SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)		l Rar	nge ige (\$)
00-0000	Total, All Occupations	#	23.58	49,050	38,950	25,410	60,860	29,300	to	57,650
11-0000	Management Occupations	#	48.89	101,680	89,910	50,370	127,340	60,000	to	122,510
11-1011	Chief Executives	BD+	96.47	200,650	142,330	93,590	254,190	124,800	to	223,820
11-1021	General & Operations Managers	BD+	47.08	97,920	80,470	45,160	124,310	55,340	to	121,720
11-2021	Marketing Managers	BD+	58.65	122,000	104,920	74,690	145,650	78,640	to	134,210
11-2022	Sales Managers	BD+	53.89	112,080	103,450	58,110	139,070	72,090	to	138,140
11-3012	Administrative Services Managers	BD+	37.24	77,460	58,340	47,700	92,340	55,360	to	92,000
11-3013	Facilities Managers	BD+	47.78	99,380	95,500	67,520	115,320	79,660	to	120,660
11-3021	Computer & Information Systems Managers	BD+	64.87	134,920	116,720	87,230	158,770	101,190	to	151,310
11-3031	Financial Managers	BD+	61.12	127,130	104,530	71,570	154,910	80,000	to	129,880
11-3051	Industrial Production Managers	BD+	49.83	103,640	103,450	69,940	120,490	77,280	to	122,230
11-3061	Purchasing Managers	BD+	53.35	110,970	85,780	73,480	129,720	79,770	to	140,000
11-3071	Transportation, Storage & Distribution Managers	WK EXP	46.42	96,550	89,350	56,530	116,570	60,850	to	121,550
11-3121	Human Resources Managers	BD+	60.79	126,450	125,360	76,060	151,640	88,290	to	152,940
11-9021	Construction Managers	BD+	56.44	117,390	103,660	79,230	136,460	89,580	to	146,810
11-9031	Education Admin., Preschool & Childcare Center/Program	BD+	26.27	54,630	49,420	38,260	62,820	38,010	to	60,510

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<sup># -</sup> No data available due to limitations in methodology

SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)		d Rai	nge ige (\$)
11-9032	Education Administrators, Elementary & Secondary School	MD+	*	96,120	100,410	73,200	107,580	82,590	to	106,500
11-9041	Architectural & Engineering Managers	BD+	73.74	153,380	129,750	105,740	177,200	117,320	to	167,310
11-9051	Food Service Managers	WK EXP	27.30	56,780	57,010	41,790	64,270	48,760	to	62,480
11-9081	Lodging Managers	WK EXP	27.45	57,100	55,000	39,080	66,120	40,350	to	61,600
11-9111	Medical & Health Services Managers	BD+	52.14	108,450	96,630	65,990	129,670	74,750	to	124,230
11-9121	Natural Sciences Managers	BD+	42.72	88,860	82,150	59,360	103,620	63,620	to	101,500
11-9131	Postmasters & Mail Superintendents	WK EXP	39.78	82,740	82,820	74,990	86,610	76,130	to	86,530
11-9141	Property, Real Estate & Community Association Managers	WK EXP	31.75	66,030	53,930	31,910	83,090	40,930	to	74,530
11-9151	Social & Community Service Managers	BD+	35.12	73,050	64,000	48,720	85,220	57,420	to	82,500
11-9161	Emergency Management Directors	BD+	32.27	67,120	58,020	40,320	80,530	42,790	to	78,830
11-9199	Managers, Other	BD+	57.04	118,650	102,570	66,120	144,920	80,160	to	144,470
13-0000	<b>Business &amp; Financial Operations Occupations</b>	#	33.64	69,970	61,940	39,800	85,050	46,010	to	82,860
13-1020	Buyers & Purchasing Agents	BD+	29.81	62,010	56,220	38,360	73,840	40,920	to	73,860
13-1031	Claims Adjusters, Examiners & Investigators	LT OJT	39.42	82,000	80,650	50,030	97,990	58,710	to	100,370
13-1041	Compliance Officers	BD+	27.93	58,110	50,320	34,860	69,730	42,560	to	70,760
13-1051	Cost Estimators	BD+	33.81	70,330	62,430	44,060	83,470	48,250	to	80,000

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SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mid Range Annual Wage (		_
13-1071	Human Resources Specialists	BD	33.15	68,950	60,610	41,390	82,730	46,330	to	78,370
13-1081	Logisticians	BD	39.86	82,900	77,810	50,930	98,890	59,300	to	98,890
13-1082	Project Management Specialists	BD	47.95	99,730	99,470	59,510	119,840	69,990	to	118,020
13-1111	Management Analysts	BD+	40.87	85,020	71,950	58,670	98,190	69,860	to	97,940
13-1121	Meeting, Convention & Event Planners	BD	23.79	49,480	42,290	23,490	62,480	29,170	to	61,940
13-1131	Fundraisers	BD	35.08	72,970	83,030	49,000	84,950	55,000	to	83,030
13-1141	Compensation, Benefits & Job Analysis Specialists	BD+	32.86	68,350	58,410	51,270	76,880	54,590	to	82,410
13-1151	Training & Development Specialists	BD+	30.28	62,990	60,330	41,300	73,830	46,990	to	73,930
13-1161	Market Research Analysts & Marketing Specialists	BD	27.13	56,430	50,320	35,630	66,830	40,210	to	66,850
13-1199	Business Operations Specialists, Other	BD	34.17	71,070	63,360	40,130	86,540	47,150	to	84,640
13-2011	Accountants & Auditors	BD	33.97	70,660	64,510	43,630	84,180	49,650	to	82,150
13-2020	Property Appraisers & Assessors	BD+	26.28	54,670	48,380	31,320	66,350	33,790	to	63,330
13-2041	Credit Analysts	BD	34.56	71,880	61,560	46,160	84,740	48,750	to	92,500
13-2051	Financial Analysts	BD	38.11	79,260	81,820	58,640	89,580	63,900	to	81,820
13-2052	Personal Financial Advisors	BD+	46.56	96,840	62,430	48,280	121,120	52,000	to	89,720
13-2061	Financial Examiners	BD+	29.07	60,460	57,700	40,120	70,640	41,890	to	75,100

