SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mic Annua	l Rai Il Wa	•
00-0000	Total, All Occupations	#	23.87	49,650	39,050	25,020	61,780	28,700	to	59,770
11-0000	Management Occupations	#	52.63	109,470	96,420	53,300	137,140	62,810	to	133,930
11-1011	Chief Executives	BD+	85.71	178,270	150,700	100,830	216,410	124,800	to	199,640
11-1021	General & Operations Managers	BD+	50.13	104,280	82,060	47,210	132,390	58,000	to	128,440
11-1031	Legislators	BD+	*	68,740	49,680	21,830	91,840	25,680	to	77,010
11-2021	Marketing Managers	BD+	58.71	122,120	105,950	71,580	147,010	88,760	to	166,660
11-2022	Sales Managers	BD+	52.92	110,070	97,010	52,500	138,420	61,090	to	161,260
11-3012	Administrative Services Managers	BD+	47.52	98,840	94,200	60,690	117,630	67,030	to	115,290
11-3013	Facilities Managers	BD+	49.17	102,270	98,270	69,060	118,630	76,380	to	126,350
11-3021	Computer & Information Systems Managers	BD+	70.19	145,980	155,500	101,090	168,100	112,400	to	157,040
11-3031	Financial Managers	BD+	59.86	124,510	105,410	65,820	153,420	79,290	to	143,460
11-3051	Industrial Production Managers	BD+	53.48	111,250	102,100	74,790	129,200	95,710	to	131,370
11-3061	Purchasing Managers	BD+	62.83	130,680	130,280	89,250	151,090	94,990	to	155,540
11-3071	Transportation, Storage & Distribution Managers	WK EXP	54.21	112,760	95,590	74,480	131,610	80,710	to	142,580
11-3121	Human Resources Managers	BD+	59.12	122,980	122,970	75,290	146,470	89,510	to	138,550
11-9031	Education Admin., Preschool & Childcare Center/Program	BD+	22.37	46,530	45,990	33,540	52,920	34,460	to	49,950

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11-9032	Education Administrators, Elementary & Secondary School	MD+	*	106,810	104,570	82,200	118,930	94,740	to	123,700
11-9041	Architectural & Engineering Managers	BD+	74.33	154,610	159,630	121,730	170,810	130,850	to	159,630
11-9051	Food Service Managers	WK EXP	30.09	62,590	59,100	44,310	71,590	47,230	to	69,600
11-9081	Lodging Managers	WK EXP	35.10	73,000	72,710	48,920	84,860	58,190	to	90,330
11-9111	Medical & Health Services Managers	BD+	58.81	122,330	100,310	70,490	147,870	79,070	to	130,890
11-9131	Postmasters & Mail Superintendents	WK EXP	38.96	81,040	82,450	70,240	86,360	76,000	to	88,550
11-9141	Property, Real Estate & Community Association Managers	WK EXP	35.23	73,270	58,890	45,950	86,730	48,310	to	81,400
11-9151	Social & Community Service Managers	BD+	35.32	73,470	64,170	49,910	85,070	59,870	to	82,860
11-9199	Managers, Other	BD+	64.89	134,960	130,680	75,980	164,010	84,280	to	163,030
13-0000	Business & Financial Operations Occupations	#	36.09	75,070	71,150	44,380	90,190	52,000	to	92,330
13-1020	Buyers & Purchasing Agents	BD+	32.51	67,620	60,090	42,070	80,200	46,560	to	82,590
13-1031	Claims Adjusters, Examiners & Investigators	LT OJT	37.92	78,880	82,080	46,220	94,960	54,560	to	98,380
13-1041	Compliance Officers	BD+	31.99	66,540	61,360	44,260	77,510	49,930	to	80,230
13-1051	Cost Estimators	BD+	34.77	72,320	70,360	50,760	82,940	58,780	to	80,520
13-1071	Human Resources Specialists	BD	32.59	67,780	63,840	42,240	80,350	49,980	to	79,520
13-1081	Logisticians	BD	42.11	87,600	86,380	70,500	96,010	79,520	to	95,930

