SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mid Annua	l Raı ıl Wa	_
00-0000	Total, All Occupations	#	27.74	57,690	46,580	27,150	72,740	30,700	to	70,500
11-0000	Management Occupations	#	56.39	117,280	100,240	58,030	146,470	66,450	to	139,670
11-1011	Chief Executives	BD+	85.19	177,190	158,160	93,780	218,280	102,480	to	214,220
11-1021	General & Operations Managers	BD+	50.16	104,330	79,190	49,900	131,140	61,340	to	124,910
11-2022	Sales Managers	BD+	62.93	130,890	120,910	65,130	163,280	75,800	to	162,320
11-3012	Administrative Services Managers	BD+	53.84	111,980	100,840	67,090	134,090	80,380	to	130,410
11-3013	Facilities Managers	BD+	51.00	106,090	103,690	71,180	123,280	81,810	to	125,820
11-3031	Financial Managers	BD+	73.55	152,990	113,750	81,380	188,250	94,140	to	178,600
11-3051	Industrial Production Managers	BD+	49.03	101,970	98,280	69,050	118,190	80,030	to	114,770
11-3061	Purchasing Managers	BD+	58.17	120,990	111,740	84,270	139,080	96,310	to	130,850
11-3071	Transportation, Storage & Distribution Managers	WK EXP	49.59	103,150	103,960	74,650	117,190	83,270	to	126,350
11-3121	Human Resources Managers	BD+	52.25	108,670	88,730	81,210	122,200	83,160	to	106,020
11-9021	Construction Managers	BD+	57.46	119,520	105,430	79,120	139,420	84,840	to	128,430
11-9031	Education Admin., Preschool & Childcare Center/Program	BD+	24.24	50,420	48,670	36,620	57,220	36,910	to	56,470
11-9032	Education Administrators, Elementary & Secondary School	MD+	*	95,820	98,010	68,890	109,080	78,690	to	116,830
11-9041	Architectural & Engineering Managers	BD+	72.66	151,130	136,090	110,680	171,050	129,640	to	172,680

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SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mic Annua	l Raı ıl Wa	_
11-9051	Food Service Managers	WK EXP	34.45	71,650	62,520	50,820	81,920	58,700	to	79,990
11-9081	Lodging Managers	WK EXP	31.93	66,400	61,920	38,930	79,940	43,460	to	72,640
11-9111	Medical & Health Services Managers	BD+	59.83	124,450	99,930	69,050	151,740	77,540	to	131,630
11-9121	Natural Sciences Managers	BD+	51.85	107,850	92,730	63,630	129,620	74,270	to	133,810
11-9131	Postmasters & Mail Superintendents	WK EXP	40.69	84,640	82,780	76,710	88,540	78,360	to	88,560
11-9141	Property, Real Estate & Community Association Managers	WK EXP	33.75	70,200	57,760	42,750	83,720	47,210	to	76,740
11-9151	Social & Community Service Managers	BD+	37.18	77,320	65,920	53,300	89,160	59,640	to	100,570
11-9199	Managers, Other	BD+	65.77	136,790	123,160	84,960	162,320	96,330	to	159,230
13-0000	Business & Financial Operations Occupations	#	35.26	73,340	63,330	43,740	87,920	49,730	to	82,890
13-1020	Buyers & Purchasing Agents	BD+	32.12	66,800	62,670	42,550	78,750	49,410	to	77,990
13-1031	Claims Adjusters, Examiners & Investigators	LT OJT	34.73	72,240	73,390	40,810	87,720	45,760	to	83,870
13-1041	Compliance Officers	BD+	34.11	70,950	62,490	43,250	84,600	52,000	to	85,190
13-1051	Cost Estimators	BD+	35.00	72,790	64,740	45,720	86,130	49,790	to	79,980
13-1071	Human Resources Specialists	BD	32.52	67,650	62,770	43,090	79,750	48,950	to	79,520
13-1081	Logisticians	BD	30.44	63,320	60,830	40,300	74,660	45,120	to	78,740
13-1082	Project Management Specialists	BD	43.85	91,210	80,820	56,040	108,530	63,330	to	102,750

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13-1111	Management Analysts	BD+	41.11	85,510	81,030	64,980	95,620	74,700	to	99,990
13-1121	Meeting, Convention & Event Planners	BD	29.37	61,080	60,440	36,470	73,200	45,780	to	75,320
13-1131	Fundraisers	BD	31.78	66,100	62,840	42,740	77,600	49,960	to	82,320
13-1141	Compensation, Benefits & Job Analysis Specialists	BD+	25.79	53,640	47,160	39,290	60,700	41,900	to	59,530
13-1151	Training & Development Specialists	BD+	30.00	62,410	55,680	39,840	73,520	41,960	to	77,780
13-1161	Market Research Analysts & Marketing Specialists	BD	30.63	63,710	56,970	41,270	74,770	49,080	to	79,410
13-1199	Business Operations Specialists, Other	BD	35.87	74,600	74,820	41,580	90,870	50,100	to	85,970
13-2011	Accountants & Auditors	BD	32.78	68,190	62,400	43,760	80,220	49,410	to	78,570
13-2020	Property Appraisers & Assessors	BD+	34.69	72,150	69,470	48,380	83,860	52,000	to	100,970
13-2051	Financial Analysts	BD	40.43	84,100	80,470	52,040	99,890	60,480	to	93,020
13-2052	Personal Financial Advisors	BD+	73.95	153,820	95,800	58,520	200,750	61,810	to	207,530
13-2072	Loan Officers	BD+	36.72	76,380	78,970	51,160	88,800	60,670	to	80,920
13-2081	Tax Examiners, Collectors & Revenue Agents	BD+	26.80	55,740	49,730	36,880	65,040	39,240	to	63,870
13-2099	Financial Specialists, Other	BD	33.28	69,230	80,250	45,150	81,090	46,890	to	85,320
15-0000	Computer & Mathematical Occupations	#	42.98	89,390	82,650	54,290	106,670	64,550	to	104,940
15-1211	Computer Systems Analysts	BD	39.04	81,210	81,180	57,540	92,870	64,550	to	95,900