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SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)		d Rar al Wa	nge ige (\$)
13-2072	Loan Officers	BD+	31.50	65,530	64,220	42,690	76,950	48,580	to	77,170
13-2082	Tax Preparers	MT OJT	16.53	34,380	30,720	23,310	39,910	26,540	to	35,700
13-2099	Financial Specialists, Other	BD	34.70	72,170	51,110	37,840	89,330	39,000	to	79,320
15-0000	Computer & Mathematical Occupations	#	35.55	73,950	70,520	44,280	88,790	50,850	to	86,410
15-1211	Computer Systems Analysts	BD	40.81	84,880	84,480	63,130	95,750	67,790	to	93,110
15-1212	Information Security Analysts	BD+	43.53	90,530	88,450	62,840	104,380	82,110	to	97,230
15-1231	Computer Network Support Specialists	AD	32.99	68,620	59,180	50,650	77,610	58,620	to	79,610
15-1232	Computer User Support Specialists	PS	26.35	54,810	50,250	35,450	64,480	40,690	to	62,760
15-1244	Network & Computer Systems Administrators	BD	34.63	72,030	72,530	47,630	84,230	55,020	to	86,410
15-1251	Computer Programmers	BD	36.13	75,140	72,090	60,340	82,540	68,700	to	86,920
15-1252	Software Developers	BD	44.45	92,450	84,360	64,210	106,570	76,310	to	112,280
15-1253	Software Quality Assurance Analysts & Testers	BD	24.98	51,960	41,880	32,290	61,800	32,290	to	60,890
15-1299	Computer Occupations, All Other	BD	43.32	90,110	86,250	56,440	106,940	73,360	to	109,200
15-2051	Data Scientists	BD	34.58	71,930	70,810	45,270	85,260	47,910	to	82,950
17-0000	Architecture & Engineering Occupations	#	38.55	80,180	75,290	48,910	95,820	56,630	to	98,570
17-1011	Architects	BD+	38.17	79,400	71,780	53,260	92,480	54,080	to	87,910

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17-1022	Surveyors	BD+	33.45	69,580	66,030	48,200	80,280	56,160	to	86,910
17-2051	Civil Engineers	BD	38.72	80,540	78,140	53,600	94,000	62,510	to	94,100
17-2071	Electrical Engineers	BD	47.88	99,580	102,260	65,350	116,700	77,770	to	130,330
17-2081	Environmental Engineers	BD	44.76	93,100	87,950	51,540	113,870	60,050	to	125,160
17-2111	Health & Safety Engineers	BD	35.85	74,570	64,420	36,080	93,820	40,920	to	100,400
17-2112	Industrial Engineers	BD	42.09	87,550	78,550	65,370	98,640	73,980	to	99,070
17-2131	Materials Engineers	BD	39.87	82,920	73,610	57,130	95,820	62,670	to	96,260
17-2141	Mechanical Engineers	BD	45.72	95,090	83,740	64,350	110,460	73,820	to	101,460
17-2171	Petroleum Engineers	BD	50.61	105,270	85,250	72,260	121,780	78,230	to	138,440
17-3011	Architectural & Civil Drafters	AD	25.84	53,750	54,900	38,780	61,230	44,100	to	57,360
17-3013	Mechanical Drafters	AD	25.38	52,790	53,820	41,470	58,460	44,710	to	56,630
17-3022	Civil Engineering Technicians	AD	27.67	57,550	55,510	40,400	66,130	45,140	to	66,450
17-3026	Industrial Engineering Technicians	AD	25.39	52,820	54,320	38,190	60,140	38,510	to	63,340
17-3027	Mechanical Engineering Technicians	AD	26.52	55,150	56,200	43,580	60,940	46,810	to	64,200
17-3029	Engineering Technicians, Other	AD	27.98	58,190	52,020	42,840	65,870	47,260	to	65,770
17-3031	Surveying & Mapping Technicians	MT OJT	21.55	44,830	39,520	34,480	50,000	35,820	to	55,450

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SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mic Annua	d Rar al Wa	•
19-0000	Life, Physical & Social Science Occupations	#	33.67	70,030	58,740	41,600	84,250	47,300	to	83,440
19-1031	Conservation Scientists	BD	28.07	58,380	55,860	42,100	66,520	44,910	to	66,210
19-1032	Foresters	BD	38.42	79,910	74,880	64,110	87,800	71,730	to	87,380
19-2031	Chemists	BD	43.62	90,720	79,300	51,590	110,290	57,890	to	98,950
19-2041	Environmental Scientists & Specialists	BD	38.75	80,610	70,560	52,580	94,620	57,390	to	96,350
19-3033	Clinical & Counseling Psychologists	DOCT	36.79	76,520	56,900	48,460	90,550	52,000	to	101,960
19-3034	School Psychologists	DOCT	37.47	77,950	84,310	56,220	88,810	62,150	to	87,840
19-4021	Biological Technicians	BD	23.32	48,510	46,370	29,430	58,050	34,790	to	57,800
19-4031	Chemical Technicians	AD+	25.76	53,590	58,390	43,380	58,700	51,730	to	58,390
19-4071	Forest & Conservation Technicians	AD	23.99	49,890	48,460	36,670	56,500	38,810	to	58,740
19-5011	Occupational Health & Safety Specialists	BD	37.71	78,430	76,720	53,080	91,110	61,000	to	88,920
21-0000	Community & Social Services Occupations	#	22.56	46,930	41,660	32,300	54,240	36,070	to	56,400
21-1012	Educational, Guidance, School & Vocational Counselors	MD	32.25	67,080	73,920	45,910	77,660	56,200	to	76,940
21-1013	Marriage & Family Therapists	MD+	24.72	51,420	46,260	39,890	57,180	44,120	to	58,790
21-1015	Rehabilitation Counselors	MD	20.70	43,070	38,440	31,190	49,000	34,590	to	46,360
21-1018	Substance Abuse, Behavioral Disorder & Mental Health Counselors	BD	22.45	46,700	38,410	32,420	53,830	34,320	to	56,400

