

Notes:

- 1) Industries of Interest (IOIs) are those industries with exceptional growth or decline over the most recent 5 quarters.
- 2) Industries in **bold** are new to the list this quarter.
- 3) For IOIs defined by QCEW and New Hires, the categories are as follows:
 - four consecutive quarters of employment growth, with annual growth rate of at least 5% AND annual net employment gain of at least 25 = "Hi-Growth";
 - four consecutive quarters of employment decline, with annual decline rate of at least 5% AND annual net employment loss of at least 25 = "Hi-Decline";
 - year-over-year employment growth of at least 5% AND net gain of at least 25 = "Growth";
 - year-over-year employment decline of at least 5% AND net loss of at least 25 = "Decline".
- 4) For IOIs defined by HWOL (online job postings), the categories are as follows:
 - year-over-year ad growth of at least 5% and net gain of at least 25 = "Growth";
 - year-over-year ad decline of at least 5% and net loss of at least 25 = "Decline".
- 5) IMPORTANT: It is possible that a noneconomic coding change could falsely identify an industry as an IOI.
We have made every effort to identify and remove these false IOIs, but it is not possible to completely separate actual employment change from non-economic coding change, as both may be present in any given industry.
- 6) Confidential industry lines have been removed.

Pennsylvania Quarterly Census of Employment and Wages Industries of Interest (IOI) for 2017Q2 by Two- through Six-Digit NAICS ^{1/}

Industry Code	Industry Description	Employment 2017Q2	Employment Change from 2016Q2	Percent Change from 2016Q2	Employer Change from 2016Q2	Establishment Change from 2016Q2	Type of Change
2- Digit							
21	Mining, Quarrying, and Oil and Gas Extraction	26,390	2,868	12.2%	-41	-48	Growth
23	Construction	269,953	13,490	5.3%	688	706	Growth
3-Digit							
213	Support activities for mining	11,348	2,313	25.6%	-30	-40	Growth
237	Heavy and civil engineering construction	50,034	5,910	13.4%	29	28	Growth
312	Beverage and tobacco product manufacturing	10,787	1,077	11.1%	40	43	Growth
711	Performing arts and spectator sports	21,599	1,993	10.2%	91	92	Growth
493	Warehousing and storage	84,200	5,701	7.3%	14	19	Growth
624	Social assistance	208,528	13,393	6.9%	1,561	1,592	Hi-Growth
492	Couriers and messengers	27,501	1,622	6.3%	-20	-19	Growth
487	Scenic and sightseeing transportation	1,059	-59	-5.3%	3	3	Decline
315	Apparel manufacturing	3,893	-265	-6.4%	-6	-8	Decline
316	Leather and allied product manufacturing	740	-54	-6.8%	-2	-2	Decline
533	Lessors of nonfinancial intangible assets	490	-38	-7.2%	4	4	Decline
4-Digit							
7115	Independent artists, writers, and performers	1,475	452	44.2%	57	57	Growth
2371	Utility system construction	23,378	6,115	35.4%	14	13	Growth
2131	Support activities for mining	11,348	2,313	25.6%	-30	-40	Growth
5232	Securities and commodity exchanges	180	34	23.3%	4	4	Growth
5122	Sound recording industries	384	67	21.1%	8	8	Growth
7113	Promoters of performing arts and sports	6,978	1,005	16.8%	18	20	Growth
2121	Coal mining	5,268	630	13.6%	-1	4	Hi-Growth
5223	Activities related to credit intermediation	5,582	667	13.6%	24	39	Hi-Growth
3121	Beverage manufacturing	10,221	1,109	12.2%	40	43	Growth
7212	RV parks and recreational camps	5,477	576	11.8%	0	1	Growth
3141	Textile furnishings mills	1,061	101	10.5%	-1	-1	Growth
4812	Nonscheduled air transportation	966	88	10.0%	-2	-4	Growth
3362	Motor vehicle body and trailer manufacturing	6,670	604	10.0%	5	6	Growth
6241	Individual and family services	145,018	12,097	9.1%	1,522	1,526	Hi-Growth
3369	Other transportation equipment manufacturing	4,244	330	8.4%	1	0	Growth
6116	Other schools and instruction	13,966	1,007	7.8%	71	68	Growth
4832	Inland water transportation	486	34	7.5%	-1	-3	Growth
6216	Home health care services	59,896	4,084	7.3%	44	66	Hi-Growth
5619	Other support services	18,181	1,234	7.3%	22	38	Growth
4931	Warehousing and storage	84,200	5,701	7.3%	14	19	Growth
8133	Social advocacy organizations	8,295	549	7.1%	65	74	Growth
4921	Couriers and express delivery services	25,688	1,639	6.8%	-6	-1	Growth
5419	Other professional and technical services	30,840	1,831	6.3%	290	298	Growth
1113	Fruit and tree nut farming	1,669	96	6.1%	7	7	Growth
5414	Specialized design services	4,048	226	5.9%	56	56	Growth
7111	Performing arts companies	4,583	254	5.9%	10	10	Growth
2389	Other specialty trade contractors	32,799	1,749	5.6%	55	56	Growth
6117	Educational support services	6,211	327	5.6%	78	76	Growth
2362	Nonresidential building construction	30,639	1,556	5.4%	87	86	Growth
7139	Other amusement and recreation industries	65,156	3,163	5.1%	110	107	Growth
4881	Support activities for air transportation	6,012	291	5.1%	6	6	Growth

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5179	Other telecommunications	1,281	-70	-5.2%	1	1	Hi-Decline
3346	Magnetic media manufacturing and reproducing	1,022	-56	-5.2%	0	0	Decline
3252	Resin, rubber, and artificial fibers mfg.	2,991	-165	-5.2%	0	-3	Hi-Decline
1151	Support activities for crop production	1,819	-101	-5.3%	-1	-1	Decline
4854	School and employee bus transportation	23,906	-1,338	-5.3%	-6	1	Decline
3122	Tobacco manufacturing	566	-32	-5.4%	0	0	Decline
3364	Aerospace product and parts manufacturing	9,368	-564	-5.7%	0	1	Hi-Decline
4882	Support activities for rail transportation	1,470	-89	-5.7%	3	-1	Decline
6112	Junior colleges	14,558	-903	-5.8%	-3	-12	Decline
3221	Pulp, paper, and paperboard mills	3,114	-197	-5.9%	0	4	Decline
3152	Cut and sew apparel manufacturing	3,161	-202	-6.0%	-3	-5	Decline
5322	Consumer goods rental	5,468	-354	-6.1%	0	-60	Decline
3363	Motor vehicle parts manufacturing	8,248	-549	-6.2%	3	10	Hi-Decline
5331	Lessors of nonfinancial intangible assets	490	-38	-7.2%	4	4	Decline
3159	Accessories and other apparel manufacturing	525	-41	-7.2%	-2	-2	Decline
5111	Newspaper, book, and directory publishers	16,121	-1,297	-7.4%	15	4	Hi-Decline
3331	Ag., construction, and mining machinery mfg.	6,848	-615	-8.2%	-1	-1	Decline
3351	Electric lighting equipment manufacturing	1,819	-210	-10.3%	1	1	Hi-Decline
3365	Railroad rolling stock manufacturing	5,103	-615	-10.8%	1	3	Hi-Decline
3336	Turbine and power transmission equipment mfg.	2,543	-357	-12.3%	-2	-3	Decline
6-Digit							
237120	Oil and gas pipeline construction	10,493	5,807	123.9%	2	6	Growth
711510	Independent artists, writers, and performers	1,475	452	44.2%	57	57	Growth
213111	Drilling oil and gas wells	1,751	530	43.4%	-4	-4	Hi-Growth
722330	Mobile food services	539	149	38.2%	9	9	Growth
481212	Nonscheduled air freight chartering	176	47	36.4%	-2	-3	Growth
541870	Advertising material distribution services	211	55	35.3%	4	4	Growth
312140	Distilleries	384	100	35.2%	5	5	Hi-Growth
238192	Other nonresidential exterior contractors	647	165	34.2%	5	5	Growth
711190	Other performing arts companies	501	116	30.1%	1	1	Growth
213112	Support activities for oil and gas operations	9,033	1,852	25.8%	-21	-28	Growth
236210	Industrial building construction	4,274	858	25.1%	5	5	Hi-Growth
562920	Materials recovery facilities	671	127	23.3%	5	5	Hi-Growth
523210	Securities and commodity exchanges	180	34	23.3%	4	4	Growth
522390	Other credit intermediation activities	1,796	317	21.4%	7	10	Hi-Growth
336992	Military armored vehicles and tank parts mfg.	2,477	427	20.8%	2	1	Hi-Growth
325199	All other basic organic chemical mfg.	996	166	20.0%	-1	-1	Hi-Growth
212112	Bituminous coal underground mining	3,848	615	19.0%	3	4	Hi-Growth
562112	Hazardous waste collection	302	48	18.9%	1	1	Hi-Growth
312120	Breweries	2,926	456	18.5%	24	26	Hi-Growth
711310	Promoters with facilities	6,135	955	18.4%	7	8	Growth
111998	All other miscellaneous crop farming	174	27	18.4%	1	1	Growth
721214	Recreational and vacation camps	3,049	468	18.1%	2	3	Growth
561311	Employment placement agencies	2,718	416	18.1%	20	21	Hi-Growth
541490	Other specialized design services	364	55	17.8%	9	9	Growth
522294	Secondary market financing	249	37	17.5%	1	1	Growth
522210	Credit card issuing	365	54	17.4%	2	2	Growth
336214	Travel trailer and camper manufacturing	895	131	17.1%	4	4	Hi-Growth
811211	Consumer electronics repair and maintenance	1,908	275	16.8%	-1	-5	Growth