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15-1212	Information Security Analysts	BD+	54.73	113,850	115,020	63,350	138,720	79,660	to	133,210
15-1231	Computer Network Support Specialists	AD	36.61	76,150	79,380	51,310	88,390	57,100	to	87,980
15-1232	Computer User Support Specialists	PS	29.17	60,660	52,670	41,350	70,180	47,040	to	67,190
15-1241	Computer Network Architects	BD+	45.78	95,230	101,670	67,000	109,130	82,150	to	104,350
15-1242	Database Administrators	BD	46.04	95,760	82,280	58,420	114,150	62,800	to	134,360
15-1244	Network & Computer Systems Administrators	BD	40.07	83,340	82,650	58,790	95,430	65,690	to	103,900
15-1251	Computer Programmers	BD	36.19	75,270	66,680	52,910	86,280	65,800	to	82,850
15-1252	Software Developers	BD	52.76	109,750	106,480	76,010	126,360	86,880	to	135,760
15-1253	Software Quality Assurance Analysts & Testers	BD	44.28	92,100	98,820	66,340	104,790	72,380	to	102,740
15-1254	Web Developers	BD	37.63	78,270	65,940	46,040	94,150	49,400	to	101,400
15-1299	Computer Occupations, All Other	BD	54.41	113,170	102,750	66,310	136,250	79,220	to	132,910
15-2041	Statisticians	MD	36.48	75,880	63,780	50,870	88,200	50,260	to	80,170
15-2051	Data Scientists	BD	37.68	78,380	76,530	52,300	91,230	57,450	to	90,420
17-0000	Architecture & Engineering Occupations	#	40.46	84,170	78,900	53,070	99,480	61,970	to	98,830
17-1011	Architects	BD+	36.91	76,760	72,540	49,070	90,410	53,090	to	93,060
17-1012	Landscape Architects	BD+	41.87	87,100	92,400	58,650	101,110	65,180	to	108,650

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SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)		d Rai	nge ige (\$)
17-2051	Civil Engineers	BD	40.59	84,430	79,070	55,620	98,620	61,780	to	97,140
17-2071	Electrical Engineers	BD	41.76	86,860	81,390	61,680	99,260	74,070	to	101,370
17-2072	Electronics Engineers	BD	62.12	129,200	146,870	71,070	157,830	78,200	to	176,190
17-2081	Environmental Engineers	BD	44.57	92,700	81,570	47,440	114,990	60,370	to	125,740
17-2112	Industrial Engineers	BD	41.04	85,370	79,270	60,720	97,510	64,450	to	97,390
17-2141	Mechanical Engineers	BD	42.95	89,340	80,880	59,440	104,070	63,760	to	103,980
17-2199	Engineers, Other	BD	45.11	93,830	78,900	68,400	106,360	78,900	to	98,830
17-3011	Architectural & Civil Drafters	AD	27.39	56,980	58,440	41,540	64,580	46,160	to	63,660
17-3013	Mechanical Drafters	AD	28.86	60,020	64,240	39,200	70,270	43,470	to	69,080
17-3022	Civil Engineering Technicians	AD	30.24	62,900	59,150	44,430	72,000	47,480	to	75,650
17-3023	Electrical & Electronic Engineering Technicians	AD	26.21	54,510	48,920	37,160	63,060	38,280	to	62,760
17-3026	Industrial Engineering Technicians	AD	20.83	43,330	39,270	32,390	48,720	32,390	to	48,660
17-3029	Engineering Technicians, Other	AD	23.97	49,860	44,820	36,820	56,290	39,520	to	60,990
19-0000	Life, Physical & Social Science Occupations	#	33.30	69,260	63,470	40,470	83,430	49,150	to	82,090
19-1023	Zoologists & Wildlife Biologists	BD	35.33	73,480	74,880	58,240	80,980	72,820	to	85,470
19-1029	Biological Scientists, Other	BD	37.45	77,890	79,440	56,890	88,230	66,210	to	97,010

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SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mid Annua	d Rar al Wa	_
19-1031	Conservation Scientists	BD	32.85	68,330	66,750	39,650	82,460	44,910	to	97,880
19-2041	Environmental Scientists & Specialists	BD	34.62	72,010	72,490	39,530	88,000	47,020	to	86,730
19-2043	Hydrologists	BD	49.86	103,720	103,170	87,100	111,900	94,370	to	122,680
19-2099	Physical Scientists, Other	BD	28.44	59,140	49,360	34,260	71,400	39,170	to	63,470
19-3033	Clinical & Counseling Psychologists	DOCT	36.53	75,970	70,080	56,180	85,720	64,140	to	85,500
19-3034	School Psychologists	DOCT	41.21	85,710	86,190	60,400	98,180	61,310	to	100,540
19-3051	Urban & Regional Planners	MD	34.13	70,980	75,460	54,060	79,320	59,490	to	80,600
19-4021	Biological Technicians	BD	25.87	53,800	56,200	39,580	60,800	49,250	to	59,920
19-4031	Chemical Technicians	AD+	24.20	50,330	49,560	32,910	58,910	36,950	to	64,880
19-4042	Environmental Science & Protection Technicians	AD	25.71	53,470	49,630	38,730	60,730	40,070	to	60,190
19-4099	Life, Physical & Social Science Technicians, Other	AD	22.21	46,200	37,440	33,900	52,260	34,710	to	54,020
19-5011	Occupational Health & Safety Specialists	BD	34.16	71,050	64,230	49,900	81,460	57,110	to	77,480
21-0000	Community & Social Services Occupations	#	25.22	52,450	48,050	34,340	61,370	38,690	to	60,380
21-1012	Educational, Guidance, School & Vocational Counselors	MD	26.88	55,920	59,950	45,590	61,000	46,820	to	59,950
21-1015	Rehabilitation Counselors	MD	18.90	39,300	34,760	27,150	45,290	27,710	to	46,220
21-1018	Substance Abuse, Behavioral Disorder & Mental Health Counselors	BD	24.08	50,080	47,580	34,760	57,630	38,370	to	59,470

