



| 2016 Population | | |
|------------------|--------|------------|
| Demographic | County | PA |
| Total Population | 66,772 | 12,783,977 |
| Female | 34,633 | 6,528,935 |
| Male | 32,139 | 6,255,042 |

| Population by Race | | |
|-----------------------------|-------|-------|
| White | 95.2% | 81.4% |
| Black | 1.8% | 11.0% |
| Other | 3.0% | 7.6% |
| Hispanic Origin (all races) | 2.5% | 6.6% |

| Population by Age | | |
|-------------------|-------|-------|
| Ages 0 to 17 | 18.0% | 21.2% |
| Ages 18 to 24 | 16.5% | 9.6% |
| Ages 25 to 34 | 10.1% | 12.8% |
| Ages 35 to 44 | 11.0% | 11.9% |
| Ages 45 to 54 | 13.2% | 14.1% |
| Ages 55 to 64 | 13.9% | 13.8% |
| Ages 65 to 74 | 9.5% | 9.0% |
| Ages 75 and Older | 7.8% | 7.7% |
| Median Age | 40.1 | 40.6 |

Source: U.S. Census 5 Year Estimate 2012-2016 (Tables: DP05 and B01001)

| 2016 Veterans | | |
|---------------------------|----------|----------|
| | County | PA |
| Total Veterans | 4,426 | 840,258 |
| Median Veteran Income | \$31,273 | \$34,835 |
| Median Non-Veteran Income | \$23,703 | \$27,380 |
| Veteran Unemployment Rate | 7.4% | 6.3% |

Source: U.S. Census 5 Year Estimate 2012-2016 (Table: S2101)

| Online Job Postings | | |
|-----------------------|--------|---------|
| | County | PA |
| October 2018 | 847 | 209,102 |
| October 2017 | 814 | 217,903 |
| Annual Volume Change | 33 | -8,801 |
| Annual Percent Change | 4.1% | -4.0% |

Source: The Conference Board Help Wanted OnLine™

| Income | | |
|----------------------------|-------------|---------------|
| | County | PA |
| Per Capita Personal Income | \$38,671 | \$50,742 |
| Total Personal Income | \$2,568,546 | \$648,694,472 |
| Median Household Income | \$46,952 | \$54,895 |
| Median Family Income | \$59,474 | \$69,960 |

Note: Total Personal Income is displayed in thousands.
 Note: Median Incomes are in 2016 adjusted dollars.
 Source: Personal Incomes - Bureau of Economic Analysis (BEA) - 2016
 Source: Median Incomes - U.S. Census 2012-2016 (Tables: B19013 & B19113)

| Local Area Unemployment Statistics | | |
|------------------------------------|--------|-----------|
| Oct 2018 | County | PA |
| Unemployment Rate | 4.8% | 4.1% |
| Labor Force | 33,600 | 6,420,000 |
| Employed | 32,000 | 6,155,000 |
| Unemployed | 1,600 | 265,000 |

Notes: Current month's data are preliminary. Data are Seasonally Adjusted.

| Unemployment Compensation Exhaustees | | | | |
|--------------------------------------|------------|---------------|------------------|-------------|
| Nov 2017 to Oct 2018 | Volume | | Percent of Total | |
| | County | PA | County | PA |
| Natural Resources & Mining | 0 | 750 | 0.0% | 1.0% |
| Construction | 60 | 9,280 | 14.5% | 10.5% |
| Manufacturing | 100 | 10,250 | 24.5% | 11.5% |
| Trade, Transportation & Utilities | 100 | 17,700 | 24.5% | 20.0% |
| Information | 0 | 1,590 | 0.0% | 2.0% |
| Financial Activities | 10 | 5,140 | 2.5% | 6.0% |
| Professional & Business Services | 40 | 16,910 | 10.0% | 19.0% |
| Education & Health Services | 50 | 14,460 | 12.0% | 16.5% |
| Leisure & Hospitality | 20 | 6,670 | 5.0% | 7.5% |
| Other Services | 20 | 2,510 | 5.0% | 3.0% |
| Government | 0 | 920 | 0.0% | 1.0% |
| Info Not Available | 10 | 1,820 | 2.5% | 2.0% |
| Total | 410 | 88,000 | 100% | 100% |