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512132	Drive-in motion picture theaters	263	36	15.9%	0	0	Growth
488190	Other support activities for air transport.	947	129	15.8%	6	5	Growth
238121	Residential structural steel contractors	199	27	15.7%	1	3	Growth
541930	Translation and interpretation services	815	105	14.8%	6	6	Hi-Growth
312130	Wineries	1,899	241	14.5%	12	12	Growth
326191	Plastics plumbing fixture manufacturing	499	62	14.2%	-2	0	Growth
238342	Nonresidential tile and terrazzo contractors	614	76	14.1%	-3	-3	Growth
524114	Direct health and medical insurance carriers	31,629	3,870	13.9%	1	27	Hi-Growth
611620	Sports and recreation instruction	4,625	535	13.1%	24	20	Growth
424710	Petroleum bulk stations and terminals	897	100	12.5%	-1	0	Growth
541990	All other professional and technical services	9,147	1,013	12.5%	262	271	Hi-Growth
445291	Baked goods stores	418	46	12.4%	1	2	Growth
611699	Miscellaneous schools and instruction	2,032	223	12.3%	23	25	Hi-Growth
561990	All other support services	11,779	1,290	12.3%	18	35	Growth
425110	Business to business electronic markets	904	99	12.3%	1	1	Growth
812113	Nail salons	5,997	635	11.8%	126	126	Growth
325411	Medicinal and botanical manufacturing	610	63	11.5%	0	0	Hi-Growth
483211	Inland water freight transportation	447	46	11.5%	0	-2	Growth
624120	Services for the elderly and disabled	101,570	10,426	11.4%	1,431	1,416	Hi-Growth
238992	All other nonresidential trade contractors	6,591	664	11.2%	12	14	Growth
512110	Motion picture and video production	3,693	367	11.0%	11	11	Growth
713990	All other amusement and recreation industries	10,577	1,037	10.9%	46	44	Growth
541420	Industrial design services	754	72	10.6%	6	6	Growth
611692	Automobile driving schools	358	34	10.5%	1	1	Growth
522310	Mortgage and nonmortgage loan brokers	2,119	199	10.4%	15	28	Growth
624230	Emergency and other relief services	1,182	110	10.3%	3	1	Growth
511199	All other publishers	360	33	10.1%	6	6	Growth
621999	Miscellaneous ambulatory health care services	4,600	419	10.0%	28	21	Hi-Growth
522320	Financial transaction processing and clearing	1,667	151	10.0%	1	1	Growth
711219	Other spectator sports	619	56	9.9%	2	2	Growth
333314	Optical instrument and lens manufacturing	316	28	9.7%	-1	-1	Hi-Growth
238211	Residential electrical contractors	8,392	739	9.7%	55	59	Growth
712120	Historical sites	558	49	9.6%	-1	-1	Growth
541191	Title abstract and settlement offices	4,349	381	9.6%	-3	1	Growth
333242	Semiconductor machinery manufacturing	448	38	9.3%	0	0	Growth
336211	Motor vehicle body manufacturing	4,043	340	9.2%	1	2	Growth
812910	Pet care, except veterinary, services	4,791	401	9.1%	54	54	Growth
562211	Hazardous waste treatment and disposal	651	53	8.9%	1	2	Growth
541690	Other technical consulting services	6,014	489	8.9%	77	80	Growth
713120	Amusement arcades	690	56	8.8%	3	3	Growth
713940	Fitness and recreational sports centers	24,307	1,924	8.6%	74	74	Growth
312112	Bottled water manufacturing	2,012	158	8.5%	0	0	Growth
423620	Appliance and electronics merchant whls.	895	69	8.4%	2	1	Growth
336212	Truck trailer manufacturing	1,732	133	8.3%	0	0	Growth
423910	Sporting goods merchant wholesalers	1,772	136	8.3%	2	2	Growth
238912	Nonresidential site preparation contractors	11,287	863	8.3%	15	13	Growth
712130	Zoos and botanical gardens	2,456	186	8.2%	0	0	Growth
523930	Investment advice	6,630	497	8.1%	81	76	Growth
332439	Other metal container manufacturing	444	33	8.0%	-1	-1	Growth
326140	Polystyrene foam product manufacturing	2,832	209	8.0%	-1	-1	Growth

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423210	Furniture merchant wholesalers	1,423	105	8.0%	-1	-2	Hi-Growth
523110	Investment banking and securities dealing	2,481	183	8.0%	-1	3	Hi-Growth
561710	Exterminating and pest control services	2,793	206	8.0%	8	10	Growth
813311	Human rights organizations	1,647	119	7.8%	11	11	Growth
541214	Payroll services	4,130	294	7.7%	20	20	Growth
493110	General warehousing and storage	79,044	5,614	7.6%	5	12	Growth
335932	Noncurrent-carrying wiring device mfg.	640	45	7.6%	0	0	Growth
813312	Environment and conservation organizations	3,503	246	7.6%	16	24	Growth
334412	Bare printed circuit board manufacturing	371	26	7.5%	0	0	Growth
212111	Bituminous coal and lignite surface mining	692	48	7.5%	-4	-1	Growth
621610	Home health care services	59,896	4,084	7.3%	44	66	Hi-Growth
611511	Cosmetology and barber schools	660	45	7.3%	1	-3	Growth
311615	Poultry processing	4,625	306	7.1%	0	0	Growth
523910	Miscellaneous intermediation	463	30	6.9%	17	17	Growth
541613	Marketing consulting services	8,534	549	6.9%	164	164	Hi-Growth
492110	Couriers and express delivery services	25,688	1,639	6.8%	-6	-1	Growth
531130	Miniwarehouse and self-storage unit operators	1,117	71	6.8%	16	20	Growth
334118	Other computer peripheral equipment mfg	739	46	6.6%	2	2	Growth
561421	Telephone answering services	1,626	101	6.6%	2	2	Hi-Growth
812199	Other personal care services	4,694	291	6.6%	23	12	Growth
541410	Interior design services	938	58	6.6%	15	15	Growth
326113	Nonpackaging plastics film and sheet mfg.	3,057	189	6.6%	-1	-1	Hi-Growth
337910	Mattress manufacturing	828	50	6.4%	-2	-1	Growth
481211	Nonscheduled air passenger chartering	696	42	6.4%	0	-1	Growth
621498	All other outpatient care centers	11,223	676	6.4%	2	12	Growth
112310	Chicken egg production	1,499	90	6.4%	6	6	Hi-Growth
111331	Apple orchards	1,219	73	6.4%	1	1	Growth
325120	Industrial gas manufacturing	1,685	100	6.3%	-3	-2	Growth
711320	Promoters without facilities	843	50	6.3%	11	12	Growth
236117	New housing for-sale builders	1,450	86	6.3%	-1	-1	Growth
424330	Women's and children's clothing merch. whls.	1,688	100	6.3%	-1	-1	Growth
327993	Mineral wool manufacturing	696	41	6.3%	0	0	Hi-Growth
541370	Other surveying and mapping services	1,415	83	6.2%	-13	-14	Growth
813319	Other social advocacy organizations	3,145	184	6.2%	39	39	Growth
311111	Dog and cat food manufacturing	2,237	130	6.2%	-1	-1	Growth
621399	Offices of miscellaneous health practitioners	3,352	185	5.8%	32	21	Hi-Growth
333519	Other metalworking machinery manufacturing	1,196	66	5.8%	-1	-1	Growth
238222	Nonresidential plumbing and HVAC contractors	22,418	1,236	5.8%	10	11	Growth
312111	Soft drink manufacturing	2,492	137	5.8%	-1	0	Growth
532412	Other heavy machinery rental and leasing	3,047	164	5.7%	1	2	Growth
611710	Educational support services	6,211	327	5.6%	78	76	Growth
238311	Residential drywall contractors	2,114	111	5.5%	-6	-5	Growth
541380	Testing laboratories	9,242	482	5.5%	4	2	Growth
519130	Internet publishing and web search portals	3,456	180	5.5%	24	26	Hi-Growth
332321	Metal window and door manufacturing	4,538	235	5.5%	0	0	Hi-Growth
327110	Pottery, ceramics, and plumbing fixture mfg	858	43	5.3%	-2	-2	Growth
424820	Wine and spirit merchant wholesalers	839	42	5.3%	2	2	Growth
323113	Commercial screen printing	3,476	174	5.3%	14	14	Growth
541940	Veterinary services	14,500	722	5.2%	5	11	Growth
541830	Media buying agencies	663	33	5.2%	3	3	Growth