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21-1021	Child, Family & School Social Workers	BD	22.08	45,920	42,140	32,750	52,410	36,390	to	48,860
21-1022	Healthcare Social Workers	MD+	29.47	61,300	59,750	47,980	67,850	49,890	to	67,950
21-1023	Mental Health & Substance Abuse Social Workers	MD+	19.56	40,690	37,590	27,340	47,270	26,750	to	51,200
21-1091	Health Educators	BD	28.72	59,730	56,530	32,090	73,340	31,640	to	96,180
21-1093	Social & Human Service Assistants	ST OJT	17.44	36,280	33,430	25,980	41,350	27,720	to	43,060
21-1099	Community & Social Service Specialists, Other	BD	34.93	72,660	75,300	51,110	83,270	60,380	to	95,320
21-2011	Clergy	BD+	27.00	56,160	56,200	33,340	67,410	40,000	to	64,190
23-0000	Legal Occupations	#	43.50	90,480	68,020	39,200	115,740	47,110	to	114,740
23-1011	Lawyers	DOCT	56.82	118,190	97,570	60,050	146,830	66,520	to	133,320
23-2011	Paralegals & Legal Assistants	AD	23.00	47,850	47,540	28,360	57,450	33,090	to	60,860
23-2099	Legal Support Workers, Other	AD	43.71	90,920	49,250	26,100	122,850	27,910	to	150,130
25-0000	Education, Training & Library Occupations	#	34.90	72,590	62,520	37,790	89,730	47,990	to	84,310
25-1072	Nursing Instructors & Teachers, Postsecondary	DOCT	*	76,700	73,660	53,050	88,350	56,950	to	94,930
25-1194	Vocational Education Teachers, Postsecondary	BD+	30.43	63,300	60,690	43,100	73,250	46,790	to	78,150
25-2011	Preschool Teachers	AD	15.07	31,340	29,480	26,170	33,890	28,070	to	36,870
25-2021	Elementary School Teachers	BD	*	68,710	64,210	52,420	76,740	61,250	to	77,080

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25-2022	Middle School Teachers	BD	*	70,650	62,860	53,340	79,180	61,230	to	78,380
25-2031	Secondary School Teachers	BD	*	65,370	63,240	46,540	74,640	49,950	to	77,460
25-2058	Special Education Teachers, Secondary School	BD	*	65,480	62,520	45,650	75,240	50,380	to	79,690
25-3021	Self-Enrichment Education Teachers	WK EXP	17.19	35,760	31,090	22,320	42,380	23,610	to	45,750
25-4022	Librarians & Media Collections Specialists	MD	30.72	63,900	60,460	42,200	74,590	47,290	to	76,270
25-4031	Library Technicians	PS	15.39	32,020	30,620	21,080	37,400	23,310	to	37,800
25-9031	Instructional Coordinators	MD+	31.35	65,200	59,410	42,640	76,310	47,990	to	77,820
25-9045	Teaching Assistants, Non-Postsecondary	PS	*	28,980	28,850	22,640	32,110	25,070	to	30,780
25-9099	Education, Training & Library Workers, Other	BD	16.77	34,880	30,150	16,720	43,820	18,080	to	49,960
27-0000	Arts, Design, Entertainment, Sports & Media Occupations	#	26.25	54,590	48,930	30,280	66,570	35,130	to	63,480
27-1011	Art Directors	BD+	52.42	109,040	107,740	71,110	127,720	83,850	to	128,300
27-1023	Floral Designers	MT OJT	14.94	31,070	29,210	22,450	35,320	22,130	to	34,910
27-1024	Graphic Designers	BD	24.56	51,080	48,600	34,110	59,440	37,550	to	58,140
27-1025	Interior Designers	BD	25.96	53,990	54,670	35,400	63,140	38,280	to	60,480
27-1026	Merchandise Displayers & Window Trimmers	ST OJT	16.26	33,810	31,740	27,900	36,720	29,570	to	39,380
27-2012	Producers & Directors	BD+	29.80	61,990	54,870	36,170	74,710	38,590	to	80,030

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SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mic Annua	l Rar	•
27-3011	Radio & Television Announcers	BD	19.16	39,840	25,240	22,080	48,590	24,380	to	48,980
27-3023	News Analysts, Reporters & Journalists	BD	24.91	51,820	43,980	33,400	60,890	39,070	to	55,000
27-3031	Public Relations Specialists	BD	27.27	56,730	56,020	45,000	62,510	48,950	to	63,480
27-3041	Editors	BD+	32.16	66,890	61,560	38,420	80,920	44,410	to	82,990
27-3042	Technical Writers	BD+	28.76	59,810	57,030	34,400	72,330	34,120	to	79,570
27-4011	Audio & Video Equipment Technicians	PS	26.38	54,880	50,340	31,830	66,230	36,790	to	63,190
27-4012	Broadcast Technicians	AD	21.43	44,570	36,380	29,190	52,140	31,620	to	52,950
29-0000	Healthcare Practitioners & Technical Occupations	#	42.21	87,790	63,150	41,210	110,730	48,990	to	86,300
29-1011	Chiropractors	DOCT	33.18	69,010	67,590	37,800	84,390	46,440	to	98,260
29-1021	Dentists, General	DOCT	88.78	184,670	165,010	121,870	215,600	144,640	to	214,810
29-1031	Dietitians & Nutritionists	BD+	30.33	63,080	59,990	45,610	71,690	49,050	to	73,990
29-1041	Optometrists	DOCT	58.10	120,840	123,530	73,910	143,960	100,850	to	134,780
29-1051	Pharmacists	DOCT	58.51	121,690	126,590	90,110	137,250	109,290	to	135,600
29-1071	Physician Assistants	MD	52.15	108,470	109,100	83,000	121,020	100,990	to	124,690
29-1122	Occupational Therapists	MD	39.04	81,190	80,250	64,330	89,500	72,000	to	83,590
29-1123	Physical Therapists	DOCT	44.13	91,790	88,510	71,720	101,680	81,140	to	99,540

