

# REAL ESTATE, FINANCE & INSURANCE (REFI)

## CENTRAL WIA



## For Today...

REQUIRES SHORT OR MODERATE-TERM ON-THE-JOB TRAINING	AVERAGE ANNUAL WAGE	AVERAGE ANNUAL OPENINGS
Office Clerks, General	\$29,090	193
Customer Service Representatives	\$30,600	114
Secretaries	\$30,090	97
Tellers	\$25,920	61
Bookkeeping, Accounting & Auditing Clerks	\$33,650	52

## ...Tomorrow...

REQUIRES LONG-TERM TRAINING, POSTSECONDARY AWARD AND/OR ASSOCIATE DEGREE	AVERAGE ANNUAL WAGE	AVERAGE ANNUAL OPENINGS
Maintenance & Repair Workers, General	\$33,190	80
Executive Secretaries & Executive Administrative Assistants	\$49,680	16
Real Estate Sales Agents	\$45,160	6
Property, Real Estate & Community Association Managers	\$63,920	4
Claims Adjusters, Examiners & Investigators	\$68,410	4

## ...and the Future

REQUIRES A BACHELOR'S DEGREE OR HIGHER	AVERAGE ANNUAL WAGE	AVERAGE ANNUAL OPENINGS
Accountants & Auditors	\$60,140	64
Loan Officers	\$65,670	6
Securities, Commodities & Financial Services Sales Agents	\$70,000	6
Financial Analysts	\$60,540	5
Personal Financial Advisors	\$76,090	5



**pennsylvania**  
DEPARTMENT OF LABOR & INDUSTRY  
CENTER FOR WORKFORCE INFORMATION & ANALYSIS

**Spring 2015**

For detailed information on these careers, or to learn about others, please visit [www.pacareercoach.pa.gov](http://www.pacareercoach.pa.gov)

Occupations selected based on an analysis of the area's industry employment and staffing patterns.  
Average Annual Wages represent May 2013 cross-industry wages for the area.  
Average Annual Openings are all cross-industry and come from the 2012-2022 employment projections for the area.

REAL ESTATE FINANCE