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333922	Conveyor and conveying equipment mfg.	1,468	72	5.2%	0	0	Growth
561499	All other business support services	1,979	97	5.2%	0	-3	Growth
325620	Toilet preparation manufacturing	4,242	207	5.1%	0	1	Growth
424440	Poultry product merchant wholesalers	1,025	50	5.1%	1	2	Growth
326121	Unlaminated plastics profile shape mfg.	1,529	73	5.0%	0	0	Growth
541213	Tax preparation services	1,909	91	5.0%	16	25	Growth
321219	Reconstituted wood product manufacturing	752	-40	-5.1%	0	0	Decline
332919	Other metal valve and pipe fitting mfg.	1,175	-63	-5.1%	0	0	Decline
713290	Other gambling industries	568	-31	-5.2%	-1	-1	Decline
423430	Computer and software merchant wholesalers	4,425	-244	-5.2%	3	5	Hi-Decline
485410	School and employee bus transportation	23,906	-1,338	-5.3%	-6	1	Decline
332911	Industrial valve manufacturing	1,210	-68	-5.3%	2	2	Hi-Decline
325520	Adhesive manufacturing	781	-44	-5.3%	-1	-1	Decline
511120	Periodical publishers	4,366	-246	-5.3%	5	4	Hi-Decline
212312	Crushed and broken limestone mining	2,427	-137	-5.3%	-3	-2	Decline
312230	Tobacco manufacturing	566	-32	-5.4%	0	0	Decline
811113	Automotive transmission repair	636	-36	-5.4%	-3	-3	Decline
541921	Photography studios, portrait	1,640	-95	-5.5%	4	-9	Decline
336350	Motor vehicle power train components mfg.	950	-56	-5.6%	0	0	Decline
445292	Confectionery and nut stores	915	-54	-5.6%	-7	-9	Decline
325413	In-vitro diagnostic substance manufacturing	418	-25	-5.6%	0	0	Decline
488210	Support activities for rail transportation	1,470	-89	-5.7%	3	-1	Decline
541860	Direct mail advertising	3,832	-235	-5.8%	-5	-6	Decline
611210	Junior colleges	14,558	-903	-5.8%	-3	-12	Decline
333511	Industrial mold manufacturing	1,639	-103	-5.9%	-1	-1	Hi-Decline
339114	Dental equipment and supplies manufacturing	987	-63	-6.0%	-2	-2	Hi-Decline
451120	Hobby, toy, and game stores	6,117	-391	-6.0%	9	-16	Decline
115114	Other postharvest crop activities	901	-59	-6.1%	1	1	Decline
339992	Musical instrument manufacturing	863	-58	-6.3%	1	1	Decline
336991	Motorcycle, bicycle, and parts manufacturing	1,605	-111	-6.5%	0	0	Decline
336320	Motor vehicle electric equipment mfg.	1,561	-108	-6.5%	0	1	Decline
424990	Other nondurable goods merchant wholesalers	1,471	-102	-6.5%	-7	-7	Decline
334515	Electricity and signal testing instruments	576	-40	-6.5%	-1	-1	Hi-Decline
334419	Other electronic component manufacturing	2,357	-164	-6.5%	-4	-4	Decline
424930	Nursery and florist merchant wholesalers	925	-66	-6.7%	-3	-3	Decline
448190	Other clothing stores	3,690	-265	-6.7%	7	-1	Decline
424310	Piece goods merchant wholesalers	428	-31	-6.8%	-1	-1	Decline
337212	Custom architectural woodwork and millwork	1,028	-75	-6.8%	0	0	Decline
448150	Clothing accessories stores	1,055	-77	-6.8%	-3	-10	Decline
321211	Hardwood veneer and plywood manufacturing	681	-50	-6.8%	0	0	Decline
524127	Direct title insurance carriers	1,938	-144	-6.9%	4	10	Decline
334418	Printed circuit assembly manufacturing	2,940	-224	-7.1%	-4	-4	Hi-Decline
221113	Nuclear electric power generation	3,635	-278	-7.1%	0	0	Decline
333923	Overhead cranes, hoists, and monorail systems	928	-71	-7.1%	1	0	Hi-Decline
332991	Ball and roller bearing manufacturing	493	-38	-7.2%	0	0	Hi-Decline
533110	Lessors of nonfinancial intangible assets	490	-38	-7.2%	4	4	Decline
336411	Aircraft manufacturing	5,534	-430	-7.2%	0	0	Hi-Decline
315990	Accessories and other apparel manufacturing	525	-41	-7.2%	-2	-2	Decline
333994	Industrial process furnace and oven mfg.	943	-75	-7.4%	1	1	Decline
326291	Rubber product mfg. for mechanical use	1,149	-93	-7.5%	-2	-2	Decline

Pennsylvania Quarterly Census of Employment and Wages Industries of Interest (IOI) for 2017Q2 by Two- through Six-Digit NAICS ^{1/}

Industry Code	Industry Description	Employment 2017Q2	Employment Change from 2016Q2	Percent Change from 2016Q2	Employer Change from 2016Q2	Establishment Change from 2016Q2	Type of Change
517911	Telecommunications resellers	997	-81	-7.5%	1	1	Hi-Decline
532112	Passenger car leasing	355	-29	-7.6%	1	1	Decline
561422	Telemarketing and other contact centers	13,479	-1,112	-7.6%	2	5	Decline
336413	Other aircraft parts and equipment	1,405	-116	-7.6%	-1	1	Hi-Decline
313210	Broadwoven fabric mills	773	-65	-7.8%	1	3	Hi-Decline
423940	Jewelry merchant wholesalers	433	-37	-7.9%	-7	-7	Decline
448130	Children's and infants' clothing stores	2,866	-247	-7.9%	-10	-15	Decline
335929	Other communication and energy wire mfg.	710	-62	-8.0%	-1	-1	Decline
221112	Fossil fuel electric power generation	2,808	-253	-8.3%	2	4	Hi-Decline
332410	Power boiler and heat exchanger manufacturing	1,268	-116	-8.4%	2	2	Hi-Decline
335312	Motor and generator manufacturing	535	-50	-8.5%	0	0	Decline
451212	News dealers and newsstands	342	-33	-8.8%	-3	-3	Hi-Decline
238312	Nonresidential drywall contractors	4,689	-453	-8.8%	0	0	Decline
336611	Ship building and repairing	1,062	-109	-9.3%	1	1	Hi-Decline
621410	Family planning centers	651	-67	-9.3%	5	-4	Decline
334519	Other measuring and controlling device mfg.	1,239	-130	-9.5%	-1	-1	Hi-Decline
561920	Convention and trade show organizers	1,133	-119	-9.5%	6	6	Decline
325992	Photographic film and chemical manufacturing	549	-59	-9.7%	-1	-1	Decline
424610	Plastics materials merchant wholesalers	378	-41	-9.8%	1	1	Hi-Decline
323117	Books printing	1,639	-178	-9.8%	-1	-2	Hi-Decline
333111	Farm machinery and equipment manufacturing	1,041	-118	-10.2%	1	1	Decline
327410	Lime manufacturing	219	-25	-10.2%	0	0	Hi-Decline
336510	Railroad rolling stock manufacturing	5,103	-615	-10.8%	1	3	Hi-Decline
511110	Newspaper publishers	8,352	-1,013	-10.8%	-1	-10	Hi-Decline
443141	Household appliance stores	1,957	-243	-11.0%	-3	-3	Decline
811213	Communication equipment repair	411	-52	-11.2%	2	2	Decline
331513	Steel foundries, except investment	1,267	-162	-11.3%	2	2	Decline
511140	Directory and mailing list publishers	1,039	-134	-11.4%	-2	-2	Hi-Decline
327212	Other pressed and blown glass and glassware	1,174	-158	-11.9%	0	0	Decline
321912	Cut stock, resawing lumber, and planing	384	-52	-11.9%	1	1	Decline
238172	Nonresidential siding contractors	308	-42	-12.0%	-2	-2	Decline
333132	Oil and gas field machinery and equipment	348	-48	-12.1%	0	0	Hi-Decline
335122	Nonresidential electric lighting fixture mfg.	844	-119	-12.4%	1	1	Hi-Decline
333611	Turbine and turbine generator set units mfg.	847	-122	-12.6%	0	-1	Hi-Decline
315280	Other cut and sew apparel manufacturing	1,184	-172	-12.7%	0	0	Decline
515111	Radio networks	328	-50	-13.2%	-3	-2	Decline
213113	Support activities for coal mining	416	-66	-13.7%	-3	-6	Decline
333413	Fan, blower, air purification equipment mfg.	988	-160	-13.9%	-2	-1	Decline
713920	Skiing facilities	776	-129	-14.3%	-1	-1	Decline
335110	Electric lamp bulb and part manufacturing	461	-79	-14.6%	0	0	Decline
311941	Mayonnaise, dressing, and sauce manufacturing	840	-146	-14.8%	0	0	Decline
337920	Blind and shade manufacturing	190	-42	-18.1%	-3	-3	Decline
333131	Mining machinery and equipment manufacturing	1,471	-370	-20.1%	-1	-1	Decline
524113	Direct life insurance carriers	13,429	-3,779	-22.0%	4	6	Decline
337125	Household furniture, exc. wood or metal, mfg.	268	-82	-23.4%	0	0	Decline
488310	Port and harbor operations	77	-29	-27.4%	0	0	Hi-Decline
424320	Men's and boys' clothing merchant wholesalers	349	-147	-29.6%	-3	-3	Decline
112930	Fur-bearing animal and rabbit production	79	-34	-30.1%	1	1	Decline
322130	Paperboard mills	216	-134	-38.3%	0	0	Decline
813940	Political organizations	281	-433	-60.6%	10	10	Decline

