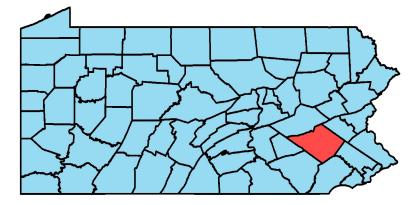
## **Berks County Profile**



2015 Population Estimates								
Demographic	County	Pennsylvania						
Total Population	415,271	12,802,503						
Female	211,322	6,538,129						
Male	203,949	6,264,374						
Population by Race								
White	88.4%	82.6%						
Black	6.8%	11.7%						
Other	4.7%	5.7%						
Hispanic Origin (all races)	19.4%	6.8%						
Population by Age								
Ages 0 to 17	22.7%	21.0%						
Ages 18 to 24	9.7%	9.4%						
Ages 25 to 34	12.0%	13.0%						
Ages 35 to 44	11.7%	11.7%						
Ages 45 to 54	14.3%	13.9%						
Ages 55 to 64	13.3%	14.0%						
Ages 65 to 74	8.9%	9.3%						
Ages 75 and Older	7.3%	7.7%						
Median Age	39.8	40.7						

Source: U.S. Census - 2015 Pop. Estimates (Tables: PEPAGESEX & PEPSR6H)

2014 Veterans	County	Pennsylvania
Total Veterans	29,256	906,384
Median Veteran Income	\$34,507	\$34,006
Median Non-Veteran Income	\$26,537	\$26,520
Veteran Unemployment Rate	7.9%	8.1%

Source: U.S. Census 5 Year Estimate 2010-2014 (Table: S2101)

Online Job Postings	County	Pennsylvania
July 2016	5,082	205,780
July 2015	6,833	230,364
Annual Volume Change	-1,751	-24,584
Annual Percent Change	-25.6%	-10.7%

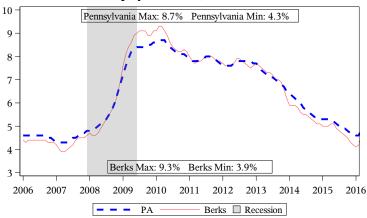
Source: The Conference Board Help Wanted OnLine TM

Income	County	Pennsylvania
Per Capita Personal Income	\$42,856	\$47,679
Total Personal Income	\$17,729,322	\$609,679,210
Median Household Income	\$55,798	\$53,115
Median Family Income	\$67,605	\$67,521

Note: Total Personal Income is displayed in thousands. Note: Median Incomes are in 2014 adjusted dollars.

Source: Personal Incomes - Bureau of Economic Analysis (BEA) - 2014 Source: Median Incomes - U.S. Census 2010-2014 (Tables: B19013 & B19113)

Berks Unemployment Rate, Jan. 2006 to June 2016



Local Area Unemployment Statistics						
June 2016	County	Pennsylvania				
Unemployment Rate	4.9%	5.6%				
Labor Force	216,500	6,537,000				
Employed	206,000	6,173,000				
Unemployed	10,500	364,000				

Notes: Current month's data are preliminary. Data are Seasonally Adjusted. Source: Local Area Unemployment Statistics

Unemployment Compensation Exhaustees								
Aug 2015 to Jul 2016	Volu	me	Percent of Total					
Pre-UC Industry	County PA		County	PA				
Natural Resources & Mining	40	4,360	1.5%	4.0%				
Construction	210	12,220	6.5%	10.5%				
Manufacturing	810	16,620	25.5%	14.5%				
Trade, Transportation & Utilities	610	20,460	19.5%	18.0%				
Information	30	1,800	1.0%	1.5%				
Financial Activities	140	5,950	4.5%	5.0%				
Professional & Business Services	570	20,720	18.0%	18.0%				
Education & Health Services	430	18,320	13.5%	16.0%				
Leisure & Hospitality	170	7,920	5.5%	7.0%				
Other Services	70	2,980	2.0%	2.5%				
Government	20	1,030	0.5%	1.0%				
Info Not Available	50	2,620	1.5%	2.5%				
Total	3,150	115,000	100%	100%				

Note: Percentages less than 0.5% will be displayed as 0.0%. Source: Pennsylvania Unemployment Compensation System

Top 10 Employers	s by Emplo	oyment in Q4 of 2015
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East Penn Mfg Co Reading Health System Carpenter Technology Corporation County of Berks Boscovs Department Store LLC State Government Reading School District Wal-Mart Associates Inc Borneman Health Corporation Penske Truck Leasing Co LP