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SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)		d Rar al Wa	nge age (\$)
21-1019	Counselors, Other	MD	21.12	43,930	41,340	34,890	48,460	35,170	to	48,980
21-1021	Child, Family & School Social Workers	BD	22.98	47,810	43,710	35,290	54,060	37,370	to	55,830
21-1022	Healthcare Social Workers	MD+	25.72	53,500	50,420	42,950	58,770	45,790	to	59,870
21-1023	Mental Health & Substance Abuse Social Workers	MD+	21.15	44,000	42,590	34,230	48,880	36,610	to	46,520
21-1092	Probation Officers & Correctional Treatment Specialists	BD	28.25	58,760	56,600	37,450	69,410	37,750	to	76,860
21-1093	Social & Human Service Assistants	ST OJT	17.85	37,130	37,810	27,380	42,000	28,880	to	41,660
21-1094	Community Health Workers	ST OJT	19.64	40,850	43,050	28,600	46,980	36,190	to	44,630
21-2021	Directors, Religious Activities & Education	BD+	16.09	33,470	26,820	23,210	38,600	25,180	to	35,320
23-0000	Legal Occupations	#	36.42	75,750	48,300	30,080	98,580	35,880	to	104,470
23-1011	Lawyers	DOCT	57.42	119,430	104,530	58,270	150,010	74,840	to	142,930
23-2011	Paralegals & Legal Assistants	AD	19.13	39,790	35,880	25,220	47,070	28,980	to	43,820
23-2093	Title Examiners, Abstractors & Searchers	MT OJT	19.60	40,770	35,750	27,290	47,510	31,320	to	49,200
25-0000	Education, Training & Library Occupations	#	29.01	60,350	61,610	31,510	74,770	36,110	to	76,220
25-1071	Health Specialties Teachers, Postsecondary	DOCT	*	118,230	97,490	47,250	153,720	57,690	to	180,400
25-2011	Preschool Teachers	AD	15.36	31,950	28,590	24,980	35,440	27,390	to	37,100
25-2012	Kindergarten Teachers	BD	*	68,760	73,450	49,180	78,560	60,050	to	83,220

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25-2021	Elementary School Teachers	BD	*	69,720	73,880	54,420	77,370	61,790	to	78,480
25-2031	Secondary School Teachers	BD	*	69,930	74,820	54,910	77,440	61,060	to	77,860
25-2032	Career/Technical Education Teachers, Secondary School	BD+	*	61,590	61,990	45,080	69,840	47,990	to	74,610
25-2058	Special Education Teachers, Secondary School	BD	*	66,100	62,570	50,880	73,720	59,460	to	78,710
25-4022	Librarians & Media Collections Specialists	MD	19.84	41,260	33,070	29,090	47,350	33,070	to	43,510
25-4031	Library Technicians	PS	13.12	27,300	22,460	18,240	31,830	18,180	to	28,620
25-9045	Teaching Assistants, Non-Postsecondary	PS	*	31,600	34,020	23,380	35,700	27,130	to	35,880
27-0000	Arts, Design, Entertainment, Sports & Media Occupations	#	22.69	47,200	37,910	25,700	57,960	29,390	to	52,950
27-1023	Floral Designers	MT OJT	13.47	28,010	23,890	21,170	31,430	22,740	to	30,080
27-1024	Graphic Designers	BD	21.36	44,430	39,580	30,690	51,300	34,950	to	52,920
27-1025	Interior Designers	BD	38.47	80,020	98,120	41,920	99,070	44,990	to	107,470
27-1026	Merchandise Displayers & Window Trimmers	ST OJT	15.37	31,970	29,440	26,670	34,610	29,100	to	31,930
27-2022	Coaches & Scouts	BD	*	53,310	40,270	23,620	68,160	29,300	to	61,510
27-3023	News Analysts, Reporters & Journalists	BD	19.42	40,390	37,440	28,190	46,490	29,570	to	44,420
27-3031	Public Relations Specialists	BD	30.64	63,740	55,480	39,370	75,920	46,300	to	83,430
27-3041	Editors	BD+	22.92	47,670	39,420	30,570	56,220	34,320	to	46,410

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29-0000	Healthcare Practitioners & Technical Occupations	#	41.80	86,950	64,250	40,240	110,300	46,800	to	90,960
29-1031	Dietitians & Nutritionists	BD+	28.09	58,420	58,640	45,260	65,000	48,270	to	66,210
29-1041	Optometrists	DOCT	49.33	102,610	102,230	60,960	123,430	79,020	to	126,180
29-1051	Pharmacists	DOCT	60.36	125,540	126,070	99,610	138,510	122,270	to	140,690
29-1071	Physician Assistants	MD	49.53	103,010	100,880	81,280	113,880	100,010	to	117,290
29-1122	Occupational Therapists	MD	37.29	77,560	80,320	49,930	91,380	62,780	to	95,680
29-1123	Physical Therapists	DOCT	46.31	96,320	96,650	71,930	108,520	77,130	to	110,890
29-1126	Respiratory Therapists	AD	30.99	64,450	59,950	54,470	69,450	59,880	to	74,840
29-1127	Speech-Language Pathologists	MD+	40.55	84,350	81,190	58,770	97,140	61,100	to	110,890
29-1131	Veterinarians	DOCT	51.21	106,520	97,600	68,620	125,470	77,220	to	124,160
29-1141	Registered Nurses	BD	35.63	74,110	74,970	58,870	81,730	62,870	to	80,060
29-1151	Nurse Anesthetists	MD	91.75	190,830	172,120	172,120	200,190	172,120	to	175,640
29-1171	Nurse Practitioners	MD	52.80	109,820	104,470	92,450	118,500	97,500	to	116,950
29-1215	Family Medicine Physicians	DOCT	119.14	247,820	208,510	119,060	#	168,190	to	#
29-1229	Physicians, All Other	DOCT	77.94	162,120	64,250	59,830	213,260	61,350	to	211,910
29-1292	Dental Hygienists	AD	30.77	63,990	63,630	53,650	69,170	59,150	to	74,300