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13-1082	Project Management Specialists	BD	39.93	83,060	82,410	51,740	98,480	58,410	to	96,000
13-1111	Management Analysts	BD+	41.01	85,290	78,440	57,390	99,040	67,850	to	100,030
13-1121	Meeting, Convention & Event Planners	BD	27.43	57,060	46,520	37,580	66,650	38,360	to	62,200
13-1131	Fundraisers	BD	30.13	62,660	59,330	35,580	76,000	49,220	to	86,200
13-1141	Compensation, Benefits & Job Analysis Specialists	BD+	28.62	59,520	60,280	41,620	68,340	47,160	to	69,550
13-1151	Training & Development Specialists	BD+	36.15	75,200	53,830	41,110	91,990	43,860	to	77,320
13-1161	Market Research Analysts & Marketing Specialists	BD	28.11	58,460	53,400	32,950	71,030	39,090	to	71,100
13-1199	Business Operations Specialists, Other	BD	39.43	82,020	82,230	53,460	96,080	63,610	to	99,530
13-2011	Accountants & Auditors	BD	35.40	73,630	64,390	45,810	87,340	51,110	to	87,710
13-2031	Budget Analysts	BD	40.10	83,400	79,520	63,530	93,190	67,850	to	92,330
13-2052	Personal Financial Advisors	BD+	72.96	151,760	103,990	65,540	194,230	76,580	to	185,930
13-2072	Loan Officers	BD+	34.12	70,970	74,050	39,740	86,340	45,670	to	78,730
13-2099	Financial Specialists, Other	BD	38.51	80,110	69,950	46,800	96,510	53,700	to	83,840
15-0000	Computer & Mathematical Occupations	#	38.21	79,470	76,250	47,190	95,370	54,190	to	97,200
15-1211	Computer Systems Analysts	BD	45.67	95,000	90,010	63,800	110,360	75,250	to	111,070
15-1231	Computer Network Support Specialists	AD	28.25	58,760	55,120	40,460	67,780	49,560	to	71,050

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15-1232	Computer User Support Specialists	PS	26.16	54,400	52,050	38,380	62,300	45,060	to	63,390
15-1241	Computer Network Architects	BD+	48.40	100,670	114,080	72,690	114,450	82,110	to	114,080
15-1244	Network & Computer Systems Administrators	BD	39.37	81,880	76,020	56,800	94,230	67,030	to	88,060
15-1252	Software Developers	BD	48.79	101,490	92,160	66,450	118,740	73,720	to	123,200
15-1299	Computer Occupations, All Other	BD	41.90	87,150	82,080	57,430	101,790	67,850	to	104,540
17-0000	Architecture & Engineering Occupations	#	40.47	84,190	80,560	56,990	97,580	67,850	to	98,950
17-2041	Chemical Engineers	BD	45.46	94,550	94,610	75,940	103,710	77,350	to	94,610
17-2051	Civil Engineers	BD	40.55	84,350	82,220	60,750	95,980	65,380	to	104,540
17-2071	Electrical Engineers	BD	53.04	110,330	120,640	79,630	125,450	92,230	to	126,810
17-2072	Electronics Engineers	BD	44.63	92,840	92,330	64,400	106,850	78,040	to	113,760
17-2112	Industrial Engineers	BD	42.34	88,060	78,200	68,020	97,930	77,860	to	98,950
17-2141	Mechanical Engineers	BD	44.49	92,540	95,790	69,570	103,850	78,820	to	101,460
17-3011	Architectural & Civil Drafters	AD	27.19	56,550	49,360	40,080	64,670	48,880	to	62,080
17-3026	Industrial Engineering Technicians	AD	30.81	64,090	58,930	49,530	71,270	50,760	to	78,440
17-3029	Engineering Technicians, Other	AD	33.11	68,860	69,950	49,050	78,620	58,870	to	80,560
19-0000	Life, Physical & Social Science Occupations	#	37.15	77,270	74,360	46,210	92,570	52,870	to	92,510

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19-2031	Chemists	BD	38.08	79,210	75,560	54,590	91,330	60,790	to	94,630
19-3033	Clinical & Counseling Psychologists	DOCT	42.51	88,420	70,580	47,760	108,450	47,290	to	85,500
19-3034	School Psychologists	DOCT	39.94	83,080	83,540	69,380	89,820	76,940	to	90,120
19-3051	Urban & Regional Planners	MD	31.53	65,590	67,120	48,990	73,770	48,720	to	76,190
19-4021	Biological Technicians	BD	32.05	66,660	60,930	44,520	77,570	45,250	to	92,140
19-4031	Chemical Technicians	AD+	24.07	50,060	46,170	37,280	56,360	36,400	to	55,590
19-4042	Environmental Science & Protection Technicians	AD	29.60	61,570	59,650	39,740	72,320	51,380	to	76,770
19-5011	Occupational Health & Safety Specialists	BD	36.11	75,110	74,310	54,640	85,190	57,100	to	89,500
21-0000	Community & Social Services Occupations	#	24.24	50,420	43,780	32,390	59,300	35,720	to	61,600
21-1012	Educational, Guidance, School & Vocational Counselors	MD	33.42	69,510	74,880	45,670	81,250	57,530	to	81,880
21-1013	Marriage & Family Therapists	MD+	30.80	64,070	59,640	49,300	71,340	57,710	to	74,520
21-1018	Substance Abuse, Behavioral Disorder & Mental Health Counselors	BD	22.48	46,760	42,310	31,450	54,310	35,320	to	58,360
21-1021	Child, Family & School Social Workers	BD	22.68	47,170	40,300	35,550	52,900	38,180	to	49,940
21-1023	Mental Health & Substance Abuse Social Workers	MD+	21.20	44,100	39,190	32,000	50,060	35,390	to	47,900
21-1093	Social & Human Service Assistants	ST OJT	18.03	37,510	37,180	29,590	41,410	33,620	to	40,700
21-2011	Clergy	BD+	20.25	42,110	43,310	25,550	50,270	27,500	to	51,550