Pennsylvania New Hires Industries of Interest (IOI) for 2017Q3 by Six-Digit NAICS^{1/}

Industry Code	Industry Description	New Hires 2016Q3	Percent Change in New Hires from 2016Q3	New Hires 2017Q3	Type of Change
311942	Spice and extract manufacturing	12	366.7%	44	Growth
485999	All other ground passenger transportation	47	323.4%	152	Growth
333131	Mining machinery and equipment manufacturing	49	267.3%	131	Hi-Growth
331110	Iron and steel mills and ferroalloy mfg.	176	243.2%	428	Growth
622310	Other hospitals	1,590	227.8%	3,622	Growth
333995	Fluid power cylinder and actuator mfg.	16	212.5%	34	Growth
334516	Analytical laboratory instrument mfg.	27	203.7%	55	Growth
541490	Other specialized design services	29	193.1%	56	Growth
325412	Pharmaceutical preparation manufacturing	273	173.6%	474	Growth
339994	Broom, brush, and mop manufacturing	19	168.4%	32	Growth
334419	Other electronic component manufacturing	56	160.7%	90	Growth
332322	Sheet metal work manufacturing	253	151.0%	382	Growth
423620	Appliance and electronics merchant whls.	50	150.0%	75	Growth
335991	Carbon and graphite product manufacturing	36	150.0%	54	Growth
441310	Automotive parts and accessories stores	236	144.1%	340	Growth
335122	Nonresidential electric lighting fixture mfg.	18	138.9%	25	Growth
484122	General freight trucking, long-distance LTL	306	137.6%	421	Hi-Growth
326220	Rubber and plastics hose and belting mfg.	38	134.2%	51	Growth
115114	Other postharvest crop activities	52	132.7%	69	Growth
333613	Mechanical power transmission equipment mfg.	20	125.0%	25	Growth
332119	Other metal stamping, except automotive	78	117.9%	92	Growth
423390	Other const. material merchant wholesalers	48	112.5%	54	Growth
332811	Metal heat treating	29	110.3%	32	Growth
331221	Rolled steel shape manufacturing	39	110.3%	43	Hi-Growth
332111	Iron and steel forging	39	102.6%	40	Growth
333413	Fan, blower, air purification equipment mfg.	26	100.0%	26	Growth
213112	Support activities for oil and gas operations	759	98.7%	749	Hi-Growth
561210	Facilities support services	343	95.3%	327	Growth
339920	Sporting and athletic goods manufacturing	34	94.1%	32	Growth
541320	Landscape architectural services	28	92.9%	26	Growth
333922	Conveyor and conveying equipment mfg.	73	90.4%	66	Growth
111211	Potato farming	59	88.1%	52	Growth
336214	Travel trailer and camper manufacturing	65	87.7%	57	Growth
331523	Nonferrous metal die-casting foundries	30	86.7%	26	Growth
493110	General warehousing and storage	3,743	84.4%	3,159	Growth
331511	Iron foundries	194	82.0%	159	Growth
337127	Institutional furniture manufacturing	44	79.5%	35	Growth
332996	Fabricated pipe and pipe fitting mfg.	78	78.2%	61	Growth
333999	Miscellaneous general purpose machinery mfg.	58	77.6%	45	Growth
333519	Other metalworking machinery manufacturing	46	73.9%	34	Growth
518210	Data processing, hosting and related services	417	72.4%	302	Growth
424470	Meat and meat product merchant wholesalers	58	70.7%	41	Growth
562998	Miscellaneous waste management services	49	67.3%	33	Growth
337214	Office furniture, except wood, manufacturing	53	66.0%	35	Growth
924120	Administration of conservation programs	46	63.0%	29	Growth
325998	Other miscellaneous chemical product mfg.	112	62.5%	70	Hi-Growth
311513	Cheese manufacturing	82	61.0%	50	Growth
238211	Residential electrical contractors	475	59.8%	284	Growth
334511	Search, detection, and navigation instruments	91	59.3%	54	Growth
488320	Marine cargo handling	149	57.7%	86	Growth
332999	Miscellaneous fabricated metal product mfg.	143	56.6%	81	Growth

Pennsylvania New Hires Industries of Interest (IOI) for 2017Q3 by Six-Digit NAICS^{1/}

Industry Code	Industry Description	New Hires 2016Q3	Percent Change in New Hires from 2016Q3	New Hires 2017Q3	Type of Change
238322	Nonresidential painting contractors	230	55.2%	127	Growth
321999	Miscellaneous wood product manufacturing	197	54.8%	108	Growth
562219	Other nonhazardous waste disposal	73	53.4%	39	Growth
423930	Recyclable material merchant wholesalers	291	52.9%	154	Growth
238122	Nonresidential structural steel contractors	195	51.8%	101	Growth
332216	Saw blade and handtool manufacturing	102	50.0%	51	Growth
562920	Materials recovery facilities	80	48.8%	39	Growth
541420	Industrial design services	72	47.2%	34	Growth
238391	Other residential finishing contractors	102	47.1%	48	Growth
423710	Hardware merchant wholesalers	100	47.0%	47	Growth
541214	Payroll services	557	46.7%	260	Growth
424210	Druggists' goods merchant wholesalers	181	45.3%	82	Growth
332313	Plate work manufacturing	115	45.2%	52	Growth
238911	Residential site preparation contractors	301	43.5%	131	Growth
322211	Corrugated and solid fiber box manufacturing	182	42.9%	78	Hi-Growth
523920	Portfolio management	807	42.4%	342	Growth
332813	Electroplating, anodizing, and coloring metal	107	40.2%	43	Growth
561312	Executive search services	115	40.0%	46	Growth
326111	Plastics bag and pouch manufacturing	91	39.6%	36	Growth
454310	Fuel dealers	329	39.5%	130	Growth
323111	Commercial printing, except screen and books	448	38.6%	173	Growth
424810	Beer and ale merchant wholesalers	192	38.5%	74	Growth
332722	Bolt, nut, screw, rivet, and washer mfg.	82	37.8%	31	Growth
812210	Funeral homes and funeral services	115	36.5%	42	Growth
337110	Wood kitchen cabinet and countertop mfg.	310	35.5%	110	Growth
561621	Security systems services, except locksmiths	251	35.1%	88	Growth
813219	Other grantmaking and giving services	205	34.6%	71	Growth
488190	Other support activities for air transport.	182	34.6%	63	Growth
623220	Residential mental and substance abuse care	1,450	34.1%	494	Growth
424330	Women's and children's clothing merch. whls.	336	33.9%	114	Growth
312130	Wineries	224	33.0%	74	Growth
922160	Fire protection	103	32.0%	33	Growth
445210	Meat markets	189	31.7%	60	Growth
522130	Credit unions	754	30.9%	233	Growth
336510	Railroad rolling stock manufacturing	110	30.0%	33	Growth
522320	Financial transaction processing and clearing	192	29.7%	57	Growth
532412	Other heavy machinery rental and leasing	155	29.7%	46	Growth
999999	Unclassified	36,805	29.6%	10,894	Growth
524298	All other insurance related activities	133	29.3%	39	Growth
423310	Lumber and wood merchant wholesalers	285	28.4%	81	Growth
713990	All other amusement and recreation industries	1,359	27.2%	370	Growth
423830	Industrial machinery merchant wholesalers	424	26.7%	113	Growth
722514	Cafeterias, grill buffets, and buffets	260	26.2%	68	Growth
451140	Musical instrument and supplies stores	101	25.7%	26	Growth
238142	Nonresidential masonry contractors	478	25.5%	122	Growth
339113	Surgical appliance and supplies manufacturing	127	25.2%	32	Growth
811310	Commercial machinery repair and maintenance	372	24.7%	92	Growth
423990	Other durable goods merchant wholesalers	390	24.4%	95	Growth
238912	Nonresidential site preparation contractors	864	23.4%	202	Growth
237310	Highway, street, and bridge construction	1,704	23.3%	397	Growth
327320	Ready-mix concrete manufacturing	155	23.2%	36	Growth

Pennsylvania New Hires Industries of Interest (IOI) for 2017Q3 by Six-Digit NAICS^{1/}