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29-2010	Clinical Laboratory Technologists & Technicians	BD	24.49	50,950	46,700	36,160	58,340	36,780	to	61,780
29-2031	Cardiovascular Technologists & Technicians	AD	26.75	55,640	45,950	33,020	66,950	34,890	to	74,460
29-2032	Diagnostic Medical Sonographers	AD	35.28	73,380	72,030	62,600	78,770	64,470	to	80,730
29-2034	Radiologic Technologists	AD	28.58	59,450	59,870	47,800	65,270	51,280	to	62,210
29-2035	Magnetic Resonance Imaging Technologists	AD+	33.20	69,050	72,120	52,670	77,240	61,880	to	76,930
29-2042	Emergency Medical Technicians	PS	15.68	32,620	31,200	27,550	35,160	28,980	to	36,040
29-2043	Paramedics	PS	23.20	48,260	46,030	41,360	51,710	44,440	to	55,120
29-2052	Pharmacy Technicians	MT OJT	16.57	34,470	35,100	27,220	38,090	29,530	to	39,540
29-2056	Veterinary Technologists & Technicians	AD	17.85	37,130	35,530	30,670	40,370	34,700	to	37,800
29-2061	Licensed Practical & Licensed Vocational Nurses	PS	23.46	48,800	47,570	41,740	52,330	46,190	to	55,030
29-2072	Medical Records Specialists	PS	21.45	44,610	39,410	32,760	50,540	36,170	to	50,130
29-2081	Opticians, Dispensing	LT OJT	17.89	37,220	36,240	29,440	41,110	31,050	to	43,680
29-2099	Health Technologists & Technicians, Other	PS	22.60	47,020	37,150	33,300	53,870	35,010	to	57,590
31-0000	Healthcare Support Occupations	#	15.38	32,000	30,470	24,660	35,660	26,530	to	35,440
31-1120	Home Health & Personal Care Aides	ST OJT	13.51	28,100	26,780	23,440	30,440	24,640	to	30,360
31-1131	Nursing Assistants	PS	15.88	33,020	34,340	28,240	35,420	30,470	to	35,440

<sup>\* -</sup> Wage not available, occupation generally not compensated at an hourly rate

<sup># -</sup> No data available due to limitations in methodology

SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)		d Rar	nge ige (\$)
31-2011	Occupational Therapy Assistants	AD	28.81	59,920	57,540	51,490	64,130	54,210	to	68,200
31-2021	Physical Therapist Assistants	AD	25.58	53,210	48,040	39,610	60,010	46,760	to	62,160
31-9091	Dental Assistants	PS	20.21	42,050	38,200	31,250	47,440	33,800	to	47,040
31-9092	Medical Assistants	PS	17.64	36,700	35,930	30,880	39,610	33,970	to	36,610
31-9093	Medical Equipment Preparers	MT OJT	17.97	37,370	36,120	31,230	40,440	36,120	to	38,320
31-9095	Pharmacy Aides	ST OJT	13.40	27,880	28,080	22,820	30,410	23,070	to	30,310
31-9097	Phlebotomists	PS	17.08	35,530	36,900	31,000	37,800	36,520	to	37,190
31-9099	Healthcare Support Workers, Other	ST OJT	18.70	38,890	37,280	28,530	44,070	32,570	to	43,330
33-0000	Protective Service Occupations	#	24.82	51,630	43,310	28,740	63,080	34,130	to	68,720
33-1011	Supervisors - Correctional Officers	WK EXP	28.35	58,980	58,700	38,190	69,370	38,190	to	80,600
33-1012	Supervisors - Police & Detectives	WK EXP	40.64	84,530	80,040	57,080	98,250	62,400	to	107,130
33-1091	Supervisors - Security Workers	WK EXP	26.74	55,620	49,550	44,640	61,110	44,640	to	53,070
33-3012	Correctional Officers & Jailers	MT OJT	21.87	45,480	47,300	30,680	52,890	31,200	to	47,670
33-3021	Detectives & Criminal Investigators	WK EXP	32.60	67,800	53,790	40,800	81,300	46,700	to	79,310
33-3051	Police & Sheriff's Patrol Officers	MT OJT	31.82	66,200	64,440	37,700	80,450	38,610	to	91,920
33-9032	Security Guards	ST OJT	15.63	32,510	35,340	23,510	37,010	26,350	to	36,400

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<sup># -</sup> No data available due to limitations in methodology

SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mid Range Annual Wage (		•
33-9099	Protective Service Workers, Other	ST OJT	18.76	39,020	34,130	28,210	44,420	29,980	to	41,600
35-0000	Food Preparation & Serving Related Occupations	#	13.15	27,340	26,160	18,860	31,580	21,210	to	30,520
35-1011	Chefs & Head Cooks	WK EXP	27.62	57,460	56,920	42,800	64,780	46,690	to	71,240
35-1012	Supervisors - Food Preparation & Serving Workers	WK EXP	17.54	36,490	35,110	26,310	41,580	29,280	to	42,940
35-2012	Cooks, Institution & Cafeteria	ST OJT	15.05	31,310	30,190	24,360	34,790	27,640	to	36,120
35-2014	Cooks, Restaurant	MT OJT	13.55	28,180	27,200	20,840	31,850	22,520	to	30,650
35-2015	Cooks, Short Order	ST OJT	12.08	25,120	25,330	18,800	28,280	18,800	to	26,310
35-2021	Food Preparation Workers	ST OJT	12.45	25,900	26,620	20,670	28,520	21,800	to	28,730
35-3011	Bartenders	ST OJT	10.86	22,600	20,080	16,920	25,430	17,160	to	24,560
35-3023	Fast Food & Counter Workers	ST OJT	11.42	23,750	23,400	19,000	26,120	21,310	to	26,820
35-3031	Waiters & Waitresses	ST OJT	13.22	27,490	24,960	16,450	33,010	16,860	to	33,770
35-9011	Dining Room & Cafeteria Attendants & Bartender Helpers	ST OJT	11.44	23,790	22,590	17,860	26,760	19,780	to	27,980
35-9021	Dishwashers	ST OJT	10.89	22,650	21,870	17,480	25,240	17,540	to	24,290
35-9031	Hosts & Hostesses: Restaurant, Lounge & Coffee Shop	ST OJT	12.25	25,470	23,430	19,240	28,590	21,600	to	31,660
37-0000	Building & Grounds Cleaning & Maintenance Occupations	#	15.15	31,510	29,300	22,510	36,020	24,170	to	37,030
37-1011	Supervisors - Housekeeping & Janitorial Workers	WK EXP	18.97	39,460	39,040	27,330	45,530	29,790	to	46,250

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SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mid Range Annual Wage (		•
37-1012	Supervisors - Landscaping & Groundskeeping Workers	WK EXP	21.90	45,550	40,550	34,580	51,030	36,510	to	51,380
37-2011	Janitors & Cleaners	ST OJT	15.26	31,750	30,480	23,310	35,970	26,470	to	37,140
37-2012	Maids & Housekeeping Cleaners	ST OJT	12.95	26,930	26,580	21,310	29,730	22,480	to	29,120
37-3011	Landscaping & Groundskeeping Workers	ST OJT	15.03	31,260	29,260	21,830	35,980	23,220	to	37,000
39-0000	Personal Care & Service Occupations	#	14.26	29,650	26,800	19,820	34,570	21,550	to	35,000
39-1014	Supervisors - Entertainment & Recreation Workers	WK EXP	20.04	41,690	36,590	30,720	47,170	34,860	to	45,930
39-1022	Supervisors - Personal Service Workers	WK EXP	18.09	37,630	37,350	27,320	42,780	29,380	to	43,970
39-2021	Nonfarm Animal Caretakers	ST OJT	11.79	24,530	23,850	19,310	27,140	20,840	to	26,920
39-3031	Ushers, Lobby Attendants & Ticket Takers	ST OJT	10.97	22,830	20,230	16,320	26,080	16,320	to	21,230
39-3091	Amusement & Recreation Attendants	ST OJT	10.71	22,290	20,720	17,770	24,540	18,010	to	23,680
39-4021	Funeral Attendants	ST OJT	19.40	40,360	39,470	31,830	44,620	39,040	to	45,810
39-5092	Manicurists & Pedicurists	PS	12.55	26,110	26,000	17,570	30,390	20,540	to	28,960
39-9011	Childcare Workers	ST OJT	11.41	23,740	22,970	20,140	25,540	21,890	to	26,160
39-9031	Fitness Trainers & Aerobics Instructors	ST OJT	14.82	30,820	25,280	20,330	36,070	22,270	to	35,630
39-9032	Recreation Workers	ST OJT	14.26	29,660	28,210	22,420	33,290	23,660	to	30,790
39-9041	Residential Advisors	ST OJT	16.98	35,330	30,960	28,160	38,910	29,560	to	41,810

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SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mid Range Annual Wage (		•
41-0000	Sales & Related Occupations	#	17.65	36,700	28,730	20,580	44,760	22,250	to	40,560
41-1011	Supervisors - Retail Sales Workers	WK EXP	20.55	42,750	39,710	27,900	50,170	30,040	to	48,550
41-1012	Supervisors - Non-Retail Sales Workers	WK EXP	36.43	75,780	77,610	46,420	90,460	55,220	to	84,240
41-2011	Cashiers	ST OJT	11.52	23,960	22,280	19,160	26,360	20,570	to	26,980
41-2021	Counter & Rental Clerks	ST OJT	18.60	38,690	36,230	27,570	44,250	30,810	to	49,280
41-2022	Parts Salespersons	MT OJT	17.19	35,760	33,970	26,300	40,490	28,590	to	38,300
41-2031	Retail Salespersons	ST OJT	15.94	33,150	29,030	20,840	39,310	22,910	to	36,280
41-3011	Advertising Sales Agents	MT OJT	17.41	36,220	27,760	22,370	43,150	24,420	to	45,460
41-3021	Insurance Sales Agents	MT OJT	27.69	57,600	44,240	32,890	69,950	38,040	to	59,520
41-3091	Sales Representatives - Services	MT OJT	28.48	59,240	47,870	31,610	73,060	37,600	to	74,710
41-4011	Sales Representatives, Technical & Scientific Products	BD+	33.42	69,520	68,720	42,650	82,950	46,640	to	87,590
41-4012	Sales Representatives	MT OJT	31.79	66,130	59,790	35,800	81,290	43,960	to	80,000
41-9022	Real Estate Sales Agents	MT OJT	26.97	56,100	40,870	33,350	67,470	37,710	to	74,820
43-0000	Office & Administrative Support Occupations	#	19.50	40,560	37,380	26,980	47,350	30,330	to	47,110
43-1011	Supervisors - Office & Administrative Support Workers	WK EXP	27.15	56,480	53,260	38,150	65,640	43,770	to	64,740
43-3011	Bill & Account Collectors	MT OJT	19.53	40,630	39,550	28,790	46,550	30,070	to	44,480