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21-2021	Directors, Religious Activities & Education	BD+	19.43	40,420	35,310	25,050	47,990	27,690	to	47,440
23-0000	Legal Occupations	#	36.53	75,970	56,840	35,880	95,720	44,140	to	80,230
23-1011	Lawyers	DOCT	51.43	106,970	80,030	55,000	132,570	60,310	to	120,640
23-2011	Paralegals & Legal Assistants	AD	23.62	49,130	48,020	35,080	56,050	37,290	to	60,190
25-0000	Education, Training & Library Occupations	#	32.34	67,270	68,460	35,040	83,150	45,710	to	83,080
25-2011	Preschool Teachers	AD	14.76	30,700	29,150	24,450	33,780	26,280	to	35,670
25-2021	Elementary School Teachers	BD	*	73,010	76,010	55,020	81,870	61,550	to	82,890
25-2022	Middle School Teachers	BD	*	80,000	80,390	61,300	89,200	70,270	to	91,360
25-2023	Career/Technical Education Teachers, Middle School	BD+	*	81,130	80,010	63,800	89,670	76,400	to	96,480
25-2031	Secondary School Teachers	BD	*	78,590	78,840	57,910	88,780	61,040	to	91,160
25-2052	Special Education Teachers, Kindergarten & Elementary School	BD	*	74,060	76,700	55,020	83,440	62,230	to	90,990
25-2057	Special Education Teachers, Middle School	BD	*	84,470	84,050	66,720	93,210	80,120	to	97,130
25-2058	Special Education Teachers, Secondary School	BD	*	71,390	74,380	50,940	81,460	57,980	to	80,050
25-3021	Self-Enrichment Education Teachers	WK EXP	15.99	33,270	29,780	20,370	39,620	21,960	to	40,440
25-3031	Substitute Teachers (Short-Term)	BD	17.23	35,830	33,270	26,120	40,610	27,820	to	37,160
25-3099	Teachers & Instructors, Other	BD	*	82,700	92,330	58,380	94,680	82,080	to	94,910

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25-4022	Librarians & Media Collections Specialists	MD	25.34	52,710	47,100	32,340	62,740	35,720	to	66,880
25-4031	Library Technicians	PS	15.63	32,510	26,500	21,550	37,900	23,700	to	37,820
25-9031	Instructional Coordinators	MD+	34.15	71,030	77,920	44,260	84,220	48,980	to	81,100
25-9045	Teaching Assistants, Non-Postsecondary	PS	*	33,250	30,150	23,750	37,930	27,610	to	39,210
25-9099	Education, Training & Library Workers, Other	BD	23.11	48,070	45,690	29,060	57,440	30,480	to	61,290
27-0000	Arts, Design, Entertainment, Sports & Media Occupations	#	23.99	49,890	40,660	25,370	61,970	29,650	to	64,120
27-1023	Floral Designers	MT OJT	15.56	32,350	29,310	23,440	36,750	23,990	to	37,930
27-1024	Graphic Designers	BD	21.06	43,800	41,460	25,280	52,920	34,430	to	53,830
27-1026	Merchandise Displayers & Window Trimmers	ST OJT	17.20	35,780	31,610	27,010	40,100	30,240	to	42,020
27-2022	Coaches & Scouts	BD	*	46,280	32,740	23,460	57,520	27,310	to	50,820
27-3031	Public Relations Specialists	BD	27.26	56,690	55,750	30,580	69,560	35,890	to	72,300
27-3042	Technical Writers	BD+	37.01	76,970	79,520	54,190	88,200	64,180	to	87,210
27-3043	Writers & Authors	BD+	27.20	56,580	65,730	32,660	68,360	36,830	to	73,770
27-4021	Photographers	MT OJT	16.61	34,540	29,040	25,560	38,960	29,040	to	40,910
29-0000	Healthcare Practitioners & Technical Occupations	#	40.74	84,730	64,730	39,640	106,940	47,540	to	90,230
29-1021	Dentists, General	DOCT	89.26	185,660	176,980	97,100	229,270	103,130	to	215,540

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29-1031	Dietitians & Nutritionists	BD+	25.65	53,350	48,810	41,650	59,110	45,140	to	60,120
29-1041	Optometrists	DOCT	62.70	130,420	123,990	76,300	157,080	101,030	to	153,840
29-1051	Pharmacists	DOCT	56.62	117,760	123,620	85,130	133,830	102,320	to	133,640
29-1071	Physician Assistants	MD	51.47	107,060	103,300	84,380	118,230	102,800	to	125,000
29-1122	Occupational Therapists	MD	41.26	85,830	81,410	65,900	95,650	78,460	to	102,090
29-1123	Physical Therapists	DOCT	45.11	93,820	95,270	71,280	104,930	80,000	to	97,240
29-1127	Speech-Language Pathologists	MD+	38.87	80,850	79,970	55,840	93,170	63,890	to	92,250
29-1131	Veterinarians	DOCT	55.23	114,870	103,940	76,880	133,590	88,970	to	121,760
29-1141	Registered Nurses	BD	35.33	73,480	75,150	57,050	81,580	64,120	to	81,510
29-1171	Nurse Practitioners	MD	58.05	120,750	106,530	88,140	136,810	99,370	to	125,970
29-1215	Family Medicine Physicians	DOCT	114.09	237,310	#	134,560	287,920	176,560	to	#
29-1292	Dental Hygienists	AD	32.53	67,660	73,750	55,730	73,540	60,740	to	74,820
29-2034	Radiologic Technologists	AD	29.36	61,070	63,070	50,840	66,110	55,800	to	69,710
29-2052	Pharmacy Technicians	MT OJT	16.52	34,360	33,270	27,050	37,960	29,270	to	38,760
29-2056	Veterinary Technologists & Technicians	AD	20.21	42,040	36,670	30,980	47,490	35,190	to	45,780
29-2057	Ophthalmic Medical Technicians	PS	17.56	36,530	33,360	31,630	38,950	33,050	to	38,600