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SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)		l Rar al Wa	nge ige (\$)
29-1127	Speech-Language Pathologists	MD+	38.92	80,950	81,560	56,200	93,150	63,250	to	95,670
29-1131	Veterinarians	DOCT	51.30	106,690	96,360	72,080	123,740	79,190	to	121,170
29-1141	Registered Nurses	BD	35.95	74,770	78,580	54,400	84,800	61,450	to	81,700
29-1171	Nurse Practitioners	MD	56.83	118,200	108,630	88,510	132,830	99,130	to	128,600
29-1215	Family Medicine Physicians	DOCT	118.26	245,980	213,190	121,490	307,290	156,250	to	#
29-1216	General Internal Medicine Physicians	DOCT	151.06	314,200	#	167,760	#	213,520	to	#
29-1221	Pediatricians, General	DOCT	114.29	237,730	#	165,460	#	187,550	to	#
29-1223	Psychiatrists	DOCT	135.24	281,300	225,400	170,630	#	185,830	to	#
29-1292	Dental Hygienists	AD	32.17	66,910	66,050	58,770	70,920	65,090	to	73,000
29-2010	Clinical Laboratory Technologists & Technicians	BD	25.50	53,040	51,140	34,540	62,150	36,300	to	60,820
29-2032	Diagnostic Medical Sonographers	AD	34.67	72,110	75,210	58,880	78,630	63,750	to	76,320
29-2034	Radiologic Technologists	AD	29.40	61,150	60,950	47,360	67,950	50,080	to	70,370
29-2042	Emergency Medical Technicians	PS	14.74	30,650	28,980	24,820	33,530	28,410	to	34,640
29-2052	Pharmacy Technicians	MT OJT	16.98	35,320	34,380	27,760	39,050	29,320	to	38,900
29-2057	Ophthalmic Medical Technicians	PS	18.26	37,990	36,290	31,550	41,150	33,010	to	39,080
29-2061	Licensed Practical & Licensed Vocational Nurses	PS	24.07	50,060	49,280	41,420	54,320	45,580	to	54,780

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SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mid Range Annual Wage (_
29-2072	Medical Records Specialists	PS	20.82	43,310	44,830	34,950	47,430	37,630	to	47,070
29-2081	Opticians, Dispensing	LT OJT	17.29	35,950	36,500	28,020	39,860	29,520	to	37,440
29-2099	Health Technologists & Technicians, Other	PS	22.39	46,580	38,750	34,550	52,500	35,890	to	49,600
29-9091	Athletic Trainers	BD	*	52,820	49,090	40,290	58,990	46,390	to	55,830
31-0000	Healthcare Support Occupations	#	16.16	33,600	31,440	24,920	37,880	27,180	to	36,800
31-1120	Home Health & Personal Care Aides	ST OJT	13.72	28,540	27,180	22,960	31,280	24,120	to	29,510
31-1131	Nursing Assistants	PS	16.88	35,110	35,570	29,880	37,690	30,840	to	37,570
31-2021	Physical Therapist Assistants	AD	26.57	55,260	55,760	41,870	61,860	46,580	to	63,320
31-9011	Massage Therapists	PS	26.43	54,970	52,120	28,940	67,800	38,740	to	82,640
31-9091	Dental Assistants	PS	20.32	42,270	42,780	34,300	46,190	36,970	to	46,040
31-9092	Medical Assistants	PS	18.06	37,560	35,730	32,590	40,010	34,960	to	38,190
31-9096	Veterinary Assistants & Laboratory Animal Caretakers	ST OJT	15.04	31,290	29,930	26,010	33,890	28,070	to	35,010
31-9097	Phlebotomists	PS	17.46	36,320	35,660	32,890	38,010	35,660	to	37,000
31-9099	Healthcare Support Workers, Other	ST OJT	18.60	38,690	37,130	30,320	42,810	31,000	to	43,430
33-0000	Protective Service Occupations	#	27.13	56,430	54,450	31,630	68,640	37,160	to	74,080
33-1012	Supervisors - Police & Detectives	WK EXP	47.13	98,030	98,050	74,600	109,570	84,170	to	118,390

