92                | Public Administration  | 87     | 0.75 | 3,456      | 229,515   | 2.9%         | 3.9%   | \$60,785  | \$70,964  |
|                   | Total, Suppressed Local Industries                             | 0      |      | 0          |           | 0.0%         |        |           |           |
| Company Ownership |  |        |      |            |           |              |        |           |           |
| Total, All (      | Ownership  | 6,999  | 1.00 | 118,391    | 5,863,297 | 100.0%       | 100.0% | \$56,476  | \$67,279  |
| Private Ov        | vnership   | 6,718  | 0.99 | 104,520    | 5,210,523 | 88.3%        | 88.9%  | \$56,111  | \$67,336  |
| Federal O         | wnership   | 31     | 0.55 | 1,103      | 99,050    | 0.9%         | 1.7%   | \$76,250  | \$85,530  |
| State Own         | nership  | 23     | 0.19 | 471        | 124,829   | 0.4%         | 2.1%   | \$58,480  | \$71,477  |
| Local Owr         | nership  | 228    | 1.42 | 12,297     | 428,895   | 10.4%        | 7.3%   | \$57,731  | \$61,144  |

Notes: 'Estab.'-Establishments. 'LQ'-(Location Quotient) is the percent of county employment by sector divided by the percent of PA's employment by sector.

| Occupational Wages, 2022 Annual Averages |  |               |           |              |           |  |
|--|--|---------------|-----------|--------------|-----------|--|
|  |  | Entry-Level \ | Nage      | Average Wage |           |  |
| SOC Code                                 | Major Occupational Group                     | County        | County PA |              | PA        |  |
| 00-0000                                  | Total, All Occupations                       | \$28,620      | \$27,980  | \$54,470     | \$58,470  |  |
| 11-0000                                  | Management                                   | \$58,860      | \$61,570  | \$121,520    | \$126,450 |  |
| 13-0000                                  | Business & Financial Operations              | \$44,750      | \$46,220  | \$76,190     | \$80,280  |  |
| 15-0000                                  | Computer & Mathematical                      | \$49,590      | \$52,800  | \$87,520     | \$94,730  |  |
| 17-0000                                  | Architecture & Engineering                   | \$53,290      | \$53,320  | \$86,300     | \$89,330  |  |
| 19-0000                                  | Life, Physical, & Social Science             | \$43,310      | \$44,240  | \$69,720     | \$75,920  |  |
| 21-0000                                  | Community & Social Service                   | \$35,570      | \$33,860  | \$52,790     | \$51,980  |  |
| 23-0000                                  | Legal  | \$41,380      | \$48,780  | \$92,870     | \$109,460 |  |
| 25-0000                                  | Educational Instruction & Library            | \$35,690      | \$32,650  | \$69,850     | \$66,040  |  |
| 27-0000                                  | Arts, Design, Entertainment, Sports, & Media | \$29,430      | \$30,610  | \$52,440     | \$59,420  |  |
| 29-0000                                  | Healthcare Practitioners & Technical         | \$40,570      | \$45,120  | \$97,390     | \$89,820  |  |
| 31-0000                                  | Healthcare Support                           | \$26,110      | \$25,040  | \$34,460     | \$33,120  |  |
| 33-0000                                  | Protective Service                           | \$26,850      | \$27,470  | \$47,410     | \$52,870  |  |
| 35-0000                                  | Food Preparation & Serving Related           | \$20,860      | \$20,130  | \$30,000     | \$29,460  |  |
| 37-0000                                  | Building & Grounds Cleaning & Maintenance    | \$25,550      | \$25,020  | \$36,020     | \$34,860  |  |
| 39-0000                                  | Personal Care & Service                      | \$21,480      | \$20,700  | \$34,610     | \$33,020  |  |
| 41-0000                                  | Sales & Related                              | \$23,430      | \$23,000  | \$45,080     | \$47,010  |  |
| 43-0000                                  | Office & Administrative Support              | \$30,140      | \$29,710  | \$44,360     | \$44,850  |  |
| 45-0000                                  | Farming, Fishing, & Forestry                 | \$22,770      | \$25,180  | \$37,870     | \$39,290  |  |
| 47-0000                                  | Construction & Extraction                    | \$38,450      | \$38,120  | \$57,920     | \$59,770  |  |
| 49-0000                                  | Installation, Maintenance, & Repair          | \$38,110      | \$35,130  | \$56,790     | \$55,080  |  |
| 51-0000                                  | Production                                   | \$32,590      | \$31,100  | \$46,110     | \$45,620  |  |
| 53-0000                                  | Transportation & Material Moving             | \$32,200      | \$28,010  | \$45,870     | \$42,490  |  |

Note: 'ND' represents Non-Disclosable information.