Note: Percentages less than 0.5% will be displayed as 0.0%.
 Source: Pennsylvania Unemployment Compensation System

| Top 10 Employers by Employment in Q2 of 2018 |
|--|
| Geisinger System Services |
| PA State System of Higher Education |
| Wise Foods Inc |
| Berwick Offray LLC |
| Autoneum North America Inc |
| Kawneer Company Inc |
| DT Keystone Distribution RLLLP |
| Big Heart Pet Brands |
| Geisinger-Bloomsburg Hospital |
| Berwick Hospital Co LLC |

Source: Quarterly Census of Employment and Wages

Quarterly Census of Employment and Wages, 2017 Annual Averages

| NAICS | NAICS Description | Estab. | | Employment | | Employment % | | Wages | |
|-------|---|--------|------|------------|-----------|--------------|--------|----------|-----------|
| | | County | LQ | County | PA | County | PA | County | PA |
| | Total, All Industries | 1,546 | 1.00 | 24,844 | 5,799,189 | 100.0% | 100.0% | \$39,489 | \$54,000 |
| 11 | Agriculture, Forestry, Fishing and Hunting | 28 | 1.23 | 130 | 24,578 | 0.5% | 0.4% | \$35,609 | \$35,108 |
| 21 | Mining, Quarrying, and Oil & Gas | 4 | ND | ND | 25,776 | ND | 0.4% | ND | \$89,492 |
| 22 | Utilities | 12 | ND | ND | 34,950 | ND | 0.6% | ND | \$96,285 |
| 23 | Construction | 132 | 0.90 | 991 | 257,117 | 4.0% | 4.4% | \$51,099 | \$64,263 |
| 31-33 | Manufacturing | 74 | 1.96 | 4,734 | 562,435 | 19.1% | 9.7% | \$48,091 | \$61,131 |
| 42 | Wholesale Trade | 51 | 0.40 | 379 | 218,879 | 1.5% | 3.8% | \$36,962 | \$79,577 |
| 44-45 | Retail Trade | 229 | 1.26 | 3,392 | 630,227 | 13.7% | 10.9% | \$24,228 | \$28,282 |
| 48-49 | Transportation and Warehousing | 51 | 1.06 | 1,349 | 296,327 | 5.4% | 5.1% | \$41,733 | \$48,050 |
| 51 | Information | 14 | 1.08 | 402 | 86,754 | 1.6% | 1.5% | \$41,259 | \$77,712 |
| 52 | Finance and Insurance | 81 | 0.51 | 574 | 260,712 | 2.3% | 4.5% | \$49,022 | \$91,727 |
| 53 | Real Estate and Rental and Leasing | 39 | 0.80 | 219 | 63,639 | 0.9% | 1.1% | \$33,178 | \$58,254 |
| 54 | Professional and Technical Services | 83 | 0.36 | 549 | 356,921 | 2.2% | 6.2% | \$40,640 | \$91,934 |
| 55 | Management of Companies and Enterprises | 15 | 2.31 | 1,346 | 136,087 | 5.4% | 2.3% | \$63,232 | \$127,039 |
| 56 | Administrative and Waste Services | 70 | 0.34 | 465 | 316,755 | 1.9% | 5.5% | \$26,637 | \$35,524 |
| 61 | Educational Services | 53 | 1.29 | 2,653 | 481,490 | 10.7% | 8.3% | \$54,413 | \$55,672 |
| 62 | Health Care and Social Assistance | 232 | 0.73 | 3,247 | 1,041,775 | 13.1% | 18.0% | \$41,113 | \$49,452 |
| 71 | Arts, Entertainment, and Recreation | 29 | 0.67 | 286 | 99,599 | 1.2% | 1.7% | \$13,120 | \$31,564 |
| 72 | Accommodation and Food Services | 151 | 1.24 | 2,493 | 470,584 | 10.0% | 8.1% | \$14,019 | \$18,125 |
| 81 | Other Services (Except Public Administration) | 133 | 0.83 | 704 | 198,997 | 2.8% | 3.4% | \$25,740 | \$32,698 |
| 92 | Public Administration | 66 | 0.78 | 784 | 235,588 | 3.2% | 4.1% | \$37,599 | \$59,486 |
| | Total, Suppressed Local Industries | 16 | | 98 | | 0.4% | | | |