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SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mic Annua	l Rar	_
33-3021	Detectives & Criminal Investigators	WK EXP	40.72	84,700	80,810	67,840	93,010	68,950	to	95,870
33-3041	Parking Enforcement Workers	ST OJT	18.96	39,440	36,960	31,720	43,240	35,980	to	45,430
33-3051	Police & Sheriff's Patrol Officers	MT OJT	35.06	72,920	76,000	47,540	85,420	58,360	to	91,920
33-9032	Security Guards	ST OJT	15.60	32,440	29,420	21,100	38,020	22,230	to	36,110
33-9091	Crossing Guards	ST OJT	17.06	35,480	30,090	29,210	38,570	30,090	to	35,410
33-9092	Lifeguards, Ski Patrol & Other Recreational Protective Service	ST OJT	10.52	21,890	21,550	19,410	23,100	20,230	to	21,550
33-9099	Protective Service Workers, Other	ST OJT	16.71	34,760	33,800	25,020	39,560	27,240	to	41,600
35-0000	Food Preparation & Serving Related Occupations	#	13.79	28,690	26,940	19,860	33,040	22,050	to	31,820
35-1011	Chefs & Head Cooks	WK EXP	25.96	54,000	50,660	40,680	60,550	44,810	to	63,340
35-1012	Supervisors - Food Preparation & Serving Workers	WK EXP	18.75	39,000	35,690	27,530	44,650	30,280	to	46,050
35-2012	Cooks, Institution & Cafeteria	ST OJT	16.46	34,230	35,290	25,850	38,360	28,020	to	37,290
35-2014	Cooks, Restaurant	MT OJT	14.05	29,230	28,840	22,160	32,710	26,070	to	34,510
35-2021	Food Preparation Workers	ST OJT	13.63	28,340	28,100	22,290	31,320	24,010	to	31,820
35-3011	Bartenders	ST OJT	12.44	25,870	21,390	17,170	30,160	17,490	to	27,250
35-3023	Fast Food & Counter Workers	ST OJT	11.79	24,530	23,760	19,900	26,800	22,020	to	27,470
35-3031	Waiters & Waitresses	ST OJT	14.80	30,780	28,410	18,400	36,870	20,740	to	36,140

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SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mid Range Annual Wage		_
35-3041	Food Servers, Nonrestaurant	ST OJT	13.47	28,010	26,200	22,840	30,560	24,150	to	32,890
35-9011	Dining Room & Cafeteria Attendants & Bartender Helpers	ST OJT	12.86	26,740	24,810	19,020	30,540	21,290	to	29,620
35-9021	Dishwashers	ST OJT	12.53	26,060	25,480	19,710	29,180	21,960	to	30,160
35-9031	Hosts & Hostesses: Restaurant, Lounge & Coffee Shop	ST OJT	11.43	23,770	23,270	19,080	26,090	21,840	to	26,590
37-0000	Building & Grounds Cleaning & Maintenance Occupations	#	15.73	32,710	30,630	24,390	36,810	27,610	to	37,060
37-1011	Supervisors - Housekeeping & Janitorial Workers	WK EXP	21.09	43,860	42,740	31,310	50,040	36,460	to	48,590
37-1012	Supervisors - Landscaping & Groundskeeping Workers	WK EXP	22.06	45,880	43,540	35,590	50,950	36,700	to	49,580
37-2011	Janitors & Cleaners	ST OJT	15.19	31,590	29,830	24,550	35,060	27,880	to	36,680
37-2012	Maids & Housekeeping Cleaners	ST OJT	13.56	28,200	28,040	22,220	31,150	23,030	to	31,200
37-3011	Landscaping & Groundskeeping Workers	ST OJT	16.23	33,750	34,700	24,830	38,140	28,720	to	37,060
37-3013	Tree Trimmers & Pruners	ST OJT	24.95	51,890	53,290	42,280	56,620	47,780	to	57,220
39-0000	Personal Care & Service Occupations	#	15.44	32,110	28,300	20,410	37,870	22,760	to	37,660
39-1014	Supervisors - Entertainment & Recreation Workers	WK EXP	22.70	47,220	45,760	33,000	54,230	37,220	to	53,670
39-1022	Supervisors - Personal Service Workers	WK EXP	19.54	40,640	37,310	29,590	46,080	33,330	to	45,150
39-2021	Nonfarm Animal Caretakers	ST OJT	13.39	27,860	24,320	20,750	31,360	21,840	to	28,370
39-3091	Amusement & Recreation Attendants	ST OJT	10.95	22,780	20,800	17,930	25,160	18,950	to	25,360

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39-4021	Funeral Attendants	ST OJT	19.30	40,140	42,880	29,020	45,620	30,020	to	45,450
39-4031	Morticians, Undertakers & Funeral Directors	AD+	26.51	55,140	49,470	36,380	64,390	45,450	to	74,870
39-5012	Hairdressers, Hairstylists & Cosmetologists	PS	16.16	33,620	29,020	18,400	41,120	20,850	to	42,580
39-7010	Tour & Travel Guides	MT OJT	15.38	31,990	27,880	24,900	35,480	26,880	to	33,770
39-9011	Childcare Workers	ST OJT	11.95	24,850	24,120	21,120	26,690	22,810	to	27,870
39-9031	Fitness Trainers & Aerobics Instructors	ST OJT	18.33	38,130	35,430	24,400	44,890	29,450	to	46,930
39-9032	Recreation Workers	ST OJT	16.13	33,550	31,200	23,190	38,660	25,510	to	37,750
41-0000	Sales & Related Occupations	#	19.14	39,800	29,680	21,990	48,570	23,360	to	44,290
41-1011	Supervisors - Retail Sales Workers	WK EXP	22.50	46,800	43,830	30,510	54,830	34,340	to	55,180
41-1012	Supervisors - Non-Retail Sales Workers	WK EXP	34.01	70,750	68,830	41,530	85,140	45,300	to	81,800
41-2011	Cashiers	ST OJT	12.07	25,100	23,830	20,610	27,300	22,570	to	28,410
41-2021	Counter & Rental Clerks	ST OJT	14.91	31,020	29,120	20,440	36,230	22,750	to	36,980
41-2022	Parts Salespersons	MT OJT	16.56	34,440	29,890	24,970	39,100	26,950	to	37,780
41-2031	Retail Salespersons	ST OJT	14.89	30,970	27,710	21,410	35,680	23,010	to	33,440
41-3011	Advertising Sales Agents	MT OJT	21.25	44,200	40,570	32,180	50,120	35,270	to	50,520
41-3021	Insurance Sales Agents	MT OJT	28.27	58,810	44,990	33,880	71,090	39,470	to	77,960