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29-2061	Licensed Practical & Licensed Vocational Nurses	PS	25.13	52,270	50,970	44,780	55,960	47,760	to	57,470
29-2081	Opticians, Dispensing	LT OJT	17.59	36,580	36,140	27,930	40,840	29,450	to	41,580
29-2099	Health Technologists & Technicians, Other	PS	20.44	42,510	37,980	34,830	46,290	35,820	to	45,670
29-9091	Athletic Trainers	BD	*	50,470	42,120	39,620	55,820	39,620	to	64,730
31-0000	Healthcare Support Occupations	#	15.78	32,830	31,310	24,640	36,870	26,470	to	35,940
31-1120	Home Health & Personal Care Aides	ST OJT	14.30	29,750	28,530	23,490	32,830	25,150	to	31,590
31-1131	Nursing Assistants	PS	16.46	34,230	34,880	30,990	35,820	34,310	to	35,480
31-2022	Physical Therapist Aides	ST OJT	15.52	32,280	28,030	21,490	37,600	22,360	to	28,970
31-9011	Massage Therapists	PS	25.82	53,710	45,790	31,280	64,750	41,600	to	63,080
31-9092	Medical Assistants	PS	16.77	34,890	34,830	30,910	36,850	32,770	to	36,030
31-9096	Veterinary Assistants & Laboratory Animal Caretakers	ST OJT	15.06	31,330	29,050	25,600	34,150	28,580	to	34,410
31-9097	Phlebotomists	PS	18.94	39,390	38,460	35,320	41,390	37,130	to	44,990
33-0000	Protective Service Occupations	#	23.23	48,310	35,350	26,890	58,860	29,020	to	65,060
33-1012	Supervisors - Police & Detectives	WK EXP	44.84	93,270	85,540	72,110	103,680	76,560	to	108,360
33-1091	Supervisors - Security Workers	WK EXP	25.64	53,340	52,000	35,340	62,200	40,600	to	55,390
33-1099	Supervisors - Other Protective Service Workers	WK EXP	33.09	68,840	64,200	46,950	79,610	54,890	to	77,510

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33-3021	Detectives & Criminal Investigators	WK EXP	40.11	83,440	83,670	60,600	94,680	65,840	to	101,460
33-3051	Police & Sheriff's Patrol Officers	MT OJT	37.71	78,430	79,920	57,530	88,730	66,410	to	92,770
33-9032	Security Guards	ST OJT	15.99	33,270	31,180	24,100	37,780	26,550	to	35,870
33-9092	Lifeguards, Ski Patrol & Other Recreational Protective Service	ST OJT	14.26	29,660	29,020	26,740	31,100	28,350	to	33,700
33-9099	Protective Service Workers, Other	ST OJT	17.01	35,370	31,230	28,140	38,940	30,320	to	41,600
35-0000	Food Preparation & Serving Related Occupations	#	13.80	28,710	27,160	19,560	33,210	21,670	to	32,140
35-1011	Chefs & Head Cooks	WK EXP	30.17	62,760	59,140	41,590	73,190	47,450	to	73,360
35-1012	Supervisors - Food Preparation & Serving Workers	WK EXP	18.37	38,210	35,640	27,080	43,690	29,850	to	44,910
35-2011	Cooks, Fast Food	ST OJT	10.90	22,680	21,660	17,720	25,120	17,990	to	26,420
35-2012	Cooks, Institution & Cafeteria	ST OJT	15.21	31,640	29,180	24,760	35,030	28,040	to	35,620
35-2014	Cooks, Restaurant	MT OJT	15.20	31,620	31,090	23,950	35,400	27,970	to	35,980
35-2021	Food Preparation Workers	ST OJT	12.74	26,510	26,110	20,970	29,230	22,650	to	29,430
35-3011	Bartenders	ST OJT	12.29	25,570	21,110	16,780	29,890	17,400	to	28,820
35-3023	Fast Food & Counter Workers	ST OJT	11.91	24,780	25,620	19,830	27,220	21,700	to	27,570
35-3031	Waiters & Waitresses	ST OJT	14.64	30,440	28,220	18,460	36,350	20,580	to	35,930
35-3041	Food Servers, Nonrestaurant	ST OJT	13.81	28,730	28,300	22,260	31,920	24,530	to	33,620