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SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mid Range Annual Wage		_
43-3021	Billing & Posting Clerks	MT OJT	20.84	43,340	39,710	29,150	50,440	33,230	to	49,820
43-3031	Bookkeeping, Accounting & Auditing Clerks	PS+	18.70	38,900	37,860	25,680	45,520	29,410	to	44,680
43-3051	Payroll & Timekeeping Clerks	MT OJT	23.12	48,090	43,160	32,070	56,100	37,070	to	52,170
43-3061	Procurement Clerks	MT OJT	19.75	41,080	44,420	31,000	46,120	35,030	to	44,570
43-3071	Tellers	ST OJT	15.23	31,670	30,340	29,230	32,890	29,710	to	34,030
43-4031	Court, Municipal & License Clerks	LT OJT	21.82	45,390	38,560	31,240	52,470	31,310	to	59,350
43-4051	Customer Service Representatives	ST OJT	17.89	37,220	35,980	26,780	42,440	29,380	to	42,580
43-4061	Eligibility Interviewers, Government Programs	MT OJT	27.47	57,150	53,790	49,200	61,120	51,380	to	64,190
43-4071	File Clerks	ST OJT	15.60	32,440	31,350	23,940	36,700	28,590	to	38,050
43-4081	Hotel, Motel & Resort Desk Clerks	ST OJT	13.01	27,060	27,330	20,930	30,130	22,550	to	28,660
43-4111	Interviewers	ST OJT	17.01	35,370	35,640	23,710	41,200	23,300	to	44,990
43-4121	Library Assistants, Clerical	ST OJT	12.34	25,670	24,160	19,870	28,570	20,860	to	29,120
43-4131	Loan Interviewers & Clerks	ST OJT	19.49	40,550	38,670	31,910	44,870	34,270	to	47,700
43-4141	New Accounts Clerks	MT OJT	18.70	38,900	38,610	32,390	42,150	33,290	to	41,680
43-4151	Order Clerks	PS	20.94	43,560	41,990	32,220	49,240	33,140	to	50,520
43-4161	Human Resources Assistants	AD	20.74	43,150	42,130	36,510	46,460	38,780	to	45,320

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SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mid Range Annual Wage		•
43-4171	Receptionists & Information Clerks	ST OJT	14.68	30,530	29,610	22,360	34,610	24,280	to	34,220
43-4199	Information & Record Clerks, Other	ST OJT	20.37	42,370	38,770	33,180	46,970	33,220	to	44,720
43-5021	Couriers & Messengers	ST OJT	14.43	30,020	30,180	25,220	32,420	25,060	to	32,120
43-5031	Police, Fire & Ambulance Dispatchers	MT OJT	21.40	44,520	43,020	33,440	50,050	35,080	to	50,550
43-5032	Dispatchers	MT OJT	28.27	58,800	47,610	35,720	70,340	38,170	to	63,400
43-5051	Postal Service Clerks	ST OJT	25.56	53,170	54,180	39,430	60,040	39,770	to	59,760
43-5052	Postal Service Mail Carriers	ST OJT	25.53	53,100	49,770	39,670	59,810	39,650	to	65,770
43-5061	Production, Planning & Expediting Clerks	MT OJT	24.57	51,100	48,760	36,250	58,530	39,950	to	62,330
43-5071	Shipping, Receiving & Traffic Clerks	ST OJT	18.29	38,040	36,020	28,150	42,980	32,240	to	44,470
43-5111	Weighers, Measurers, Checkers & Samplers, Recordkeeping	ST OJT	19.28	40,110	39,720	29,770	45,280	31,020	to	43,460
43-6011	Executive Secretaries & Executive Administrative Assistants	WK EXP	27.80	57,830	56,830	43,590	64,950	46,380	to	63,400
43-6012	Legal Secretaries	MT OJT	18.35	38,180	38,200	26,860	43,840	29,370	to	49,020
43-6013	Medical Secretaries	MT OJT	17.65	36,710	35,920	29,790	40,170	31,310	to	37,910
43-6014	Secretaries	ST OJT	18.44	38,370	37,090	28,340	43,380	31,740	to	44,400
43-9021	Data Entry Keyers	ST OJT	16.27	33,840	33,700	21,670	39,920	25,410	to	40,840
43-9022	Word Processors & Typists	ST OJT	19.16	39,860	36,850	33,150	43,220	35,560	to	48,890

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43-9051	Mail Clerks & Mail Machine Operators	ST OJT	15.84	32,960	34,540	21,410	38,730	24,280	to	37,440
43-9061	Office Clerks, General	ST OJT	18.36	38,190	36,420	25,100	44,730	29,040	to	45,070
43-9199	Office & Administrative Support Workers, Other	ST OJT	15.96	33,190	31,950	21,050	39,260	24,370	to	40,460
45-0000	Farming, Fishing & Forestry Occupations	#	20.65	42,960	37,440	29,080	49,900	35,290	to	50,290
45-2011	Agricultural Inspectors	BD+	20.20	42,010	36,850	36,350	44,840	36,850	to	45,320
45-4023	Log Graders & Scalers	MT OJT	18.23	37,930	37,670	26,930	43,430	28,740	to	43,760
47-0000	Construction & Extraction Occupations	#	25.42	52,870	46,310	34,900	61,860	37,580	to	60,790
47-1011	Supervisors - Construction Trades & Extraction Workers	WK EXP	35.70	74,250	70,080	48,160	87,290	52,000	to	90,330
47-2031	Carpenters	LT OJT	20.60	42,850	44,200	29,750	49,400	32,860	to	47,120
47-2051	Cement Masons & Concrete Finishers	MT OJT	20.93	43,530	38,300	29,980	50,310	31,790	to	47,200
47-2061	Construction Laborers	ST OJT	21.28	44,260	39,500	31,310	50,730	35,680	to	47,930
47-2073	Operating Engineers & Other Construction Equipment Operators	MT OJT	24.44	50,840	48,020	39,120	56,710	41,020	to	57,510
47-2111	Electricians	LT OJT	30.24	62,890	60,860	41,560	73,560	47,210	to	69,860
47-2141	Painters, Construction & Maintenance	MT OJT	20.01	41,630	39,160	29,860	47,510	32,990	to	53,910
47-2152	Plumbers, Pipefitters & Steamfitters	LT OJT	31.49	65,510	64,150	48,240	74,150	57,550	to	81,700
47-4011	Construction & Building Inspectors	WK EXP	43.07	89,590	95,430	77,690	95,540	95,430	to	95,430