Company Ownership

| | | | | | | | | |
|----------------------|-------|------|--------|-----------|--------|--------|----------|----------|
| Total, All Ownership | 1,546 | 1.00 | 24,844 | 5,799,189 | 100.0% | 100.0% | \$39,489 | \$54,000 |
| Private Ownership | 1,418 | 0.97 | 21,204 | 5,124,522 | 85.3% | 88.4% | \$37,602 | \$53,673 |
| Federal Ownership | 16 | 0.35 | 147 | 97,174 | 0.6% | 1.7% | \$56,807 | \$74,249 |
| State Ownership | 18 | 2.35 | 1,341 | 133,286 | 5.4% | 2.3% | \$66,758 | \$60,158 |
| Local Ownership | 94 | 1.13 | 2,153 | 444,207 | 8.7% | 7.7% | \$39,886 | \$51,492 |

Notes: 'Estab.'-Establishments. 'LQ'-(Location Quotient) is the percent of county employment by sector divided by the percent of PA's employment by sector.

Occupational Wages, 2017 Annual Averages

| SOC Code | Major Occupational Group | Entry-Level Wage | | Average Wage | |
|----------|---|------------------|----------|--------------|-----------|
| | | County | PA | County | PA |
| 00-0000 | Total, All Occupations | \$19,954 | \$21,810 | \$39,391 | \$48,760 |
| 11-0000 | Management | \$45,838 | \$60,840 | \$99,761 | \$123,380 |
| 13-0000 | Business & Financial Operations | \$36,001 | \$43,790 | \$56,316 | \$73,290 |
| 15-0000 | Computer & Mathematical | \$40,363 | \$48,630 | \$66,317 | \$83,060 |
| 17-0000 | Architecture & Engineering | \$39,426 | \$46,790 | \$65,764 | \$78,830 |
| 19-0000 | Life, Physical & Social Science | \$40,195 | \$39,260 | \$76,671 | \$73,800 |
| 21-0000 | Community & Social Services | \$23,804 | \$28,410 | \$39,300 | \$44,300 |
| 23-0000 | Legal | \$31,048 | \$42,320 | \$82,204 | \$104,360 |
| 25-0000 | Education, Training & Library | \$33,312 | \$26,970 | \$60,731 | \$58,430 |
| 27-0000 | Arts, Design, Entertainment, Sports & Media | \$24,665 | \$23,110 | \$47,744 | \$49,700 |
| 29-0000 | Healthcare Practitioners & Technical | \$31,116 | \$37,790 | \$60,435 | \$75,210 |
| 31-0000 | Healthcare Support | \$22,456 | \$23,020 | \$28,707 | \$31,380 |
| 33-0000 | Protective Service | \$20,816 | \$21,830 | \$39,166 | \$44,800 |
| 35-0000 | Food Preparation & Serving Related | \$17,492 | \$17,420 | \$21,379 | \$23,380 |
| 37-0000 | Building & Grounds Cleaning & Maintenance | \$19,688 | \$19,430 | \$26,207 | \$28,530 |
| 39-0000 | Personal Care & Service | \$17,223 | \$18,330 | \$22,530 | \$25,710 |
| 41-0000 | Sales & Related | \$17,244 | \$18,100 | \$33,825 | \$41,000 |
| 43-0000 | Office & Administrative Support | \$20,688 | \$23,140 | \$31,900 | \$37,220 |
| 45-0000 | Farming, Fishing & Forestry | \$16,813 | \$19,530 | \$30,430 | \$32,550 |
| 47-0000 | Construction & Extraction | \$28,504 | \$30,630 | \$42,864 | \$50,840 |
| 49-0000 | Installation, Maintenance & Repair | \$25,853 | \$28,710 | \$39,790 | \$46,960 |
| 51-0000 | Production | \$25,980 | \$24,350 | \$35,261 | \$39,010 |
| 53-0000 | Transportation & Material Moving | \$21,469 | \$21,550 | \$36,183 | \$36,250 |

Note: 'ND' represents Non-Disclosable information.