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SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mic Annua	d Rar al Wa	•
35-9011	Dining Room & Cafeteria Attendants & Bartender Helpers	ST OJT	11.72	24,380	21,320	18,860	27,090	20,740	to	28,330
35-9021	Dishwashers	ST OJT	12.33	25,640	25,090	19,970	28,430	22,150	to	29,840
35-9031	Hosts & Hostesses: Restaurant, Lounge & Coffee Shop	ST OJT	11.61	24,150	23,370	19,200	26,590	21,110	to	27,020
35-9099	Food Preparation & Serving Related Workers, Other	ST OJT	11.74	24,430	23,900	17,110	28,030	17,110	to	31,940
37-0000	Building & Grounds Cleaning & Maintenance Occupations	#	16.25	33,810	30,310	24,670	38,310	27,820	to	37,390
37-1011	Supervisors - Housekeeping & Janitorial Workers	WK EXP	19.87	41,330	37,800	31,770	46,030	35,750	to	44,030
37-1012	Supervisors - Landscaping & Groundskeeping Workers	WK EXP	22.07	45,900	39,580	34,820	51,350	37,000	to	55,440
37-2011	Janitors & Cleaners	ST OJT	16.66	34,660	30,200	24,390	39,720	27,480	to	40,160
37-2012	Maids & Housekeeping Cleaners	ST OJT	14.13	29,390	30,010	23,420	32,330	25,800	to	31,830
37-3011	Landscaping & Groundskeeping Workers	ST OJT	15.92	33,100	29,930	24,980	37,100	28,310	to	37,700
39-0000	Personal Care & Service Occupations	#	15.26	31,750	27,320	19,690	37,690	21,830	to	37,190
39-1014	Supervisors - Entertainment & Recreation Workers	WK EXP	19.94	41,480	39,670	33,680	45,320	37,290	to	44,980
39-1022	Supervisors - Personal Service Workers	WK EXP	20.62	42,890	37,730	29,250	49,610	31,560	to	46,410
39-2021	Nonfarm Animal Caretakers	ST OJT	13.82	28,740	26,720	23,030	31,550	24,760	to	29,320
39-3091	Amusement & Recreation Attendants	ST OJT	12.10	25,160	25,840	17,830	28,770	18,270	to	28,220
39-5012	Hairdressers, Hairstylists & Cosmetologists	PS	15.68	32,620	29,340	18,280	39,680	20,630	to	43,490

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SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)		d Rar al Wa	nge ige (\$)
39-5092	Manicurists & Pedicurists	PS	12.97	26,980	27,910	18,870	30,980	19,220	to	29,240
39-6011	Baggage Porters & Bellhops	ST OJT	13.43	27,930	28,760	21,870	30,920	26,520	to	30,020
39-6012	Concierges	MT OJT	15.83	32,930	31,200	28,010	35,360	30,270	to	35,040
39-9011	Childcare Workers	ST OJT	12.18	25,330	25,420	21,100	27,420	22,310	to	27,190
39-9031	Fitness Trainers & Aerobics Instructors	ST OJT	19.35	40,240	45,020	26,240	47,150	29,620	to	47,470
39-9032	Recreation Workers	ST OJT	13.77	28,630	25,170	20,400	32,690	22,110	to	31,790
41-0000	Sales & Related Occupations	#	16.81	34,970	27,540	21,320	41,700	22,930	to	37,480
41-1011	Supervisors - Retail Sales Workers	WK EXP	22.32	46,430	39,750	28,520	55,260	31,690	to	50,240
41-1012	Supervisors - Non-Retail Sales Workers	WK EXP	33.65	69,990	58,350	38,720	85,390	48,610	to	84,350
41-2011	Cashiers	ST OJT	11.96	24,880	23,930	20,520	27,040	22,450	to	26,980
41-2021	Counter & Rental Clerks	ST OJT	15.87	33,000	34,660	23,230	37,820	27,580	to	36,670
41-2022	Parts Salespersons	MT OJT	17.26	35,890	30,990	25,690	40,920	28,770	to	42,620
41-2031	Retail Salespersons	ST OJT	14.39	29,920	26,460	20,700	34,460	21,980	to	31,540
41-3011	Advertising Sales Agents	MT OJT	24.11	50,160	42,140	32,970	58,620	34,950	to	50,410
41-3021	Insurance Sales Agents	MT OJT	23.96	49,830	47,170	33,340	57,950	35,460	to	48,330
41-3031	Securities, Commodities & Financial Services Sales Agents	BD+	41.22	85,730	59,520	43,650	106,450	48,310	to	108,940