Industry Code	Industry Description	New Hires 2016Q3	Percent Change in New Hires from 2016Q3	New Hires 2017Q3	Type of Change
423110	Motor vehicle merchant wholesalers	238	22.7%	54	Growth
423510	Metal merchant wholesalers	187	22.5%	42	Growth
621991	Blood and organ banks	237	22.4%	53	Growth
531110	Lessors of residential buildings	1,107	22.0%	244	Growth
441320	Tire dealers	534	21.7%	116	Growth
327215	Glass product mfg. made of purchased glass	131	21.4%	28	Growth
485991	Special needs transportation	358	21.2%	76	Growth
327120	Clay building material and refractories mfg	133	21.1%	28	Growth
712130	Zoos and botanical gardens	207	20.3%	42	Growth
532490	Other machinery rental and leasing	208	20.2%	42	Growth
443142	Electronics stores	955	19.8%	189	Growth
238111	Residential poured foundation contractors	143	19.6%	28	Growth
453998	Store retailers not specified elsewhere	423	19.4%	82	Growth
561311	Employment placement agencies	444	18.9%	84	Growth
453910	Pet and pet supplies stores	475	18.7%	89	Growth
713110	Amusement and theme parks	1,350	18.4%	248	Growth
451120	Hobby, toy, and game stores	197	18.3%	36	Growth
444130	Hardware stores	458	17.7%	81	Growth
484230	Other specialized trucking, long-distance	201	16.9%	34	Growth
238212	Nonresidential electrical contractors	2,141	16.9%	362	Growth
623990	Other residential care facilities	936	16.5%	154	Growth
312120	Breweries	317	16.4%	52	Growth
541921	Photography studios, portrait	250	16.4%	41	Growth
621511	Medical laboratories	567	16.2%	92	Growth
488490	Other support activities for road transport.	233	15.9%	37	Growth
332117	Powder metallurgy part manufacturing	274	15.3%	42	Growth
447110	Gasoline stations with convenience stores	8,180	15.2%	1,245	Growth
236115	New single-family general contractors	495	15.2%	75	Growth
541620	Environmental consulting services	227	15.0%	34	Growth
453310	Used merchandise stores	1,396	15.0%	209	Growth
236210	Industrial building construction	1,036	14.9%	154	Growth
611620	Sports and recreation instruction	776	14.8%	115	Growth
624190	Other individual and family services	2,287	14.6%	334	Growth
238141	Residential masonry contractors	215	14.4%	31	Growth
311812	Commercial bakeries	619	14.4%	89	Growth
524126	Direct property and casualty insurers	850	14.4%	122	Growth
623312	Assisted living facilities for the elderly	1,787	14.3%	255	Growth
713950	Bowling centers	249	14.1%	35	Growth
611699	Miscellaneous schools and instruction	323	13.9%	45	Growth
423430	Computer and software merchant wholesalers	183	13.7%	25	Growth
561499	All other business support services	467	13.5%	63	Growth
541990	All other professional and technical services	654	13.5%	88	Growth
332710	Machine shops	727	13.3%	97	Growth
111331	Apple orchards	721	13.2%	95	Growth
621399	Offices of miscellaneous health practitioners	267	13.1%	35	Growth
339112	Surgical and medical instrument manufacturing	436	12.8%	56	Growth
624120	Services for the elderly and disabled	13,177	12.5%	1,653	Growth
561790	Other services to buildings and dwellings	337	11.6%	39	Growth
236118	Residential remodelers	1,516	9.4%	143	Growth
445310	Beer, wine, and liquor stores	314	9.2%	29	Growth
561320	Temporary help services	177,976	8.7%	15,533	Growth

Pennsylvania New Hires Industries of Interest (IOI) for 2017Q3 by Six-Digit NAICS^{1/}

Industry Code	Industry Description	New Hires 2016Q3	Percent Change in New Hires from 2016Q3	New Hires 2017Q3	Type of Change
621610	Home health care services	5,969	8.0%	479	Growth
531120	Lessors of nonresidential buildings	372	7.5%	28	Growth
522292	Real estate credit	1,299	7.4%	96	Growth
623311	Continuing care retirement communities	5,550	7.2%	398	Growth
541810	Advertising agencies	497	6.8%	34	Growth
623210	Residential developmental disability homes	4,398	6.5%	288	Growth
611110	Elementary and secondary schools	24,200	6.2%	1,511	Growth
562111	Solid waste collection	945	6.1%	58	Growth
722515	Snack and nonalcoholic beverage bars	5,210	5.9%	309	Growth
611710	Educational support services	695	5.6%	39	Growth
621498	All other outpatient care centers	731	5.6%	41	Growth
238221	Residential plumbing and HVAC contractors	966	5.2%	50	Growth
813312	Environment and conservation organizations	495	-5.1%	-25	Decline
624410	Child day care services	5,701	-5.1%	-292	Decline
238222	Nonresidential plumbing and HVAC contractors	2,626	-5.6%	-148	Decline
448130	Children's and infants' clothing stores	637	-5.8%	-37	Decline
541511	Custom computer programming services	1,957	-5.9%	-116	Decline
561730	Landscaping services	7,454	-6.0%	-449	Decline
531210	Offices of real estate agents and brokers	407	-6.1%	-25	Decline
813410	Civic and social organizations	3,586	-6.8%	-244	Decline
621210	Offices of dentists	2,322	-6.8%	-158	Decline
311615	Poultry processing	571	-6.8%	-39	Decline
621330	Offices of mental health practitioners	668	-7.0%	-47	Decline
712110	Museums	471	-7.4%	-35	Decline
812199	Other personal care services	703	-7.7%	-54	Decline
541690	Other technical consulting services	622	-7.9%	-49	Decline
511210	Software publishers	352	-8.0%	-28	Decline
541613	Marketing consulting services	1,177	-8.0%	-94	Decline
311991	Perishable prepared food manufacturing	309	-8.1%	-25	Decline
522110	Commercial banking	2,048	-8.3%	-170	Decline
611691	Exam preparation and tutoring	770	-8.4%	-65	Decline
713940	Fitness and recreational sports centers	11,678	-8.7%	-1,020	Decline
524114	Direct health and medical insurance carriers	1,484	-9.8%	-145	Decline
622210	Psychiatric and substance abuse hospitals	397	-9.8%	-39	Decline
238992	All other nonresidential trade contractors	493	-9.9%	-49	Decline
541211	Offices of certified public accountants	650	-10.2%	-66	Decline
445299	All other specialty food stores	368	-10.3%	-38	Decline
541380	Testing laboratories	583	-10.5%	-61	Decline
721110	Hotels and motels, except casino hotels	10,753	-10.8%	-1,165	Decline
424480	Fruit and vegetable merchant wholesalers	405	-11.4%	-46	Decline
624221	Temporary shelters	317	-12.0%	-38	Decline
453220	Gift, novelty, and souvenir stores	1,027	-12.3%	-126	Decline
423450	Medical equipment merchant wholesalers	399	-12.3%	-49	Decline
238292	Other nonresidential equipment contractors	532	-12.4%	-66	Decline
448210	Shoe stores	612	-12.4%	-76	Decline
424490	Other grocery product merchant wholesalers	393	-12.5%	-49	Decline
541512	Computer systems design services	2,284	-12.6%	-287	Decline
812112	Beauty salons	1,665	-12.7%	-211	Decline
441120	Used car dealers	478	-12.8%	-61	Decline
541940	Veterinary services	1,278	-13.0%	-166	Decline
561422	Telemarketing and other contact centers	1,936	-13.0%	-252	Decline

Pennsylvania New Hires Industries of Interest (IOI) for 2017Q3 by Six-Digit NAICS^{1/}

Industry Code	Industry Description	New Hires 2016Q3	Percent Change in New Hires from 2016Q3	New Hires 2017Q3	Type of Change
541519	Other computer related services	431	-13.7%	-59	Decline
531311	Residential property managers	807	-14.0%	-113	Decline
621420	Outpatient mental health centers	1,679	-14.7%	-246	Decline
332312	Fabricated structural metal manufacturing	231	-14.7%	-34	Decline
488510	Freight transportation arrangement	409	-15.2%	-62	Decline
611519	Other technical and trade schools	257	-15.2%	-39	Decline
444190	Other building material dealers	313	-15.7%	-49	Decline
448190	Other clothing stores	688	-16.7%	-115	Decline
541618	Other management consulting services	190	-16.8%	-32	Decline
336212	Truck trailer manufacturing	177	-16.9%	-30	Decline
447190	Other gasoline stations	206	-17.0%	-35	Decline
541310	Architectural services	384	-17.2%	-66	Decline
454390	Other direct selling establishments	539	-18.0%	-97	Decline
551114	Managing offices	6,652	-18.7%	-1,244	Decline
561510	Travel agencies	153	-19.0%	-29	Decline
322291	Sanitary paper product manufacturing	247	-19.0%	-47	Decline
484110	General freight trucking, local	1,364	-19.3%	-263	Decline
532310	General rental centers	133	-19.5%	-26	Decline
711211	Sports teams and clubs	828	-19.9%	-165	Decline
523120	Securities brokerage	125	-20.0%	-25	Decline
813930	Labor unions and similar labor organizations	473	-20.1%	-95	Decline
445230	Fruit and vegetable markets	752	-20.6%	-155	Decline
311511	Fluid milk manufacturing	232	-20.7%	-48	Decline
813319	Other social advocacy organizations	556	-20.9%	-116	Decline
813110	Religious organizations	688	-21.1%	-145	Decline
561740	Carpet and upholstery cleaning services	165	-21.2%	-35	Decline
515112	Radio stations	141	-21.3%	-30	Decline
485320	Limousine service	167	-21.6%	-36	Decline
813910	Business associations	169	-21.9%	-37	Decline
611310	Colleges and universities	47,639	-22.0%	-10,478	Decline
331210	Iron, steel pipe and tube from purchase steel	231	-22.1%	-51	Decline
336390	Other motor vehicle parts manufacturing	194	-22.2%	-43	Decline
511110	Newspaper publishers	403	-22.3%	-90	Decline
334513	Industrial process variable instruments	116	-22.4%	-26	Decline
111411	Mushroom production	698	-22.8%	-159	Decline
519130	Internet publishing and web search portals	271	-22.9%	-62	Decline
562212	Solid waste landfill	122	-23.0%	-28	Decline
711110	Theater companies and dinner theaters	827	-23.3%	-193	Decline
332618	Other fabricated wire product manufacturing	153	-23.5%	-36	Decline
515120	Television broadcasting	131	-23.7%	-31	Decline
321991	Manufactured home, mobile home, manufacturing	142	-23.9%	-34	Decline
321992	Prefabricated wood building manufacturing	346	-24.3%	-84	Decline
541910	Marketing research and public opinion polling	539	-24.9%	-134	Decline
624310	Vocational rehabilitation services	2,033	-25.0%	-509	Decline
813990	Other similar organizations	354	-26.6%	-94	Decline
624210	Community food services	100	-27.0%	-27	Decline
442299	All other home furnishings stores	495	-27.3%	-135	Decline
424910	Farm supplies merchant wholesalers	153	-27.5%	-42	Decline
813311	Human rights organizations	383	-27.9%	-107	Decline
541860	Direct mail advertising	310	-28.1%	-87	Decline
711120	Dance companies	95	-28.4%	-27	Decline