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SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mid Range Annual Wage		-
41-3031	Securities, Commodities & Financial Services Sales Agents	BD+	40.45	84,140	55,730	41,260	105,260	46,030	to	93,500
41-3091	Sales Representatives - Services	MT OJT	28.82	59,950	51,310	33,050	73,200	36,430	to	77,310
41-4011	Sales Representatives, Technical & Scientific Products	BD+	52.35	108,880	80,800	61,420	132,260	69,670	to	123,910
41-4012	Sales Representatives	MT OJT	36.05	74,990	64,280	40,160	92,140	47,570	to	91,860
41-9022	Real Estate Sales Agents	MT OJT	26.71	55,560	48,110	32,360	66,990	36,910	to	64,110
41-9031	Sales Engineers	BD+	42.42	88,230	85,160	62,460	100,930	71,760	to	96,950
41-9099	Sales & Related Workers, Other	ST OJT	16.60	34,540	24,670	23,140	40,150	24,670	to	28,160
43-0000	Office & Administrative Support Occupations	#	20.02	41,630	37,660	27,570	48,560	30,630	to	48,150
43-1011	Supervisors - Office & Administrative Support Workers	WK EXP	28.34	58,940	58,610	39,670	68,430	46,110	to	71,380
43-3011	Bill & Account Collectors	MT OJT	21.25	44,200	40,180	33,830	49,300	38,500	to	49,230
43-3021	Billing & Posting Clerks	MT OJT	19.99	41,570	38,530	31,750	46,410	34,260	to	45,980
43-3031	Bookkeeping, Accounting & Auditing Clerks	PS+	21.27	44,240	39,150	29,400	51,550	33,390	to	50,120
43-3051	Payroll & Timekeeping Clerks	MT OJT	26.17	54,430	43,380	31,450	65,750	35,850	to	57,970
43-3061	Procurement Clerks	MT OJT	22.62	47,050	48,680	36,990	52,000	36,800	to	51,010
43-3071	Tellers	ST OJT	16.78	34,910	35,580	29,530	37,560	30,660	to	36,120
43-4031	Court, Municipal & License Clerks	LT OJT	22.98	47,800	38,910	37,140	53,060	38,540	to	50,520

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43-4051	Customer Service Representatives	ST OJT	17.05	35,470	33,070	24,190	41,030	27,360	to	40,640
43-4061	Eligibility Interviewers, Government Programs	MT OJT	27.74	57,690	54,950	49,920	61,520	51,380	to	62,820
43-4071	File Clerks	ST OJT	19.00	39,510	38,190	30,270	44,070	30,050	to	43,490
43-4081	Hotel, Motel & Resort Desk Clerks	ST OJT	13.44	27,960	28,120	22,770	30,520	25,440	to	29,200
43-4111	Interviewers	ST OJT	18.18	37,800	37,250	29,550	41,870	29,990	to	44,880
43-4121	Library Assistants, Clerical	ST OJT	13.26	27,580	28,230	18,900	31,850	18,840	to	31,230
43-4131	Loan Interviewers & Clerks	ST OJT	19.08	39,680	39,810	31,780	43,570	35,270	to	46,090
43-4151	Order Clerks	PS	18.30	38,060	37,650	27,310	43,350	28,440	to	42,430
43-4161	Human Resources Assistants	AD	22.22	46,210	45,900	34,340	52,060	36,820	to	50,990
43-4171	Receptionists & Information Clerks	ST OJT	14.45	30,050	28,890	22,650	33,700	24,650	to	34,340
43-5021	Couriers & Messengers	ST OJT	14.83	30,850	30,840	25,820	33,320	26,990	to	33,630
43-5031	Police, Fire & Ambulance Dispatchers	MT OJT	21.18	44,060	45,550	36,140	47,960	37,140	to	48,240
43-5032	Dispatchers	MT OJT	21.54	44,810	42,430	28,530	52,830	32,020	to	49,880
43-5051	Postal Service Clerks	ST OJT	26.20	54,500	55,540	43,280	60,020	49,130	to	59,760
43-5052	Postal Service Mail Carriers	ST OJT	25.35	52,730	49,750	39,690	59,160	39,640	to	63,090
43-5061	Production, Planning & Expediting Clerks	MT OJT	19.94	41,470	37,160	29,180	47,530	32,440	to	47,380

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43-5071	Shipping, Receiving & Traffic Clerks	ST OJT	17.40	36,180	34,820	26,160	41,120	30,140	to	42,240
43-6011	Executive Secretaries & Executive Administrative Assistants	WK EXP	30.28	62,980	61,530	45,540	71,570	49,760	to	75,180
43-6012	Legal Secretaries	MT OJT	21.75	45,230	42,750	32,640	51,430	35,660	to	53,810
43-6013	Medical Secretaries	MT OJT	17.44	36,280	36,300	29,640	39,540	31,480	to	38,860
43-6014	Secretaries	ST OJT	19.63	40,820	37,660	30,140	46,090	34,110	to	48,150
43-9021	Data Entry Keyers	ST OJT	15.18	31,580	32,580	23,670	35,480	26,830	to	37,180
43-9051	Mail Clerks & Mail Machine Operators	ST OJT	18.64	38,770	39,330	25,520	45,300	31,710	to	47,220
43-9061	Office Clerks, General	ST OJT	19.76	41,100	37,700	26,930	48,080	30,400	to	47,420
43-9199	Office & Administrative Support Workers, Other	ST OJT	16.91	35,180	33,290	26,470	39,470	32,140	to	37,420
45-0000	Farming, Fishing & Forestry Occupations	#	19.95	41,500	37,890	26,370	48,960	28,240	to	48,870
45-1011	Supervisors - Farming, Fishing & Forestry Workers	WK EXP	28.15	58,560	56,200	35,860	69,740	39,780	to	78,040
45-2092	Farmworkers & Laborers, Crop, Nursery & Greenhouse	ST OJT	17.40	36,180	37,060	26,320	41,040	29,420	to	38,940
45-2093	Farmworkers, Farm, Ranch & Aquacultural Animals	ST OJT	15.28	31,790	28,240	23,040	36,100	25,850	to	37,890
47-0000	Construction & Extraction Occupations	#	27.90	58,030	54,550	38,310	67,740	44,330	to	68,620
47-1011	Supervisors - Construction Trades & Extraction Workers	WK EXP	36.44	75,790	75,900	50,870	88,060	56,630	to	93,310
47-2031	Carpenters	LT OJT	27.44	57,080	51,780	37,510	66,720	42,770	to	68,620