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SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mid Range Annual Wage (_
41-3091	Sales Representatives - Services	MT OJT	28.84	59,990	48,780	33,850	72,860	37,740	to	69,480
41-4012	Sales Representatives	MT OJT	32.52	67,640	58,090	35,890	83,280	45,080	to	83,450
41-9022	Real Estate Sales Agents	MT OJT	30.48	63,390	53,240	33,080	78,320	44,400	to	81,160
41-9031	Sales Engineers	BD+	32.14	66,840	65,690	50,980	74,660	50,980	to	65,690
41-9099	Sales & Related Workers, Other	ST OJT	15.05	31,300	26,210	23,150	35,310	26,210	to	35,420
43-0000	Office & Administrative Support Occupations	#	20.14	41,880	38,210	27,220	49,100	30,980	to	49,270
43-1011	Supervisors - Office & Administrative Support Workers	WK EXP	28.77	59,840	56,250	38,640	70,280	43,570	to	69,820
43-2011	Switchboard Operators	ST OJT	12.91	26,840	28,140	19,630	30,400	18,730	to	34,200
43-3011	Bill & Account Collectors	MT OJT	19.74	41,060	39,190	30,830	46,100	33,240	to	45,930
43-3021	Billing & Posting Clerks	MT OJT	19.28	40,090	38,090	30,750	44,690	35,300	to	44,630
43-3031	Bookkeeping, Accounting & Auditing Clerks	PS+	21.00	43,690	42,380	28,980	50,930	33,630	to	50,250
43-3051	Payroll & Timekeeping Clerks	MT OJT	20.90	43,480	43,340	30,780	49,730	39,100	to	46,940
43-3061	Procurement Clerks	MT OJT	27.48	57,150	57,200	49,250	61,040	53,730	to	62,380
43-3071	Tellers	ST OJT	17.20	35,780	35,710	32,450	37,420	35,010	to	36,420
43-4031	Court, Municipal & License Clerks	LT OJT	26.58	55,290	50,250	35,770	64,900	41,430	to	65,070
43-4051	Customer Service Representatives	ST OJT	17.40	36,190	34,960	25,750	41,330	28,640	to	41,320

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SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mid Range Annual Wage (•
43-4061	Eligibility Interviewers, Government Programs	MT OJT	28.03	58,300	57,510	48,810	62,980	53,790	to	67,120
43-4071	File Clerks	ST OJT	16.43	34,180	30,170	23,510	39,440	27,850	to	39,450
43-4081	Hotel, Motel & Resort Desk Clerks	ST OJT	13.92	28,960	29,650	22,760	32,020	24,820	to	31,030
43-4111	Interviewers	ST OJT	18.87	39,260	33,900	29,710	43,960	30,040	to	46,090
43-4121	Library Assistants, Clerical	ST OJT	13.25	27,550	27,250	21,520	30,520	22,830	to	29,270
43-4131	Loan Interviewers & Clerks	ST OJT	18.58	38,640	37,500	30,400	42,690	29,790	to	46,000
43-4141	New Accounts Clerks	MT OJT	20.09	41,790	44,330	36,960	44,180	38,060	to	44,330
43-4151	Order Clerks	PS	20.07	41,750	42,450	29,300	47,890	32,380	to	51,000
43-4161	Human Resources Assistants	AD	23.74	49,370	51,020	37,190	55,370	41,620	to	56,180
43-4171	Receptionists & Information Clerks	ST OJT	14.65	30,470	29,250	23,300	34,000	25,940	to	34,640
43-4181	Reservation & Transportation Ticket Agents & Travel Clerks	ST OJT	15.76	32,790	31,200	25,640	36,310	29,380	to	36,260
43-4199	Information & Record Clerks, Other	ST OJT	24.60	51,170	51,770	39,960	56,690	41,970	to	59,260
43-5031	Police, Fire & Ambulance Dispatchers	MT OJT	25.25	52,530	52,540	44,200	56,630	47,220	to	58,270
43-5032	Dispatchers	MT OJT	22.24	46,270	42,760	31,320	53,630	32,040	to	52,180
43-5051	Postal Service Clerks	ST OJT	27.47	57,150	56,200	48,110	61,600	52,370	to	61,860
43-5052	Postal Service Mail Carriers	ST OJT	25.23	52,480	49,340	39,590	58,820	39,640	to	65,400

