

REAL ESTATE, FINANCE & INSURANCE (REFI)

Lancaster WDA



For Today...

REQUIRES SHORT OR MODERATE-TERM ON-THE-JOB TRAINING	AVERAGE ANNUAL WAGE	ANNUAL DEMAND
Customer Service Representatives	\$36,320	494
Tellers	\$29,530	82
Insurance Sales Agents	\$81,500	54
Real Estate Sales Agents	\$72,300	43
Insurance Claims & Policy Processing Clerks	\$42,730	33

...Tomorrow...

REQUIRES LONG-TERM TRAINING, POSTSECONDARY AWARD AND/OR ASSOCIATE DEGREE	AVERAGE ANNUAL WAGE	ANNUAL DEMAND
Bookkeeping, Accounting & Auditing Clerks	\$39,740	312
Computer User Support Specialists	\$52,480	59
Executive Secretaries & Executive Administrative Assistants	\$49,240	59
Claims Adjusters, Examiners & Investigators	\$64,890	18
Property, Real Estate & Community Association Managers	\$51,160	18

...and the Future

REQUIRES A BACHELOR'S DEGREE OR HIGHER	AVERAGE ANNUAL WAGE	ANNUAL DEMAND
Accountants & Auditors	\$70,090	195
Financial Managers	\$141,050	51
Personal Financial Advisors	\$122,600	29
Loan Officers	\$74,880	28
Securities, Commodities & Financial Services Sales Agents	\$75,600	20