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47-2061	Construction Laborers	ST OJT	24.66	51,280	47,650	36,280	58,670	39,690	to	59,350
47-2073	Operating Engineers & Other Construction Equipment Operators	MT OJT	30.36	63,140	56,960	41,310	73,890	45,610	to	73,810
47-2111	Electricians	LT OJT	29.20	60,740	56,530	42,700	69,630	46,880	to	67,410
47-2141	Painters, Construction & Maintenance	MT OJT	21.50	44,730	40,740	32,510	50,740	33,680	to	50,710
47-2152	Plumbers, Pipefitters & Steamfitters	LT OJT	28.84	59,980	57,440	36,610	71,490	39,020	to	73,920
47-2181	Roofers	MT OJT	20.33	42,290	41,300	36,100	45,340	37,860	to	46,760
47-2211	Sheet Metal Workers	LT OJT	27.06	56,290	47,880	39,860	64,380	45,730	to	61,220
47-4011	Construction & Building Inspectors	WK EXP	32.32	67,230	67,460	47,190	77,100	52,370	to	73,300
47-4051	Highway Maintenance Workers	MT OJT	20.92	43,510	45,600	30,630	49,860	36,380	to	52,670
47-5023	Earth Drillers	WK EXP	21.33	44,370	47,860	37,530	47,730	38,390	to	48,200
49-0000	Installation, Maintenance & Repair Occupations	#	24.91	51,820	48,380	34,110	60,540	37,860	to	60,860
49-1011	Supervisors - Mechanics, Installers & Repairers	WK EXP	33.98	70,670	72,770	49,200	81,240	57,130	to	77,640
49-2022	Telecommunications Equipment Installers & Repairers	PS+	26.42	54,940	52,870	32,190	66,150	38,920	to	68,170
49-2094	Electrical & Electronics Repairers, Commercial & Industrial Equipment	PS+	28.21	58,680	57,210	44,460	65,680	47,120	to	63,470
49-2098	Security & Fire Alarm Systems Installers	MT OJT	21.75	45,230	46,250	31,790	51,850	33,000	to	56,680
49-3021	Automotive Body & Related Repairers	LT OJT	23.95	49,810	45,160	35,250	56,980	38,410	to	56,810

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49-3023	Automotive Service Technicians & Mechanics	PS	20.19	41,990	38,450	30,020	47,880	34,530	to	48,400
49-3031	Bus & Truck Mechanics & Diesel Engine Specialists	LT OJT	22.22	46,220	45,060	34,430	52,030	38,250	to	51,990
49-3042	Mobile Heavy Equipment Mechanics	LT OJT	26.36	54,830	56,080	40,890	61,700	47,540	to	61,680
49-3053	Outdoor Power Equipment & Other Small Engine Mechanics	MT OJT	18.39	38,260	38,470	24,220	45,170	30,490	to	45,860
49-9011	Mechanical Door Repairers	MT OJT	22.41	46,610	46,990	38,160	50,770	41,400	to	51,690
49-9012	Control & Valve Installers & Repairers	MT OJT	33.95	70,610	72,910	48,820	81,340	54,310	to	92,850
49-9021	Heating, A/C & Refrigeration Mechanics & Installers	PS+	23.13	48,100	48,380	34,750	54,680	38,070	to	58,310
49-9041	Industrial Machinery Mechanics	LT OJT	26.54	55,210	53,580	45,310	60,090	51,020	to	59,790
49-9071	Maintenance & Repair Workers, General	MT OJT	24.61	51,180	48,260	34,920	59,190	38,890	to	60,860
49-9098	HelpersInstallation, Maintenance & Repair Workers	ST OJT	16.84	35,040	34,370	26,020	39,470	28,510	to	37,960
49-9099	Installation, Maintenance & Repair Workers, Other	MT OJT	22.95	47,730	48,150	31,720	55,620	36,340	to	58,950
51-0000	Production Occupations	#	20.13	41,860	38,340	28,380	48,500	30,660	to	48,200
51-1011	Supervisors - Production & Operating Workers	WK EXP	30.37	63,170	61,730	42,170	73,510	47,160	to	74,930
51-2028	Electrical, Electronic & Electromechanical Assemblers	MT OJT	18.31	38,080	36,260	27,640	43,220	28,060	to	45,120
51-2090	Misc. Assemblers & Fabricators	MT OJT	18.12	37,690	37,190	27,370	42,770	29,430	to	42,980
51-3011	Bakers	LT OJT	14.42	29,990	30,480	23,450	33,210	26,840	to	33,070