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43-5061	Production, Planning & Expediting Clerks	MT OJT	30.39	63,220	65,010	40,800	74,260	47,360	to	76,320
43-5071	Shipping, Receiving & Traffic Clerks	ST OJT	18.77	39,050	38,420	28,880	44,060	32,720	to	46,270
43-5111	Weighers, Measurers, Checkers & Samplers, Recordkeeping	ST OJT	20.75	43,170	47,840	34,560	47,400	38,350	to	49,820
43-6011	Executive Secretaries & Executive Administrative Assistants	WK EXP	29.21	60,750	61,020	41,800	70,080	49,270	to	74,490
43-6012	Legal Secretaries	MT OJT	20.88	43,440	40,170	33,030	48,560	37,430	to	51,840
43-6013	Medical Secretaries	MT OJT	17.12	35,610	35,360	28,650	39,030	30,700	to	38,170
43-6014	Secretaries	ST OJT	19.23	40,000	37,770	29,400	45,230	32,710	to	46,780
43-9021	Data Entry Keyers	ST OJT	18.57	38,630	36,260	28,230	43,760	31,500	to	47,490
43-9022	Word Processors & Typists	ST OJT	20.76	43,190	41,340	35,480	46,990	38,540	to	49,580
43-9041	Insurance Claims & Policy Processing Clerks	MT OJT	20.59	42,830	38,210	33,260	47,540	38,210	to	40,100
43-9051	Mail Clerks & Mail Machine Operators	ST OJT	17.47	36,340	35,120	25,760	41,550	29,260	to	49,000
43-9061	Office Clerks, General	ST OJT	18.78	39,050	37,180	25,070	45,940	29,570	to	45,690
43-9199	Office & Administrative Support Workers, Other	ST OJT	14.43	30,020	21,230	18,660	35,620	18,660	to	35,120
45-0000	Farming, Fishing & Forestry Occupations	#	19.31	40,150	39,970	30,550	44,880	39,970	to	44,100
45-2093	Farmworkers, Farm, Ranch & Aquacultural Animals	ST OJT	11.23	23,360	21,470	17,950	26,030	17,930	to	21,830
47-0000	Construction & Extraction Occupations	#	25.37	52,760	48,660	36,300	60,870	40,490	to	60,650

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47-1011	Supervisors - Construction Trades & Extraction Workers	WK EXP	33.33	69,330	65,540	48,460	79,610	52,910	to	79,510
47-2031	Carpenters	LT OJT	22.89	47,620	46,990	34,290	54,180	37,640	to	54,720
47-2051	Cement Masons & Concrete Finishers	MT OJT	22.46	46,720	46,280	36,440	51,780	39,310	to	54,770
47-2061	Construction Laborers	ST OJT	20.56	42,770	40,530	31,960	48,100	36,090	to	47,120
47-2073	Operating Engineers & Other Construction Equipment Operators	MT OJT	25.43	52,890	49,290	40,110	59,180	44,450	to	59,190
47-2111	Electricians	LT OJT	29.68	61,730	56,740	42,770	71,080	47,230	to	66,680
47-2141	Painters, Construction & Maintenance	MT OJT	25.09	52,180	54,520	38,720	58,810	46,950	to	58,760
47-2152	Plumbers, Pipefitters & Steamfitters	LT OJT	26.03	54,150	49,890	35,740	63,220	39,050	to	61,220
47-2211	Sheet Metal Workers	LT OJT	29.58	61,530	60,650	52,490	65,990	56,350	to	64,700
47-4011	Construction & Building Inspectors	WK EXP	26.44	55,000	52,180	36,600	64,070	38,340	to	62,300
47-4051	Highway Maintenance Workers	MT OJT	23.84	49,580	50,320	37,060	55,740	42,750	to	60,740
47-4071	Septic Tank Servicers & Sewer Pipe Cleaners	MT OJT	21.69	45,110	43,000	30,400	52,360	30,810	to	47,890
49-0000	Installation, Maintenance & Repair Occupations	#	25.00	51,990	50,590	33,860	60,920	37,290	to	62,590
49-1011	Supervisors - Mechanics, Installers & Repairers	WK EXP	33.80	70,310	71,930	45,540	82,510	49,630	to	84,700
49-2022	Telecommunications Equipment Installers & Repairers	PS+	28.01	58,250	62,010	39,760	67,360	47,630	to	73,510
49-2094	Electrical & Electronics Repairers, Commercial & Industrial Equipment	PS+	29.24	60,810	60,650	54,310	64,010	56,740	to	63,920

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SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mid Range Annual Wage		_
49-3021	Automotive Body & Related Repairers	LT OJT	22.75	47,310	46,050	35,840	52,960	39,010	to	50,720
49-3023	Automotive Service Technicians & Mechanics	PS	20.90	43,480	40,300	30,300	49,970	35,460	to	48,630
49-3031	Bus & Truck Mechanics & Diesel Engine Specialists	LT OJT	26.26	54,630	52,050	43,050	60,330	47,540	to	59,950
49-3042	Mobile Heavy Equipment Mechanics	LT OJT	28.10	58,440	59,490	44,390	65,360	48,420	to	66,790
49-3053	Outdoor Power Equipment & Other Small Engine Mechanics	MT OJT	15.65	32,550	30,350	20,370	38,550	20,680	to	42,270
49-9021	Heating, A/C & Refrigeration Mechanics & Installers	PS+	25.36	52,760	50,570	38,580	59,740	42,860	to	62,630
49-9041	Industrial Machinery Mechanics	LT OJT	25.72	53,510	49,140	36,310	61,970	37,290	to	62,090
49-9069	Precision Instrument & Equipment Repairers, Other	LT OJT	29.90	62,200	62,630	58,200	64,160	60,650	to	64,360
49-9071	Maintenance & Repair Workers, General	MT OJT	20.06	41,720	39,470	29,090	47,940	31,780	to	47,620
49-9099	Installation, Maintenance & Repair Workers, Other	MT OJT	24.60	51,180	51,470	41,320	56,030	45,800	to	58,130
51-0000	Production Occupations	#	20.95	43,570	39,840	29,620	50,440	33,450	to	50,250
51-1011	Supervisors - Production & Operating Workers	WK EXP	30.77	63,990	61,900	43,940	73,870	50,100	to	74,790
51-2090	Misc. Assemblers & Fabricators	MT OJT	17.98	37,400	36,780	28,490	41,790	30,570	to	38,720
51-3011	Bakers	LT OJT	14.25	29,630	28,860	23,760	32,520	27,900	to	32,880
51-3021	Butchers & Meat Cutters	LT OJT	20.50	42,640	38,280	28,790	49,460	30,250	to	53,630
51-4041	Machinists	LT OJT	24.61	51,180	49,190	38,400	57,480	44,780	to	62,630