Pennsylvania New Hires Industries of Interest (IOI) for 2017Q3 by Six-Digit NAICS^{1/}

Industry Code	Industry Description	New Hires 2016Q3	Percent Change in New Hires from 2016Q3	New Hires 2017Q3	Type of Change
326113	Nonpackaging plastics film and sheet mfg.	217	-30.0%	-65	Decline
541612	Human resources consulting services	357	-31.1%	-111	Decline
326299	All other rubber product manufacturing	115	-31.3%	-36	Decline
711130	Musical groups and artists	205	-32.2%	-66	Decline
423690	Other electronic parts merchant wholesalers	117	-32.5%	-38	Decline
814110	Private households	204	-33.8%	-69	Decline
561421	Telephone answering services	311	-34.1%	-106	Decline
448140	Family clothing stores	8,554	-35.0%	-2,995	Decline
337122	Nonupholstered wood household furniture mfg.	120	-35.8%	-43	Decline
311813	Frozen cakes and other pastries manufacturing	90	-36.7%	-33	Hi-Decline
326160	Plastics bottle manufacturing	361	-37.4%	-135	Decline
512131	Motion picture theaters, except drive-ins	492	-37.6%	-185	Decline
332321	Metal window and door manufacturing	538	-37.7%	-203	Decline
522120	Savings institutions	566	-38.3%	-217	Decline
424930	Nursery and florist merchant wholesalers	116	-38.8%	-45	Decline
445292	Confectionery and nut stores	148	-40.5%	-60	Decline
423440	Other commercial equip. merchant wholesalers	207	-41.5%	-86	Decline
327390	Other concrete product manufacturing	482	-44.0%	-212	Decline
339950	Sign manufacturing	254	-44.1%	-112	Decline
813212	Voluntary health organizations	295	-44.4%	-131	Decline
339114	Dental equipment and supplies manufacturing	65	-44.6%	-29	Decline
541191	Title abstract and settlement offices	376	-44.7%	-168	Decline
453210	Office supplies and stationery stores	78	-44.9%	-35	Hi-Decline
326291	Rubber product mfg. for mechanical use	71	-45.1%	-32	Decline
711320	Promoters without facilities	362	-45.3%	-164	Decline
322299	All other converted paper product mfg.	158	-45.6%	-72	Decline
321911	Wood window and door manufacturing	110	-48.2%	-53	Decline
112310	Chicken egg production	248	-48.4%	-120	Decline
721120	Casino hotels	333	-48.6%	-162	Decline
326130	Laminated plastics plate, sheet, and shapes	184	-49.5%	-91	Decline
488210	Support activities for rail transportation	271	-50.2%	-136	Decline
524127	Direct title insurance carriers	50	-52.0%	-26	Decline
213111	Drilling oil and gas wells	179	-52.5%	-94	Decline
621492	Kidney dialysis centers	68	-52.9%	-36	Decline
336360	Motor vehicle seating and interior trim mfg.	58	-53.4%	-31	Decline
311340	Nonchocolate confectionery manufacturing	169	-53.8%	-91	Decline
561440	Collection agencies	1,636	-54.9%	-898	Decline
238392	Other nonresidential finishing contractors	416	-57.5%	-239	Decline
333415	AC, refrigeration, and forced air heating	253	-58.9%	-149	Decline
311111	Dog and cat food manufacturing	242	-59.5%	-144	Decline
238311	Residential drywall contractors	291	-60.5%	-176	Decline
424990	Other nondurable goods merchant wholesalers	317	-64.4%	-204	Decline
532210	Consumer electronics and appliances rental	94	-66.0%	-62	Decline
326112	Plastics packaging film and sheet mfg.	60	-66.7%	-40	Decline
524113	Direct life insurance carriers	199	-67.3%	-134	Decline
621340	Offices of specialty therapists	4,885	-70.6%	-3,448	Decline
811219	Other electronic equipment repair	297	-76.1%	-226	Decline
711190	Other performing arts companies	174	-77.0%	-134	Decline
811213	Communication equipment repair	46	-80.4%	-37	Hi-Decline
813940	Political organizations	1,995	-97.9%	-1,953	Decline
561330	Professional employer organizations	-29	-510.3%	148	Growth

Pennsylvania New Hires Industries of Interest (IOI) for 2017Q3 by Six-Digit NAICS ^{1/}					
Industry Code	Industry Description	New Hires 2016Q3	Percent Change in New Hires from 2016Q3	New Hires 2017Q3	Type of Change
237210	Land subdivision	0		61	Growth

Source: PA Department of Industry New Hire Reporting Program and the Center for Workforce Information & Analysis

Notes:
^{1/}North American Industry Classification System

Industries in **bold** are new to the list this quarter.

Industries of Interest by Online Job Postings in PA, November 2016-November 2017

Industry Code	Industry	Nov-2017	Nov-2016	Volume Change	Percent Change	Type of Change
452319	All Other General Merchandise Stores (New 2017)	123	2	121	6050.0%	Growth
491110	Postal Service	47	2	45	2250.0%	Growth
454110	Electronic Shopping and Mail-Order Houses (New 2017)	62	4	58	1450.0%	Growth
713120	Amusement Arcades	30	2	28	1400.0%	Growth
812113	Nail Salons	29	2	27	1350.0%	Growth
517312	Wireless Telecommunications Carriers (except Satellite) (New 2017)	109	8	101	1262.5%	Growth
541513	Computer Facilities Management Services	37	3	34	1133.3%	Growth
485111	Mixed Mode Transit Systems	988	88	900	1022.7%	Growth
541715	R&D in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology) (New 2017)	412	40	372	930.0%	Growth
331318	Other Aluminum Rolling, Drawing, and Extruding (new 2012)	28	3	25	833.3%	Growth
452311	Warehouse Clubs and Supercenters (New 2017)	106	12	94	783.3%	Growth
452210	Department Stores (New 2017)	1,705	204	1,501	735.8%	Growth
325314	Fertilizer (Mixing Only) Manufacturing	38	5	33	660.0%	Growth
334511	Search, Detection, Navigation, Guidance, Aeronautical, and Nautical System and Instrument Manufacturing	131	19	112	589.5%	Growth
531320	Offices of Real Estate Appraisers	57	9	48	533.3%	Growth
448130	Children's and Infants' Clothing Stores	103	18	85	472.2%	Growth
321920	Wood Container and Pallet Manufacturing	31	6	25	416.7%	Growth
236118	Residential Remodelers	396	81	315	388.9%	Growth
311119	Other Animal Food Manufacturing	114	26	88	338.5%	Growth
448190	Other Clothing Stores	303	79	224	283.5%	Growth
621399	Offices of All Other Miscellaneous Health Practitioners	501	132	369	279.5%	Growth
324121	Asphalt Paving Mixture and Block Manufacturing	42	13	29	223.1%	Growth
336350	Motor Vehicle Transmission and Power Train Parts Manufacturing	47	15	32	213.3%	Growth
333923	Overhead Traveling Crane, Hoist, and Monorail System Manufacturing	54	18	36	200.0%	Growth
541410	Interior Design Services	88	30	58	193.3%	Growth
336399	All Other Motor Vehicle Parts Manufacturing	124	45	79	175.6%	Growth
339920	Sporting and Athletic Goods Manufacturing	40	15	25	166.7%	Growth
423420	Office Equipment Merchant Wholesalers	201	78	123	157.7%	Growth
711212	Racetracks	56	22	34	154.5%	Growth
485410	School and Employee Bus Transportation	94	37	57	154.1%	Growth
335311	Power, Distribution, and Specialty Transformer Manufacturing	73	29	44	151.7%	Growth
541320	Landscape Architectural Services	84	34	50	147.1%	Growth
424340	Footwear Merchant Wholesalers	53	22	31	140.9%	Growth
335312	Motor and Generator Manufacturing	71	30	41	136.7%	Growth
811212	Computer and Office Machine Repair and Maintenance	72	31	41	132.3%	Growth
448210	Shoe Stores	322	148	174	117.6%	Growth
311320	Chocolate and Confectionery Manufacturing from Cacao Beans	342	158	184	116.5%	Growth
448140	Family Clothing Stores	573	268	305	113.8%	Growth
238390	Other Building Finishing Contractors	155	74	81	109.5%	Growth
711510	Independent Artists, Writers, and Performers	573	276	297	107.6%	Growth
237310	Highway, Street, and Bridge Construction	104	51	53	103.9%	Growth