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47-4051	Highway Maintenance Workers	MT OJT	19.22	39,980	36,870	33,100	43,430	36,250	to	45,060
47-4071	Septic Tank Servicers & Sewer Pipe Cleaners	MT OJT	19.19	39,910	42,700	30,360	44,690	32,850	to	42,700
47-5012	Rotary Drill Operators, Oil & Gas	MT OJT	32.89	68,410	59,150	48,020	78,610	49,240	to	86,240
47-5013	Service Unit Operators, Oil, Gas & Mining	MT OJT	25.62	53,280	60,790	36,080	61,880	38,380	to	62,680
47-5022	Excavating & Loading Machine Oprs, Surface Mining	WK EXP	20.69	43,040	42,720	34,940	47,080	37,550	to	47,620
47-5023	Earth Drillers	WK EXP	22.18	46,140	45,340	41,950	48,230	45,340	to	45,490
47-5051	Rock Splitters, Quarry	ST OJT	19.91	41,410	37,080	35,600	44,310	36,800	to	49,180
47-5071	Roustabouts, Oil & Gas	MT OJT	20.63	42,920	39,200	36,120	46,320	37,170	to	46,390
49-0000	Installation, Maintenance & Repair Occupations	#	25.28	52,590	48,460	32,450	62,660	36,960	to	62,410
49-1011	Supervisors - Mechanics, Installers & Repairers	WK EXP	34.15	71,030	65,290	44,760	84,160	50,810	to	85,990
49-2022	Telecommunications Equipment Installers & Repairers	PS+	28.11	58,480	59,020	42,650	66,390	48,340	to	73,970
49-2094	Electrical & Electronics Repairers, Commercial & Industrial Equipment	PS+	29.73	61,830	62,800	44,940	70,270	51,290	to	69,950
49-3021	Automotive Body & Related Repairers	LT OJT	20.84	43,350	43,300	31,720	49,170	36,170	to	46,670
49-3023	Automotive Service Technicians & Mechanics	PS	19.70	40,970	38,390	28,880	47,020	31,560	to	47,850
49-3031	Bus & Truck Mechanics & Diesel Engine Specialists	LT OJT	22.41	46,620	46,830	33,520	53,170	38,180	to	54,780
49-3041	Farm Equipment Mechanics & Service Technicians	LT OJT	20.03	41,670	39,870	31,500	46,750	35,710	to	46,960

 $<sup>\</sup>ensuremath{^{\star}}$  - Wage not available, occupation generally not compensated at an hourly rate

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SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mid Range Annual Wage		_
49-3042	Mobile Heavy Equipment Mechanics	LT OJT	24.74	51,460	49,740	40,570	56,900	45,100	to	57,790
49-3053	Outdoor Power Equipment & Other Small Engine Mechanics	MT OJT	19.66	40,890	42,940	30,210	46,220	35,360	to	45,500
49-3093	Tire Repairers & Changers	ST OJT	15.45	32,130	30,000	27,230	34,580	29,690	to	35,170
49-9012	Control & Valve Installers & Repairers	MT OJT	34.94	72,670	71,510	57,760	80,120	61,770	to	84,680
49-9021	Heating, A/C & Refrigeration Mechanics & Installers	PS+	23.44	48,760	47,260	35,770	55,260	39,850	to	57,360
49-9031	Home Appliance Repairers	MT OJT	19.42	40,400	43,520	25,960	47,630	33,280	to	46,070
49-9041	Industrial Machinery Mechanics	LT OJT	28.73	59,760	58,700	40,630	69,330	47,220	to	64,580
49-9044	Millwrights	LT OJT	28.28	58,810	63,590	47,680	64,380	49,840	to	63,590
49-9052	Telecommunications Line Installers & Repairers	LT OJT	35.55	73,940	81,270	51,570	85,130	61,660	to	89,120
49-9062	Medical Equipment Repairers	AD+	25.17	52,360	38,660	33,270	61,910	35,010	to	64,270
49-9071	Maintenance & Repair Workers, General	MT OJT	20.63	42,910	42,910	27,870	50,430	31,790	to	52,480
51-0000	Production Occupations	#	18.98	39,470	37,510	23,750	47,330	28,370	to	46,930
51-1011	Supervisors - Production & Operating Workers	WK EXP	31.37	65,260	62,870	42,810	76,480	48,960	to	77,610
51-2090	Misc. Assemblers & Fabricators	MT OJT	13.59	28,260	23,460	18,950	32,910	18,970	to	35,330
51-3011	Bakers	LT OJT	14.76	30,690	28,540	18,760	36,660	20,200	to	33,310
51-3021	Butchers & Meat Cutters	LT OJT	17.06	35,480	35,780	24,210	41,110	30,240	to	40,130