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51-4072	Molding, Coremaking & Casting Machine Operators	MT OJT	19.33	40,210	38,230	27,910	46,270	30,260	to	48,900
51-4081	Multiple Machine Tool Operators	MT OJT	20.23	42,080	43,770	33,630	46,240	36,280	to	48,370
51-4111	Tool & Die Makers	PS+	28.16	58,580	64,060	45,870	64,840	55,530	to	65,660
51-4121	Welders, Cutters, Solderers & Brazers	MT OJT	23.72	49,330	49,480	37,270	55,270	43,920	to	56,740
51-5112	Printing Press Operators	MT OJT	19.36	40,270	41,390	30,630	45,020	37,470	to	45,640
51-6011	Laundry & Dry-Cleaning Workers	ST OJT	13.08	27,200	27,550	23,180	29,180	25,050	to	28,340
51-8031	Water & Wastewater Treatment Plant & System Operators	LT OJT	26.81	55,760	56,940	42,010	62,530	46,140	to	63,450
51-9011	Chemical Equipment Operators	MT OJT	19.42	40,390	37,320	29,840	45,590	29,870	to	46,000
51-9012	Separating, Filtering, Clarifying, Precipitating & Still Machine Operators	MT OJT	23.19	48,230	52,750	32,280	56,090	37,910	to	55,120
51-9021	Crushing, Grinding & Polishing Machine Operators	MT OJT	24.64	51,240	50,790	42,360	55,620	46,800	to	55,970
51-9023	Mixing & Blending Machine Operators	MT OJT	20.65	42,940	37,840	36,910	45,920	37,840	to	45,660
51-9061	Inspectors, Testers, Sorters, Samplers & Weighers	MT OJT	21.71	45,160	43,430	33,610	50,850	36,310	to	50,180
51-9111	Packaging & Filling Machine Operators	MT OJT	19.13	39,800	37,070	26,810	46,200	30,250	to	43,840
51-9124	Coating, Painting & Spraying Machine Oprs/Tenders	MT OJT	21.74	45,220	39,840	37,400	49,080	39,840	to	51,310
51-9195	Molders, Shapers & Casters	LT OJT	17.56	36,530	36,320	21,170	44,100	22,510	to	47,810
51-9198	HelpersProduction Workers	ST OJT	18.50	38,470	37,390	27,470	43,890	28,640	to	43,910

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51-9199	Production Workers, Other	MT OJT	20.41	42,450	40,220	36,450	45,400	40,220	to	42,160
53-0000	Transportation & Material Moving Occupations	#	19.07	39,660	38,730	26,250	46,270	29,470	to	48,670
53-1047	Supervisors - Transportation & Material Moving Workers	WK EXP	25.23	52,480	47,800	34,370	61,400	38,120	to	64,890
53-3031	Driver/Sales Workers	ST OJT	14.76	30,700	24,350	17,500	37,200	17,120	to	36,400
53-3032	Heavy & Tractor-Trailer Truck Drivers	PS	21.93	45,610	48,450	26,740	54,900	30,460	to	52,340
53-3033	Light Truck or Delivery Services Drivers	ST OJT	20.01	41,610	35,690	21,910	51,320	23,940	to	48,140
53-3053	Shuttle Drivers & Chauffeurs	ST OJT	16.07	33,420	31,580	22,780	38,670	24,580	to	37,810
53-3099	Motor Vehicle Operators, Other	ST OJT	18.51	38,500	37,180	19,860	47,670	21,200	to	56,740
53-6021	Parking Lot Attendants	ST OJT	15.90	33,070	33,470	25,280	36,910	26,390	to	38,780
53-7051	Industrial Truck & Tractor Operators	ST OJT	21.65	45,040	48,670	38,910	48,060	39,050	to	48,670
53-7061	Cleaners of Vehicles & Equipment	ST OJT	15.62	32,490	28,640	25,380	35,990	27,620	to	36,540
53-7062	Laborers & Freight, Stock & Material Movers	ST OJT	17.96	37,360	35,660	28,430	41,760	31,490	to	43,560
53-7064	Packers & Packagers, Hand	ST OJT	16.49	34,300	36,120	25,670	38,550	27,520	to	40,150
53-7065	Stockers & Order Fillers	ST OJT	16.15	33,590	30,430	23,910	38,360	25,140	to	42,950

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