Industries of Interest by Online Job Postings in PA, November 2016-November 2017

Industry Code	Industry	Nov-2017	Nov-2016	Volume Change	Percent Change	Type of Change
722212	Cafeterias, Grill Buffets, and Buffets	83	41	42	102.4%	Growth
813410	Civic and Social Organizations	557	276	281	101.8%	Growth
423460	Ophthalmic Goods Merchant Wholesalers	90	45	45	100.0%	Growth
812910	Pet Care (except Veterinary) Services	101	51	50	98.0%	Growth
621492	Kidney Dialysis Centers	882	446	436	97.8%	Growth
441310	Automotive Parts and Accessories Stores	629	321	308	96.0%	Growth
331525	Copper Foundries (except Die-Casting)	62	32	30	93.8%	Growth
332710	Machine Shops	91	47	44	93.6%	Growth
488999	All Other Support Activities for Transportation	813	424	389	91.7%	Growth
621991	Blood and Organ Banks	568	298	270	90.6%	Growth
532490	Other Commercial and Industrial Machinery and Equipment Rental and Leasing	170	90	80	88.9%	Growth
482111	Line-Haul Railroads	68	37	31	83.8%	Growth
522320	Financial Transactions Processing, Reserve, and Clearinghouse Activities	245	134	111	82.8%	Growth
444110	Home Centers	1,308	719	589	81.9%	Growth
331110	Iron and Steel Mills and Ferroalloy Manufacturing (new 2012)	77	43	34	79.1%	Growth
331111	Iron and Steel Mills	337	189	148	78.3%	Growth
531120	Lessors of Nonresidential Buildings (except Miniwarehouses)	147	83	64	77.1%	Growth
452990	All Other General Merchandise Stores	88	50	38	76.0%	Growth
551112	Offices of Other Holding Companies	212	124	88	71.0%	Growth
333298	All Other Industrial Machinery Manufacturing	155	91	64	70.3%	Growth
524113	Direct Life Insurance Carriers	141	84	57	67.9%	Growth
541690	Other Scientific and Technical Consulting Services	424	255	169	66.3%	Growth
921190	Other General Government Support	197	120	77	64.2%	Growth
325611	Soap and Other Detergent Manufacturing	70	43	27	62.8%	Growth
623312	Homes for the Elderly	174	107	67	62.6%	Growth
561421	Telephone Answering Services	86	53	33	62.3%	Growth
484121	General Freight Trucking, Long-Distance, Truckload	1,742	1,080	662	61.3%	Growth
515112	Radio Stations	69	43	26	60.5%	Growth
423610	Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers	462	291	171	58.8%	Growth
562212	Solid Waste Landfill	375	238	137	57.6%	Growth
541310	Architectural Services	174	112	62	55.4%	Growth
453220	Gift, Novelty, and Souvenir Stores	258	170	88	51.8%	Growth
325120	Industrial Gas Manufacturing	203	134	69	51.5%	Growth
332312	Fabricated Structural Metal Manufacturing	92	63	29	46.0%	Growth
623990	Other Residential Care Facilities	548	379	169	44.6%	Growth
492110	Couriers and Express Delivery Services	138	96	42	43.8%	Growth
444190	Other Building Material Dealers	106	74	32	43.2%	Growth
713110	Amusement and Theme Parks	133	94	39	41.5%	Growth
485999	All Other Transit and Ground Passenger Transportation	159	115	44	38.3%	Growth
523999	Miscellaneous Financial Investment Activities	100	73	27	37.0%	Growth
488490	Other Support Activities for Road Transportation	113	83	30	36.1%	Growth

Industries of Interest by Online Job Postings in PA, November 2016-November 2017

Industry Code	Industry	Nov-2017	Nov-2016	Volume Change	Percent Change	Type of Change
811198	All Other Automotive Repair and Maintenance	155	118	37	31.4%	Growth
561210	Facilities Support Services	163	125	38	30.4%	Growth
531210	Offices of Real Estate Agents and Brokers	393	305	88	28.9%	Growth
561599	All Other Travel Arrangement and Reservation Services	130	101	29	28.7%	Growth
541110	Offices of Lawyers	426	331	95	28.7%	Growth
524128	Other Direct Insurance (except Life, Health, and Medical) Carriers	212	165	47	28.5%	Growth
336411	Aircraft Manufacturing	203	158	45	28.5%	Growth
561312	Executive Search Services	639	498	141	28.3%	Growth
722110	Full-Service Restaurants	580	460	120	26.1%	Growth
541620	Environmental Consulting Services	137	110	27	24.5%	Growth
325510	Paint and Coating Manufacturing	166	134	32	23.9%	Growth
511210	Software Publishers	549	445	104	23.4%	Growth
423830	Industrial Machinery and Equipment Merchant Wholesalers	328	270	58	21.5%	Growth
452111	Department Stores (except Discount Department Stores)	1,443	1,213	230	19.0%	Growth
611210	Junior Colleges	257	218	39	17.9%	Growth
484110	General Freight Trucking, Local	326	283	43	15.2%	Growth
621498	All Other Outpatient Care Centers	765	666	99	14.9%	Growth
493110	General Warehousing and Storage	384	338	46	13.6%	Growth
334512	Automatic Environmental Control Manufacturing for Residential, Commercial, and Appliance Use	231	205	26	12.7%	Growth
541511	Custom Computer Programming Services	1,088	988	100	10.1%	Growth
423450	Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers	379	345	34	9.9%	Growth
561439	Other Business Service Centers (including Copy Shops)	1,521	1,392	129	9.3%	Growth
561720	Janitorial Services	399	372	27	7.3%	Growth
611310	Colleges, Universities, and Professional Schools	4,946	4,651	295	6.3%	Growth
721110	Hotels (except Casino Hotels) and Motels	1,397	1,314	83	6.3%	Growth
541330	Engineering Services	1,513	1,598	-85	-5.3%	Decline
541990	All Other Professional, Scientific, and Technical Services	761	819	-58	-7.1%	Decline
532120	Truck, Utility Trailer, and RV (Recreational Vehicle) Rental and Leasing	330	358	-28	-7.8%	Decline
623110	Nursing Care Facilities	1,908	2,070	-162	-7.8%	Decline
622310	Specialty (except Psychiatric and Substance Abuse) Hospitals	622	684	-62	-9.1%	Decline
524210	Insurance Agencies and Brokerages	958	1,055	-97	-9.2%	Decline
451110	Sporting Goods Stores	759	836	-77	-9.2%	Decline
561990	All Other Support Services	1,023	1,128	-105	-9.3%	Decline
441110	New Car Dealers	376	416	-40	-9.6%	Decline
446110	Pharmacies and Drug Stores	1,080	1,208	-128	-10.6%	Decline
445110	Supermarkets and Other Grocery (except Convenience) Stores	1,438	1,621	-183	-11.3%	Decline
541213	Tax Preparation Services	548	630	-82	-13.0%	Decline
541512	Computer Systems Design Services	1,261	1,475	-214	-14.5%	Decline
541211	Offices of Certified Public Accountants	429	504	-75	-14.9%	Decline
532111	Passenger Car Rental	173	207	-34	-16.4%	Decline
424210	Drugs and Druggists' Sundries Merchant Wholesalers	474	569	-95	-16.7%	Decline