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SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mid Range Annual Wage (		_
51-3091	Food & Tobacco Roasting, Baking & Drying Machine Operators	MT OJT	17.34	36,070	33,520	24,840	41,680	30,100	to	48,970
51-4031	Cutting, Punching & Press Machine Operators	MT OJT	18.75	39,000	37,240	31,120	42,930	32,880	to	46,150
51-4041	Machinists	LT OJT	21.28	44,260	44,780	33,200	49,800	38,220	to	48,160
51-4051	Metal-Refining Furnace Operators	MT OJT	23.08	48,010	46,930	42,100	50,970	42,180	to	55,980
51-4072	Molding, Coremaking & Casting Machine Operators	MT OJT	19.03	39,590	37,510	33,410	42,690	36,410	to	45,060
51-4081	Multiple Machine Tool Operators	MT OJT	19.72	41,020	41,450	30,300	46,370	33,390	to	44,660
51-4111	Tool & Die Makers	PS+	23.54	48,970	47,020	36,990	54,950	38,880	to	55,840
51-4121	Welders, Cutters, Solderers & Brazers	MT OJT	25.40	52,830	51,390	39,330	59,580	44,640	to	54,450
51-5112	Printing Press Operators	MT OJT	20.05	41,710	44,170	26,710	49,210	29,940	to	45,780
51-6011	Laundry & Dry-Cleaning Workers	ST OJT	12.92	26,880	28,020	21,880	29,370	22,880	to	29,070
51-6031	Sewing Machine Operators	ST OJT	15.72	32,690	31,800	24,640	36,720	25,690	to	37,840
51-7011	Cabinetmakers & Bench Carpenters	MT OJT	13.87	28,860	27,130	26,350	30,110	27,130	to	27,130
51-7041	Sawing Machine Operators, Wood	MT OJT	18.05	37,540	36,830	29,780	41,420	31,590	to	38,530
51-7042	Woodworking Machine Operators	MT OJT	18.75	39,000	40,030	29,800	43,600	33,800	to	45,630
51-8031	Water & Wastewater Treatment Plant & System Operators	LT OJT	25.75	53,570	57,100	40,420	60,140	45,010	to	59,340
51-8092	Gas Plant Operators	LT OJT	37.19	77,360	79,980	59,750	86,170	63,740	to	84,300

<sup>\* -</sup> Wage not available, occupation generally not compensated at an hourly rate

<sup># -</sup> No data available due to limitations in methodology

SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mid Range Annual Wage		_
51-9012	Separating, Filtering, Clarifying, Precipitating & Still Machine Operators	MT OJT	23.39	48,660	48,070	31,220	57,380	35,240	to	53,500
51-9021	Crushing, Grinding & Polishing Machine Operators	MT OJT	19.93	41,460	44,310	32,500	45,940	36,030	to	46,260
51-9023	Mixing & Blending Machine Operators	MT OJT	20.36	42,340	39,310	29,000	49,010	34,500	to	56,600
51-9032	Cutting & Slicing Machine Operators	MT OJT	17.76	36,940	35,660	32,130	39,340	33,930	to	38,670
51-9041	Extruding, Forming, Pressing & Compacting Machine Operators	MT OJT	19.08	39,680	38,010	33,370	42,830	33,630	to	46,440
51-9061	Inspectors, Testers, Sorters, Samplers & Weighers	MT OJT	21.53	44,770	42,650	32,460	50,930	35,080	to	48,460
51-9111	Packaging & Filling Machine Operators	MT OJT	18.20	37,860	38,670	30,620	41,480	33,050	to	38,670
51-9124	Coating, Painting & Spraying Machine Oprs/Tenders	MT OJT	17.93	37,300	33,760	28,600	41,660	30,130	to	43,310
51-9161	CNC Tool Operators	MT OJT	20.53	42,710	42,800	33,820	47,160	36,120	to	50,340
51-9195	Molders, Shapers & Casters	LT OJT	19.55	40,660	39,830	30,820	45,580	35,420	to	44,070
51-9196	Paper Goods Machine Operators	MT OJT	20.33	42,290	45,120	32,920	46,980	39,180	to	49,520
51-9198	HelpersProduction Workers	ST OJT	17.80	37,030	36,900	32,030	39,520	36,100	to	39,330
51-9199	Production Workers, Other	MT OJT	16.81	34,970	33,690	32,690	36,120	33,690	to	35,820
53-0000	Transportation & Material Moving Occupations	#	19.92	41,430	38,600	27,630	48,330	31,000	to	49,020
53-1047	Supervisors - Transportation & Material Moving Workers	WK EXP	27.03	56,230	52,000	36,690	66,000	42,280	to	64,920
53-3031	Driver/Sales Workers	ST OJT	14.82	30,820	27,350	18,900	36,780	21,100	to	37,670

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<sup># -</sup> No data available due to limitations in methodology

SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mid Range Annual Wage (		•
53-3032	Heavy & Tractor-Trailer Truck Drivers	PS	23.50	48,890	48,640	38,950	53,850	44,860	to	51,900
53-3033	Light Truck or Delivery Services Drivers	ST OJT	18.36	38,190	38,440	22,780	45,900	26,760	to	52,450
53-3053	Shuttle Drivers & Chauffeurs	ST OJT	14.28	29,700	29,390	24,500	32,300	27,010	to	32,780
53-6031	Automotive & Watercraft Service Attendants	ST OJT	14.19	29,530	28,580	24,000	32,290	26,940	to	31,610
53-7051	Industrial Truck & Tractor Operators	ST OJT	19.14	39,810	38,470	33,560	42,940	36,530	to	43,560
53-7061	Cleaners of Vehicles & Equipment	ST OJT	14.56	30,290	29,020	23,880	33,500	27,700	to	34,440
53-7062	Laborers & Freight, Stock & Material Movers	ST OJT	17.27	35,930	36,540	27,160	40,310	29,220	to	39,660
53-7063	Machine Feeders & Offbearers	ST OJT	15.80	32,860	33,930	28,150	35,210	29,840	to	33,930
53-7064	Packers & Packagers, Hand	ST OJT	14.48	30,120	30,420	24,530	32,920	27,510	to	31,000
53-7065	Stockers & Order Fillers	ST OJT	16.10	33,480	36,550	24,500	37,970	27,900	to	38,600
53-7073	Wellhead Pumpers	WK EXP	25.82	53,700	51,580	39,630	60,740	44,940	to	67,210

<sup>\* -</sup> Wage not available, occupation generally not compensated at an hourly rate # - No data available due to limitations in methodology