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51-3021	Butchers & Meat Cutters	LT OJT	17.16	35,700	35,380	26,450	40,250	28,600	to	39,660
51-3022	Meat, Poultry & Fish Cutters & Trimmers	ST OJT	17.86	37,150	36,410	24,840	43,220	27,760	to	48,160
51-4031	Cutting, Punching & Press Machine Operators	MT OJT	18.47	38,410	38,200	31,480	41,820	35,570	to	39,010
51-4033	Grinding, Lapping, Polishing & Buffing Machine Tool Operators	MT OJT	18.38	38,230	38,080	30,820	41,880	33,640	to	44,420
51-4041	Machinists	LT OJT	23.85	49,610	48,250	37,060	55,790	40,030	to	56,630
51-4081	Multiple Machine Tool Operators	MT OJT	15.49	32,210	30,270	26,900	34,820	28,400	to	34,610
51-4111	Tool & Die Makers	PS+	25.28	52,580	50,850	36,630	60,430	37,330	to	65,090
51-4121	Welders, Cutters, Solderers & Brazers	MT OJT	21.57	44,870	44,250	35,300	49,590	38,270	to	48,430
51-4193	Plating & Coating Machine Operators	MT OJT	19.08	39,680	38,480	33,990	42,490	37,040	to	46,460
51-5111	Prepress Technician & Workers	PS	23.95	49,820	38,290	35,240	57,000	37,440	to	61,910
51-5112	Printing Press Operators	MT OJT	19.20	39,940	38,340	25,670	46,960	27,640	to	49,190
51-6011	Laundry & Dry-Cleaning Workers	ST OJT	13.61	28,300	29,140	22,280	31,270	23,680	to	30,910
51-6031	Sewing Machine Operators	ST OJT	14.92	31,040	29,410	28,810	32,140	29,410	to	29,410
51-7011	Cabinetmakers & Bench Carpenters	MT OJT	18.63	38,750	37,370	27,250	44,410	29,370	to	46,270
51-7041	Sawing Machine Operators, Wood	MT OJT	18.41	38,280	37,350	29,870	42,430	31,800	to	45,070
51-7042	Woodworking Machine Operators	MT OJT	17.46	36,310	36,040	28,210	40,290	28,490	to	43,880

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SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mid Range Annual Wage		_
51-8021	Stationary Engineers & Boiler Operators	LT OJT	30.36	63,160	62,920	49,670	69,800	50,940	to	74,150
51-8031	Water & Wastewater Treatment Plant & System Operators	LT OJT	27.28	56,730	58,180	42,900	63,550	45,780	to	64,700
51-9012	Separating, Filtering, Clarifying, Precipitating & Still Machine Operators	MT OJT	22.36	46,510	39,550	31,940	53,680	35,380	to	52,400
51-9023	Mixing & Blending Machine Operators	MT OJT	21.16	44,000	44,130	35,100	48,390	38,440	to	46,380
51-9051	Furnace, Kiln, Oven, Drier & Kettle Operators	MT OJT	20.63	42,900	29,560	26,240	51,110	26,240	to	68,860
51-9061	Inspectors, Testers, Sorters, Samplers & Weighers	MT OJT	20.51	42,660	39,980	31,010	48,400	32,140	to	47,350
51-9111	Packaging & Filling Machine Operators	MT OJT	19.47	40,510	39,900	32,220	44,590	35,870	to	47,680
51-9124	Coating, Painting & Spraying Machine Oprs/Tenders	MT OJT	18.57	38,630	36,330	29,020	43,360	28,970	to	46,680
51-9161	CNC Tool Operators	MT OJT	18.71	38,920	36,200	25,390	45,590	24,340	to	47,510
51-9162	CNC Tool Programmers	PS+	27.43	57,040	52,650	43,800	63,570	52,650	to	64,480
51-9198	HelpersProduction Workers	ST OJT	15.56	32,360	30,540	28,610	34,210	29,470	to	35,320
51-9199	Production Workers, Other	MT OJT	23.64	49,170	46,450	32,030	57,610	33,100	to	63,850
53-0000	Transportation & Material Moving Occupations	#	18.64	38,770	34,640	25,570	45,270	28,580	to	46,460
53-1047	Supervisors - Transportation & Material Moving Workers	WK EXP	26.62	55,360	52,000	36,360	64,720	39,870	to	68,920
53-3031	Driver/Sales Workers	ST OJT	14.89	30,970	27,140	18,320	37,200	20,130	to	39,060
53-3032	Heavy & Tractor-Trailer Truck Drivers	PS	24.98	51,950	49,660	37,610	59,020	44,290	to	62,230

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SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mid Range Annual Wage		•
53-3033	Light Truck or Delivery Services Drivers	ST OJT	20.15	41,920	38,390	25,240	50,140	29,310	to	49,310
53-3051	Bus Drivers, School	ST OJT	18.59	38,660	32,840	23,360	46,190	28,080	to	55,210
53-3052	Bus Drivers, Transit & Intercity	MT OJT	24.12	50,170	49,960	32,150	59,050	36,550	to	64,420
53-3053	Shuttle Drivers & Chauffeurs	ST OJT	14.32	29,790	28,490	24,000	32,640	25,870	to	29,870
53-3099	Motor Vehicle Operators, Other	ST OJT	10.57	21,980	20,090	19,540	23,190	20,090	to	21,360
53-7051	Industrial Truck & Tractor Operators	ST OJT	18.32	38,110	39,280	30,730	41,740	33,730	to	42,630
53-7061	Cleaners of Vehicles & Equipment	ST OJT	14.45	30,060	27,960	23,720	33,190	25,550	to	34,290
53-7062	Laborers & Freight, Stock & Material Movers	ST OJT	17.33	36,040	33,750	27,130	40,430	29,140	to	39,840
53-7064	Packers & Packagers, Hand	ST OJT	14.47	30,100	29,570	27,280	31,480	29,570	to	31,170
53-7065	Stockers & Order Fillers	ST OJT	15.28	31,790	30,780	24,700	35,280	26,830	to	34,640
53-7081	Refuse & Recyclable Material Collectors	ST OJT	22.86	47,560	46,910	37,870	52,330	41,620	to	56,600

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