Industries of Interest by Online Job Postings in PA, November 2016-November 2017

Industry Code	Industry	Nov-2017	Nov-2016	Volume Change	Percent Change	Type of Change
423840	Industrial Supplies Merchant Wholesalers	319	383	-64	-16.7%	Decline
518210	Data Processing, Hosting, and Related Services	249	305	-56	-18.4%	Decline
447190	Other Gasoline Stations	112	138	-26	-18.8%	Decline
621511	Medical Laboratories	678	837	-159	-19.0%	Decline
443120	Computer and Software Stores	479	592	-113	-19.1%	Decline
424690	Other Chemical and Allied Products Merchant Wholesalers	145	181	-36	-19.9%	Decline
441320	Tire Dealers	313	392	-79	-20.2%	Decline
453910	Pet and Pet Supplies Stores	147	187	-40	-21.4%	Decline
312111	Soft Drink Manufacturing	157	200	-43	-21.5%	Decline
541618	Other Management Consulting Services	847	1,083	-236	-21.8%	Decline
561510	Travel Agencies	301	385	-84	-21.8%	Decline
525920	Trusts, Estates, and Agency Accounts	93	119	-26	-21.8%	Decline
561110	Office Administrative Services	1,188	1,525	-337	-22.1%	Decline
339112	Surgical and Medical Instrument Manufacturing	186	239	-53	-22.2%	Decline
623311	Continuing Care Retirement Communities	155	201	-46	-22.9%	Decline
923140	Administration of Veterans' Affairs	215	280	-65	-23.2%	Decline
624120	Services for the Elderly and Persons with Disabilities	162	213	-51	-23.9%	Decline
492210	Local Messengers and Local Delivery	265	350	-85	-24.3%	Decline
446130	Optical Goods Stores	167	221	-54	-24.4%	Decline
452112	Discount Department Stores	889	1,177	-288	-24.5%	Decline
448120	Women's Clothing Stores	348	461	-113	-24.5%	Decline
524126	Direct Property and Casualty Insurance Carriers	124	165	-41	-24.8%	Decline
561499	All Other Business Support Services	1,199	1,649	-450	-27.3%	Decline
423430	Computer and Computer Peripheral Equipment and Software Merchant Wholesalers	206	284	-78	-27.5%	Decline
451211	Book Stores	145	200	-55	-27.5%	Decline
326199	All Other Plastics Product Manufacturing	177	245	-68	-27.8%	Decline
621112	Offices of Physicians, Mental Health Specialists	158	221	-63	-28.5%	Decline
622210	Psychiatric and Substance Abuse Hospitals	88	124	-36	-29.0%	Decline
522110	Commercial Banking	2,335	3,293	-958	-29.1%	Decline
424490	Other Grocery and Related Products Merchant Wholesalers	84	119	-35	-29.4%	Decline
488510	Freight Transportation Arrangement	449	638	-189	-29.6%	Decline
562211	Hazardous Waste Treatment and Disposal	95	135	-40	-29.6%	Decline
424450	Confectionery Merchant Wholesalers	97	138	-41	-29.7%	Decline
722513	Limited-Service Restaurants (new 2012)	675	972	-297	-30.6%	Decline
523930	Investment Advice	215	311	-96	-30.9%	Decline
339113	Surgical Appliance and Supplies Manufacturing	78	113	-35	-31.0%	Decline
813212	Voluntary Health Organizations	154	224	-70	-31.3%	Decline
423310	Lumber, Plywood, Millwork, and Wood Panel Merchant Wholesalers	61	89	-28	-31.5%	Decline
541612	Human Resources Consulting Services	118	173	-55	-31.8%	Decline
621610	Home Health Care Services	2,512	3,683	-1,171	-31.8%	Decline
532210	Consumer Electronics and Appliances Rental	97	148	-51	-34.5%	Decline

Industries of Interest by Online Job Postings in PA, November 2016-November 2017

Industry Code	Industry	Nov-2017	Nov-2016	Volume Change	Percent Change	Type of Change
541810	Advertising Agencies	63	97	-34	-35.1%	Decline
423120	Motor Vehicle Supplies and New Parts Merchant Wholesalers	50	77	-27	-35.1%	Decline
722310	Food Service Contractors	980	1,534	-554	-36.1%	Decline
442299	All Other Home Furnishings Stores	53	83	-30	-36.1%	Decline
445120	Convenience Stores	157	246	-89	-36.2%	Decline
621340	Offices of Physical, Occupational and Speech Therapists, and Audiologists	216	343	-127	-37.0%	Decline
928110	National Security	588	951	-363	-38.2%	Decline
561710	Exterminating and Pest Control Services	78	127	-49	-38.6%	Decline
517210	Wireless Telecommunications Carriers (except Satellite)	119	195	-76	-39.0%	Decline
522120	Savings Institutions	142	233	-91	-39.1%	Decline
813319	Other Social Advocacy Organizations	107	177	-70	-39.5%	Decline
424910	Farm Supplies Merchant Wholesalers	73	121	-48	-39.7%	Decline
443142	Electronics Stores (new 2012)	295	491	-196	-39.9%	Decline
722211	Limited-Service Restaurants	676	1,129	-453	-40.1%	Decline
424410	General Line Grocery Merchant Wholesalers	270	451	-181	-40.1%	Decline
423510	Metal Service Centers and Other Metal Merchant Wholesalers	75	126	-51	-40.5%	Decline
334417	Electronic Connector Manufacturing	194	332	-138	-41.6%	Decline
442110	Furniture Stores	215	375	-160	-42.7%	Decline
611699	All Other Miscellaneous Schools and Instruction	226	404	-178	-44.1%	Decline
561613	Armored Car Services	98	184	-86	-46.7%	Decline
326299	All Other Rubber Product Manufacturing	28	54	-26	-48.1%	Decline
333318	Other Commercial and Service Industry Machinery Mfg. (new 2012)	31	60	-29	-48.3%	Decline
311225	Fats and Oils Refining and Blending	31	60	-29	-48.3%	Decline
522390	Other Activities Related to Credit Intermediation	149	289	-140	-48.4%	Decline
511199	All Other Publishers	61	124	-63	-50.8%	Decline
812199	Other Personal Care Services	54	110	-56	-50.9%	Decline
485510	Charter Bus Industry	33	68	-35	-51.5%	Decline
561612	Security Guards and Patrol Services	491	1,035	-544	-52.6%	Decline
722320	Caterers	23	49	-26	-53.1%	Decline
336413	Other Aircraft Parts and Auxiliary Equipment Manufacturing	49	114	-65	-57.0%	Decline
238320	Painting and Wall Covering Contractors	19	45	-26	-57.8%	Decline
541420	Industrial Design Services	34	82	-48	-58.5%	Decline
339950	Sign Manufacturing	23	56	-33	-58.9%	Decline
454113	Mail-Order Houses	59	145	-86	-59.3%	Decline
523110	Investment Banking and Securities Dealing	16	41	-25	-61.0%	Decline
611620	Sports and Recreation Instruction	32	83	-51	-61.4%	Decline
325520	Adhesive Manufacturing	17	46	-29	-63.0%	Decline
541712	Research and Development in the Physical, Engineering, and Life Sciences (except Biotechnology)	271	788	-517	-65.6%	Decline
621310	Offices of Chiropractors	14	41	-27	-65.9%	Decline
323114	Quick Printing	14	41	-27	-65.9%	Decline
453210	Office Supplies and Stationery Stores	124	366	-242	-66.1%	Decline

Industries of Interest by Online Job Postings in PA, November 2016-November 2017

Industry Code	Industry	Nov-2017	Nov-2016	Volume Change	Percent Change	Type of Change
812990	All Other Personal Services	41	124	-83	-66.9%	Decline
445310	Beer, Wine, and Liquor Stores	16	49	-33	-67.3%	Decline
424990	Other Miscellaneous Nondurable Goods Merchant Wholesalers	24	81	-57	-70.4%	Decline
311611	Animal (except Poultry) Slaughtering	88	309	-221	-71.5%	Decline
812112	Beauty Salons	68	241	-173	-71.8%	Decline
541720	Research and Development in the Social Sciences and Humanities	50	181	-131	-72.4%	Decline
424120	Stationery and Office Supplies Merchant Wholesalers	12	45	-33	-73.3%	Decline
541910	Marketing Research and Public Opinion Polling	41	159	-118	-74.2%	Decline
323119	Other Commercial Printing	12	54	-42	-77.8%	Decline
926140	Regulation of Agricultural Marketing and Commodities	8	39	-31	-79.5%	Decline
452910	Warehouse Clubs and Supercenters	12	59	-47	-79.7%	Decline
446191	Food (Health) Supplement Stores	71	351	-280	-79.8%	Decline
811112	Automotive Exhaust System Repair	18	89	-71	-79.8%	Decline
541820	Public Relations Agencies	24	123	-99	-80.5%	Decline
331315	Aluminum Sheet, Plate, and Foil Manufacturing	25	172	-147	-85.5%	Decline
236117	New Housing Operative Builders	4	31	-27	-87.1%	Decline
532112	Passenger Car Leasing	4	32	-28	-87.5%	Decline
811213	Communication Equipment Repair and Maintenance	5	41	-36	-87.8%	Decline
334515	Instrument Manufacturing for Measuring and Testing Electricity and Electrical Signals	5	41	-36	-87.8%	Decline
333911	Pump and Pumping Equipment Manufacturing	6	50	-44	-88.0%	Decline
316210	Footwear Manufacturing (new 2012)	4	42	-38	-90.5%	Decline
333111	Farm Machinery and Equipment Manufacturing	2	31	-29	-93.5%	Decline
311821	Cookie and Cracker Manufacturing	2	40	-38	-95.0%	Decline
445210	Meat Markets	6	206	-200	-97.1%	Decline

Source: The Conference Board Help Wanted OnLine™ data set

Notes: Industries in **bold** are new to the list this quarter.