Source: Quarterly Census of Employment and Wages

## **Berks County Profile**

Quarterly Census of Employment and Wages, 2015 Annual Averages									
		Estab.		Employment		Employment %		Wag	es
NAICS	NAICS Description	County	LQ	County	PA	County	PA	County	PA
	Total, All Industries	8,881	1.00	169,416	5,691,584	100.0%	100.0%	\$46,975	\$52,155
11	Agriculture, Forestry, Fishing and Hunting	106	3.72	2,690	24,286	1.6%	0.4%	\$34,866	\$33,630
21	Mining, Quarrying, and Oil & Gas	11	0.23	222	33,048	0.1%	0.6%	\$59,907	\$81,627
22	Utilities	35	1.19	1,244	35,218	0.7%	0.6%	\$89,350	\$93,000
23	Construction	823	1.00	7,231	243,457	4.3%	4.3%	\$59,337	\$59,761
31-33	Manufacturing	523	1.82	30,732	568,061	18.1%	10.0%	\$56,737	\$59,575
42	Wholesale Trade	438	1.04	6,942	224,839	4.1%	4.0%	\$57,106	\$77,340
44-45	Retail Trade	1,150	1.00	19,079	637,796	11.3%	11.2%	\$27,381	\$27,326
48-49	Transportation and Warehousing	305	0.81	6,680	277,080	3.9%	4.9%	\$45,510	\$46,999
51	Information	74	0.45	1,175	88,325	0.7%	1.6%	\$48,393	\$72,578
52	Finance and Insurance	419	0.54	4,149	257,623	2.4%	4.5%	\$66,709	\$87,413
53	Real Estate and Rental and Leasing	256	0.91	1,698	62,356	1.0%	1.1%	\$82,582	\$56,543
54	Professional and Technical Services	752	0.73	7,415	341,425	4.4%	6.0%	\$66,681	\$87,357
55	Management of Companies and Enterprises	62	1.25	4,909	132,374	2.9%	2.3%	\$104,979	\$130,114
56	Administrative and Waste Services	486	1.04	9,744	314,287	5.8%	5.5%	\$31,482	\$33,815
61	Educational Services	208	0.99	14,099	477,134	8.3%	8.4%	\$46,397	\$53,584
62	Health Care and Social Assistance	1,344	0.92	27,310	994,705	16.1%	17.5%	\$47,903	\$47,876
71	Arts, Entertainment, and Recreation	150	0.74	2,091	95,029	1.2%	1.7%	\$18,434	\$32,017
72	Accommodation and Food Services	750	0.91	12,348	453,942	7.3%	8.0%	\$14,966	\$17,278
81	Other Services (Except Public Administration)	844	0.86	5,002	195,434	3.0%	3.4%	\$26,235	\$31,469
92	Public Administration	147	0.67	4,656	235,164	2.7%	4.1%	\$50,946	\$57,248
Company Ownership									
Total, All C	Dwnership	8,881	1.00	169,416	5,691,584	100.0%	100.0%	\$46,975	\$52,155
Private Ov	vnership	8,502	1.00	149,253	5,015,832	88.1%	88.1%	\$46,728	\$51,848
Federal O	wnership	71	0.32	906	95,857	0.5%	1.7%	\$67,459	\$70,896
State Own	ership	31	0.80	3,202	134,016	1.9%	2.4%	\$57,421	\$58,691
Local Owr	nership	277	1.21	16,055	445,879	9.5%	7.8%	\$46,034	\$49,613

Note: 'LQ' (Location Quotient) is the percent of county employment by sector divided by the percent of Pennsylvania's employment by sector. Note: 'ND' represents Non-Disclosable information. 'Estab.' represents establishments.

2015 Occupational Wages		Entry-Level Wage		Average Wage	
SOC Code	Major Occupational Group	County	PA	County	PA
00-0000	Total, All Occupations	\$20,920	\$20,780	\$43,760	\$46,550
11-0000	Management Occupations	\$56,950	\$58,380	\$115,840	\$119,550
13-0000	Business & Financial Operations Occupations	\$39,490	\$40,800	\$65,870	\$70,850
15-0000	Computer & Mathematical Occupations	\$44,360	\$45,880	\$73,090	\$78,880
17-0000	Architecture & Engineering Occupations	\$45,910	\$45,150	\$74,400	\$76,240
19-0000	Life, Physical & Social Science Occupations	\$33,030	\$36,580	\$59,960	\$67,900
21-0000	Community & Social Services Occupations	\$27,680	\$26,620	\$43,280	\$42,260
23-0000	Legal Occupations	\$37,260	\$40,830	\$87,890	\$98,220
25-0000	Education, Training & Library Occupations	\$27,530	\$26,630	\$52,950	\$55,550
27-0000	Arts, Design, Entertainment, Sports & Media Occupations	\$26,130	\$23,850	\$45,380	\$50,610
29-0000	Healthcare Practitioners & Technical Occupations	\$35,950	\$36,530	\$68,140	\$73,250
31-0000	Healthcare Support Occupations	\$19,860	\$20,040	\$26,910	\$28,570
33-0000	Protective Service Occupations	\$20,730	\$20,370	\$45,170	\$43,050
35-0000	35-0000 Food Preparation & Serving Related Occupations		\$16,990	\$21,970	\$21,780
37-0000	Building & Grounds Cleaning & Maintenance Occupations	\$18,630	\$18,470	\$27,750	\$27,360
39-0000	Personal Care & Service Occupations	\$17,350	\$17,140	\$25,420	\$24,620
41-0000	Sales & Related Occupations	\$17,510	\$17,300	\$37,130	\$39,380
43-0000	Office & Administrative Support Occupations	\$22,010	\$22,150	\$35,520	\$35,700
45-0000	Farming, Fishing & Forestry Occupations	\$18,670	\$19,040	\$28,350	\$30,820
47-0000	Construction & Extraction Occupations	\$31,400	\$29,240	\$48,310	\$48,900
49-0000	Installation, Maintenance & Repair Occupations	\$28,800	\$27,510	\$46,340	\$44,950
51-0000	Production Occupations	\$25,050	\$23,550	\$38,880	\$37,500
53-0000	Transportation & Material Moving Occupations	\$20,920	\$20,340	\$34,410	\$34,970

Note: 'ND' represents Non-Disclosable information.



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